



06.23.2016  
Sage100 ERP User Group Meeting

# Summer User Group Meeting

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# Introductions

- Our Firm members—have changed!
- Devices on silent please.
- Restrooms
- Meeting time is 11:30 to 1:00
- Feel free to ask questions as we go
- If you need to leave early, no problem
- If you want to stay late and talk, no problem

# UGM–Topics

- What new in Sage 100 2015 and 2016
- Scripting and Knowledgesync
- Sage HRMS and/or SQL payroll Discussion
- Review Sage 100 PR change to subscription
- Current Promo' s/customer upgrade schedules
- Sage Summit is in Chicago this year
- Special Guest presentation: BizNet!

# What's new in Sage 100 2015 and 2016?

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# What's new.

- Misc. items now have ext. descriptions
- User preferences: desktop/themes/etc
- Cust. PO # from 15 to 30 characters
- Move documents b/w batches
- Aged Invoice Report can be larger in landscape format.
- Vendor name field from 30 to 50 char.
- Detailed Activity log for changes to module setup options

# What new continued

- Ability to reprint quick print checks
- Print full comments on registers retained
- Use task scheduler for printing reports and running VI jobs
- Option to “keep window open” printing

# What new continued

- One Click journal reversals
- IM transaction entry security by type
- you can now copy from in PL maint.
- you can copy from in Inv Item maint.
- Drill down capability in IM/transactions to both the source entry and the journal.
- added “Last Physical Count” date to IM
- a PO return can copy from receipts history



# What new continued

- Purchase orders can be copied
- Make sure “retain PO history” is on
- Can use the data entry email address to send documents such as a PO
- you can now re-authorize credit cards that have expired in SO entry

# Knowledgesync and Scripting

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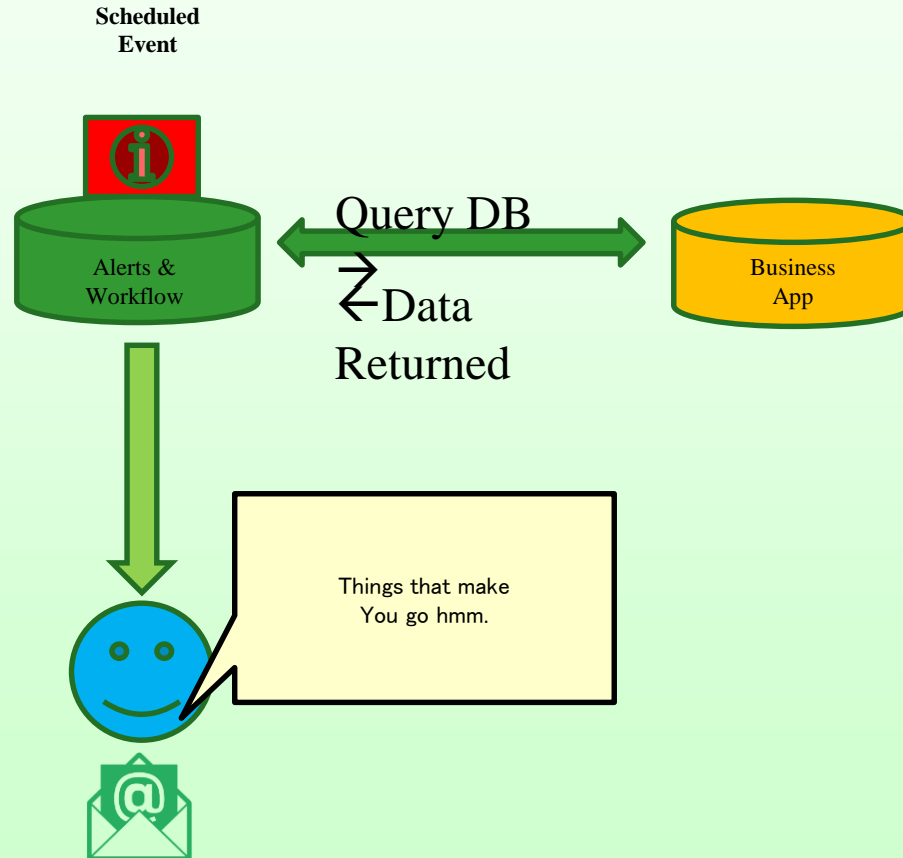
# KnowledgeSync

## Sage Alerts & Workflow Business Activity Monitoring (BAM)

# Send email alerts about conditions of data within a business application (Sage 100 and HRMS)

- Examples of event triggers:
- Overdue Invoices
- Approaching Credit Limit
- New Items, Customers, Vendors, and Employees
- Aging Category, 30, 60, 90
- Profit Margins
- Anniversary Dates, Review Dates, Pay-rate Changes
- Comes with predefined alerts for Sage 100, HRMS, and CRM.

# How does It work?



# Questions about Alerts and Workflows? (Knowledgesync)

# User Defined Scripting in Sage 100

- Customizations on the next level
- Introduced in version 4.40
- Business Object Interface (BOI). The BOI enforces data integrity
- Object Types `_SVC`, `_BUS`, `_UPD`, `_UI`, `_RPT`.
- Programming can be done using VB, PHP, Jscript, C# and ProvideX

# Scripting Events

- Pre-Validate
- Post-Validate
- Script-Initialization
- Set-Default-Values
- Pre-Write
- Post-Write
- Pre-Delete
- Post-Delete
- Post-Read
- Pre-Totals
- Button Scripts



# Scripting Example

Set

```
oSO=oSession.AsObject(oSession.GetObject("SO_SalesOrder_bus"))
```

```
Set oLines=oSession.AsObject(oSO.Lines)
```

```
r=oSO.SetKey("0000115")
```

```
r=oLines.MoveFirst()
```

```
r=oLines.SetValue("LineDiscountPercent",10)
```

```
r=oLines.Write()
```

```
r=oSO.Write()
```

# Sage HRMS and SQL Payroll

- Sage Abra Suite no longer sold.
  - Converting Abra Suite systems to the SQL HRMS program. HR is virtually the same.
  - Payroll; however, is COMPLETELY different!
  - SQL HRMS HR only will still integrate with Sage 100 payroll.
  - Sage is running promotions to entice customers to convert.
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# Major changes to how Sage is pricing Payroll

- Sage maintenance plans will not include payroll going forward from 05/01. Payroll will be priced separately as a subscription based module.
- Separate sign up form. Pricing based on EE' s being actively paid. Graduated scale. Ranges from \$550 to \$1200/year for renewals.
- What they added: Direct Deposit service whereby Sage sends the ACH file to the bank/direct access to Sage customer support for PR/DD/should eliminate bank charges for ACH.
- Customers must be current on maintenance before they can subscribe to the payroll subscription plan.
- Online enrollment for the direct deposit service once on a subscription plan.

# Current Promotions and Upgrade scheduling

- “in the family” offer is 20% off if you add any of: Sage HRMS/Payroll/ESS through 06/30
- 0% financing by Dimension funding on product portion of Sage HRMS products or Sage CRM or Sage Fixed Assets through 06/30
- Sage Abra customers can upgrade to HRMS (SQL) with 10% off one module/20% second module/30% off 3 or more modules through 06/30
- Most current version out is Sage 100 2016 SU 2. if you are ready for your upgrade, get with Shane.

# Sage Summit

- Will be held in downtown Chicago, IL this year/held at McCormick Place.
- July 25–28<sup>th</sup>. Open to Customer and Partners.
- World's largest event for Small/Mid-Size Businesses.
- Registration fee is 299 through 06/30.
- Training sessions/vendor trade shows/Sage presentations/food/bands/etc..
- Speakers include Sir Richard Branson/Gwyneth Paltrow/Zoey Deschanel/shark tank guys–Robert Herjavec and Daymond John/Ashton Kutcher/many more!

# Questions? User Group Meeting Suggestions?

# BizNetSoftware, Inc.

- Welcome to Ms. Marcia Fisher, Account Sales Representative