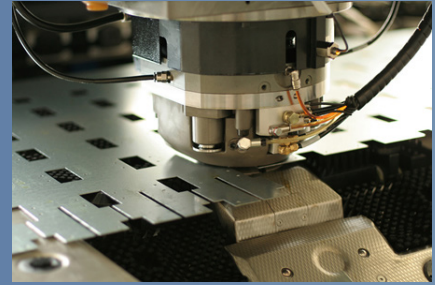


Vinatech Engineering



Vinatech Engineering, located in San Diego, CA is a minority-owned business with 40 employees. It is fully computerized to provide precision sheet metal fabrication, CNC machining, welding, hardware insertion, powder coating, silk screening, and more. Vinatech Engineering additionally offers research and design services including product development through the prototype process.

Challenge

Vinatech Engineering was challenged by its lack of ISO 9001:2008 certification. In addition to needing certification to grow their business, many of Vinatech Engineering's current clients were also making ISO 9001:2008 certification a mandatory requirement for all partners and suppliers. A potential loss of customers would place 15 employees at risk and damage client retention efforts and sales.

Solution

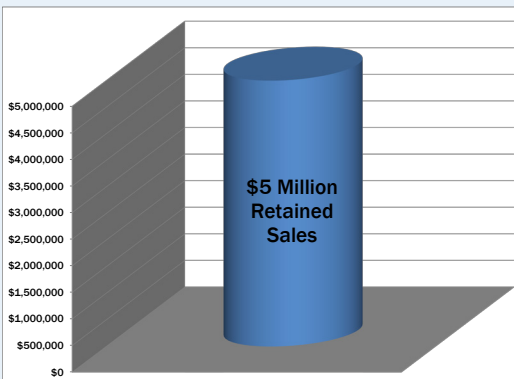
Vinatech Engineering connected with CMTC to guide them throughout the process to achieve ISO 9001:2008 certification. After an initial kick-off meeting, consultants worked with key leaders to create and finalize the quality management system documentation needed to achieve certification.

Over the course of a month, Vinatech's workforce was coached on how to create and implement stronger quality control measures. Following the specific criteria to pass an independent audit for certification, leadership was guided on how to implement detailed procedural improvements to increase their workflow. The initial project concluded at the end of June. Their clients were retained based on their commitment to successfully pass the third-party audit to obtain ISO 9001:2008 certification.

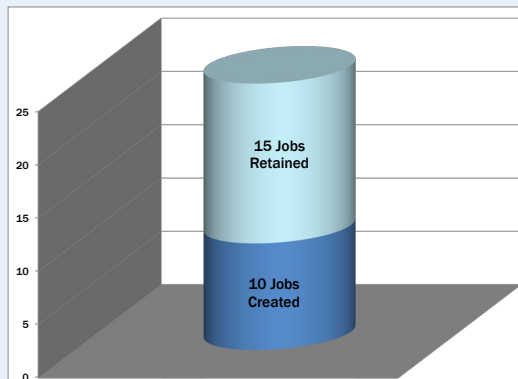
"Achieving ISO 9001:2008 registration with CMTC's assistance was imperative to our company's growth efforts. As a result, we were able to compete for critical contract opportunities."
- An Hong
Director of Operations



Increased / Retained Sales



Jobs Created / Retained



FINANCIAL & PRODUCTIVITY RESULTS

- 7% in increased sales
- \$5M in retained sales
- 10 jobs created
- 15 jobs retained
- \$15K in cost savings