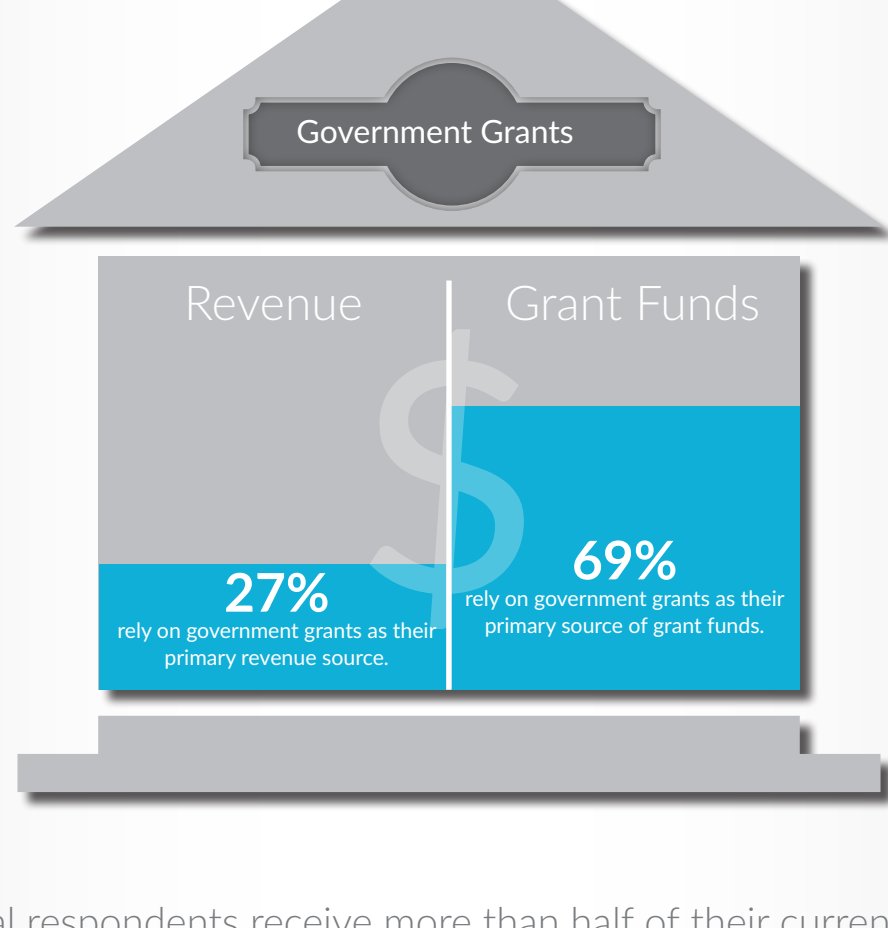


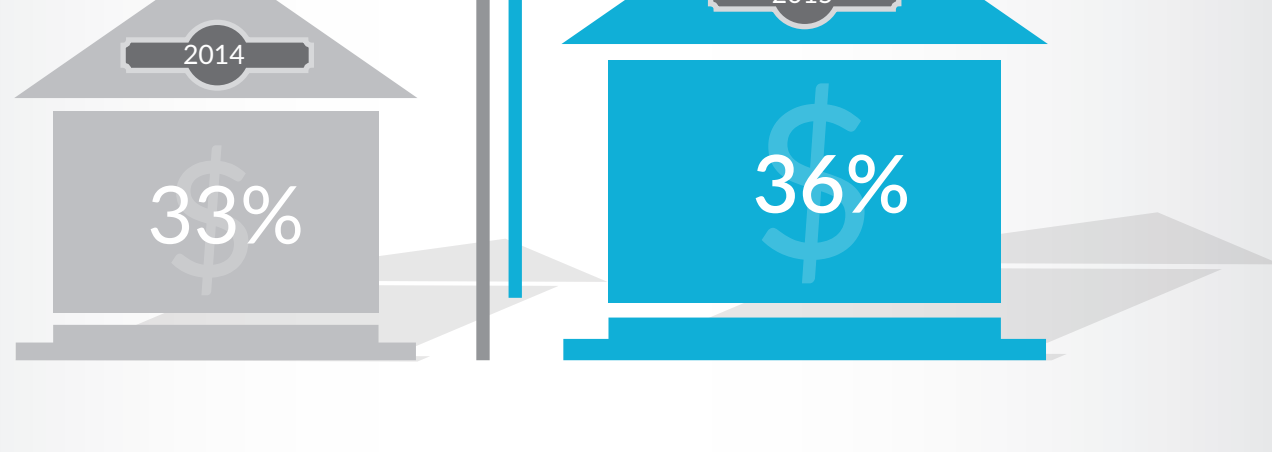
# The 2015 State of Grant Management: Top Facts

## Funding

Public sector grants continue to be a key revenue stream.



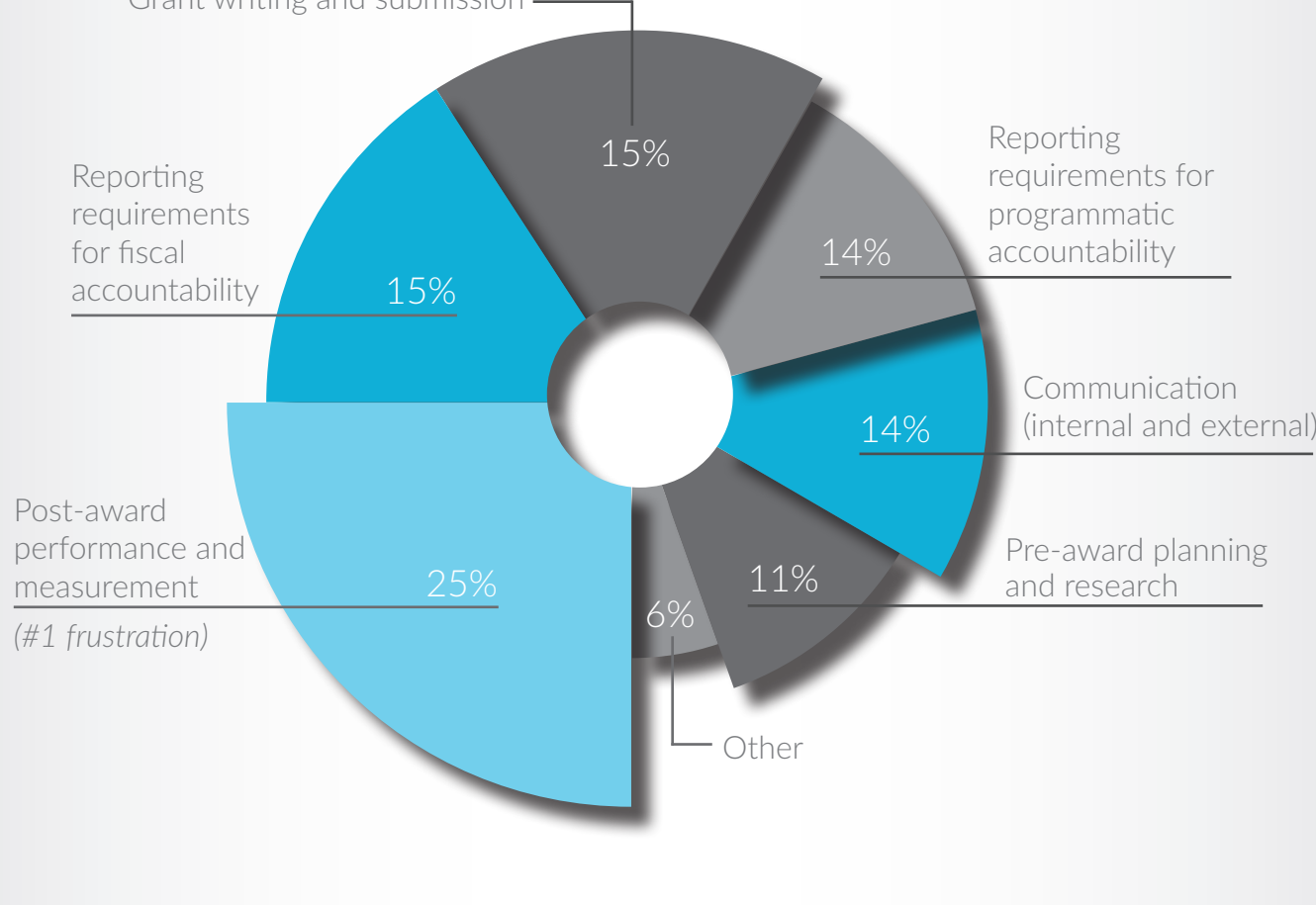
36% of total respondents receive more than half of their current grant funds from federal grantors, up from 33% the previous year.



## The Grants Process

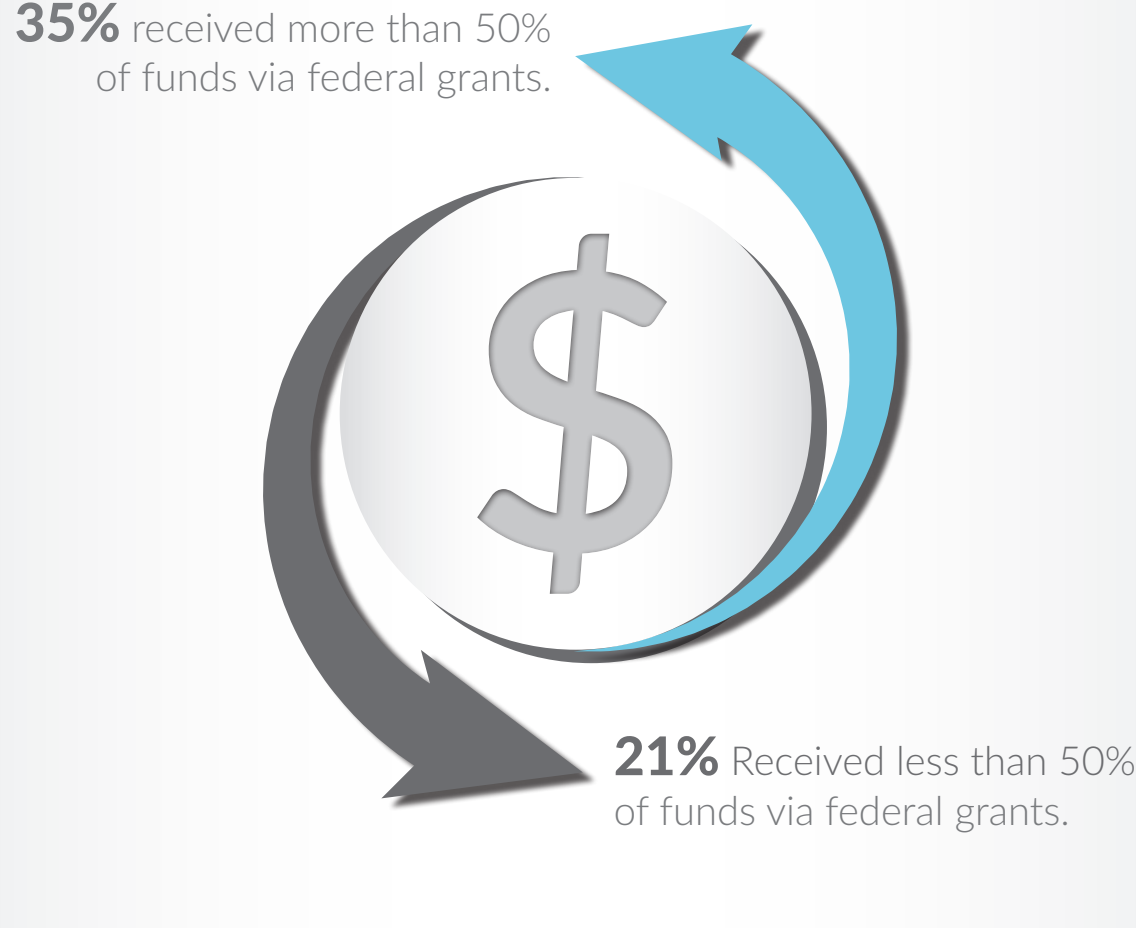
Public sector award complexity and compliance requirements frustrate grant recipients.

The most frustrating part of the grant process:



Percentage of federal grant funds is positively correlated with an increased frustration in grant reporting.

Cited “post-award performance and measurement” as the leading frustration in grant management:



## Top Challenges

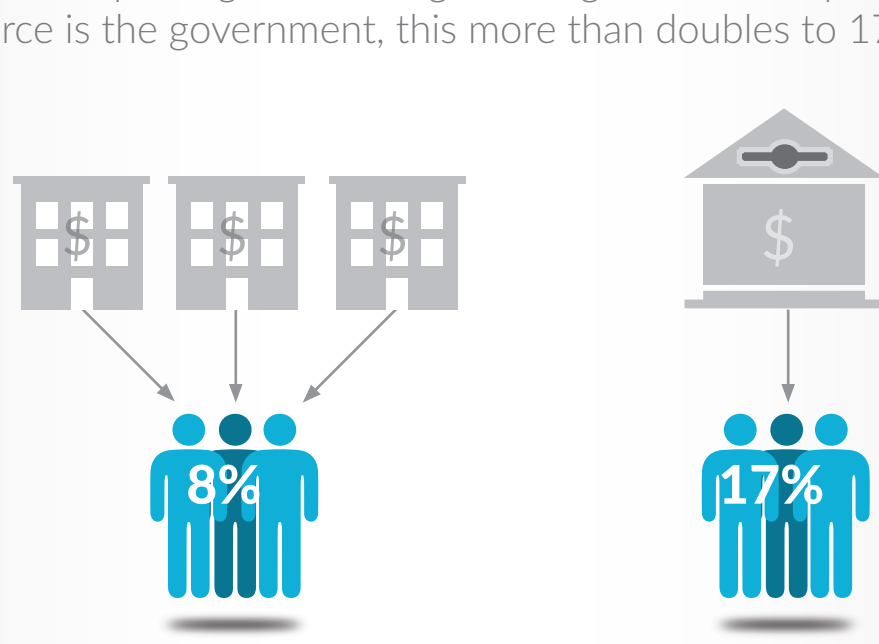
Respondents agree that limited resources are a continuing strain.

Lack of funding was the leading challenge organizations faced in 2014, and is the biggest anticipated challenge of 2015—cited by one in four respondents.



Government-reliant organizations were more likely to select fund management and reporting as their biggest anticipated 2015 challenge.

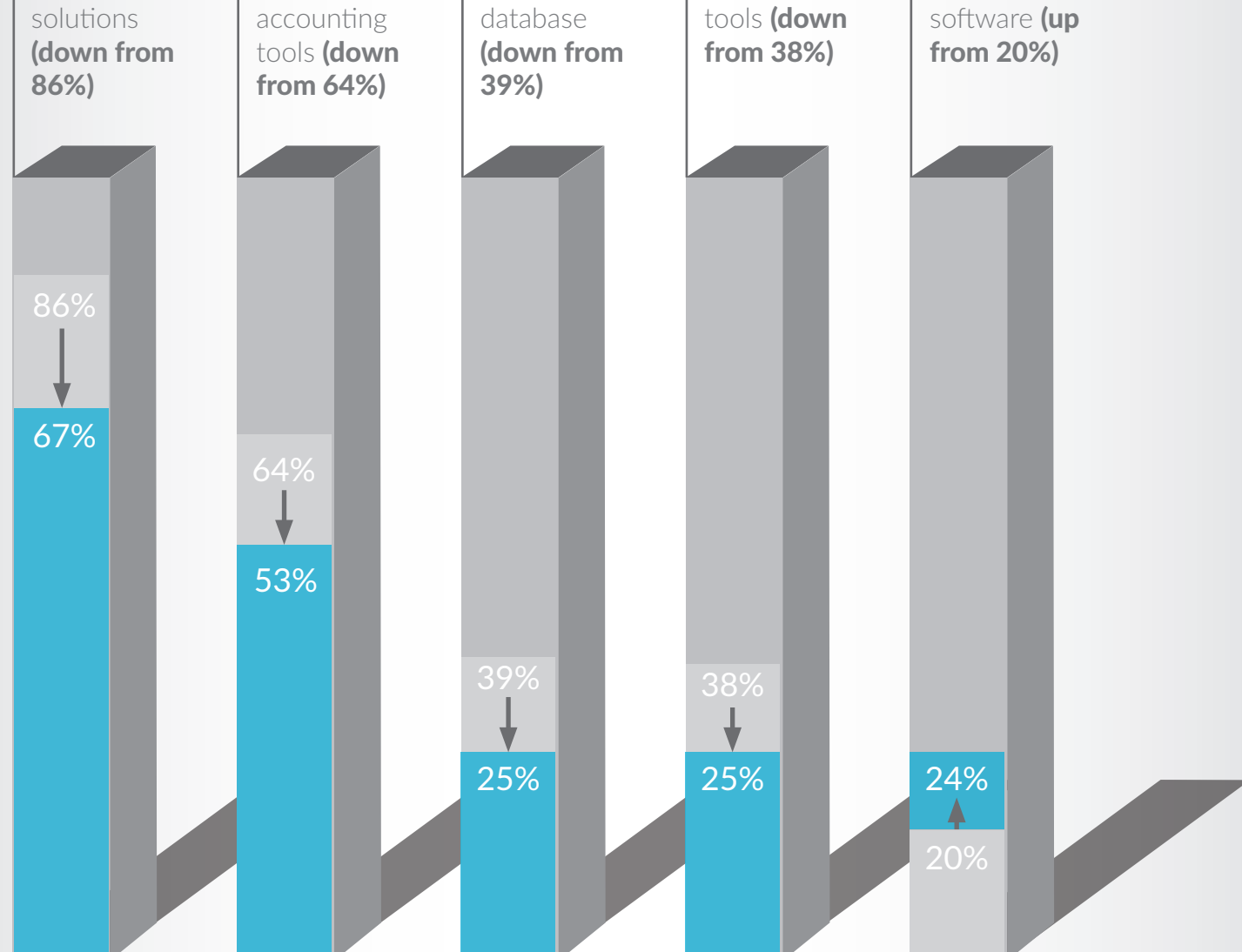
Only 8% of organizations receiving funds from other sources cited fund management and reporting as a leading challenge. When the primary revenue source is the government, this more than doubles to 17%.



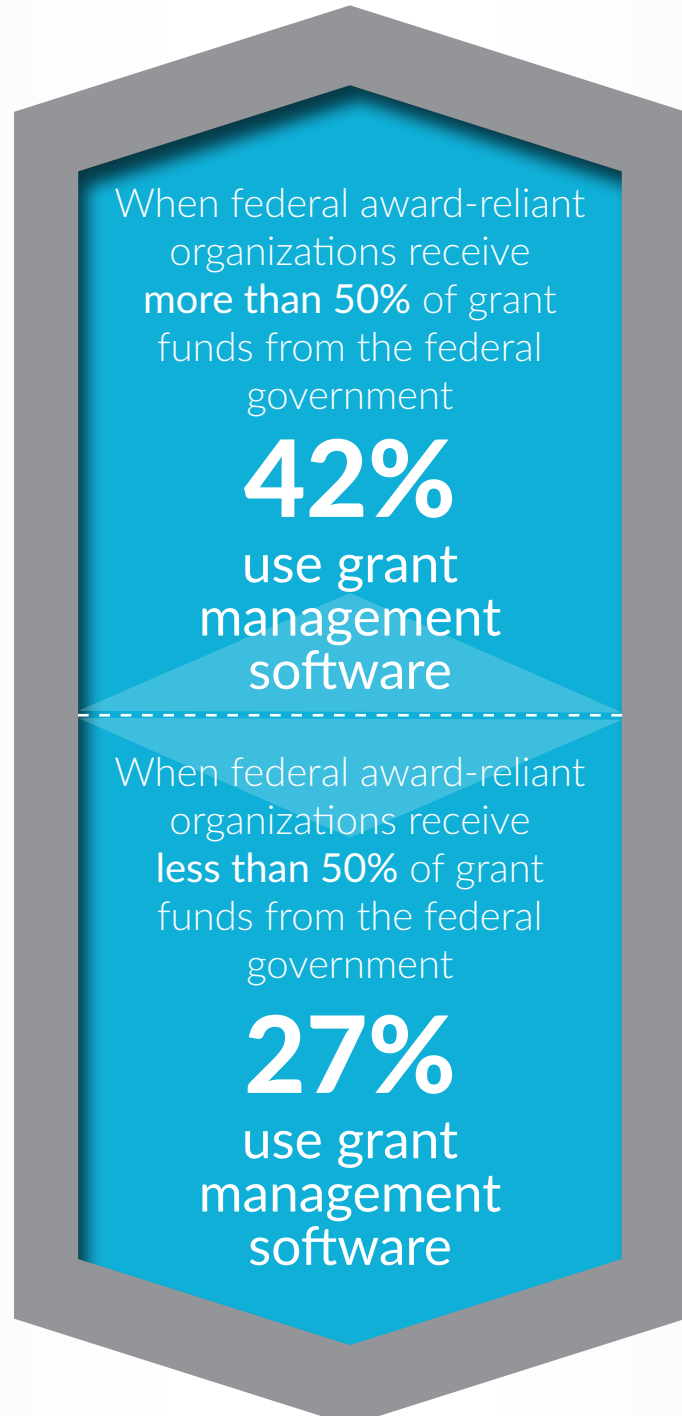
## Technology

Specialized grant management technology is slowly gaining traction, edging out ad hoc solutions.

Leading grant management tools, 2014 vs. 2013:



Similar to lead recipients, organizations that receive federal awards are more likely to use grant management software.



Grant management software users are more likely to be confident in the face of changing funding requirements.

How confident do you feel in your organization's understanding of changing funding requirements?

