

Top 5 reasons to upgrade to Infor LN

Infor® LN is a comprehensive ERP solution for consolidating all aspects of your complex, global manufacturing operations—from design to delivery.

1

CLOUD READY

Infor LN is now available in the cloud, so you can deploy more quickly and at far less cost, and have the flexibility to easily and inexpensively expand your operations globally. You'll also gain greater security and reliability, and be assured your solution and your compliance requirements are always up to date.

2

INDUSTRY-SPECIFIC CAPABILITIES

With the latest version of Infor LN, you get out-of-the-box, industry-specific functionality—such as dynamic enterprise modeling, assembly line control, and serial genealogy—which means you don't need customizations or modifications to meet your unique needs. These new capabilities, combined with new global deployment options, give ETO, MTO, and complex product manufacturers like you the power to operate more efficiently.

3

IN-CONTEXT BUSINESS INTELLIGENCE

Transform information into actionable insights, so you can identify and react to business trends and customer needs with Infor LN's new industry-based key performance indicators (KPIs), dashboards, and reports. With real-time views into information from across your business, you'll be able to more accurately analyze performance to make better decisions, faster.

4

SEAMLESS INTEGRATION

Eliminate operational silos by using new Infor ION® connectors to integrate Infor LN with both Infor and third-party software applications. With Infor ION's simple, powerful, and scalable framework, you'll be able to add broad business process management and analytical capabilities to Infor LN. You'll also be able to improve the efficiency of all your employees with workflow-, task, and event-driven notifications, and powerful exception-management capabilities.

5

BUSINESS COLLABORATION

With Infor LN's new Infor Ming.le™ capabilities, you can now build a centralized space that allows your employees to collaborate, share, and track information across the enterprise, supply chain, and even with customers. You'll be able to access key operational and administrative applications in real time with technologies that are fully integrated across business processes, not just added on.

ROADMAP

2013	2014	2015
Infor Ming.le	Segment Accounting	US DoD contracting improvements including Borrow/Loan Payback and Costing Breaks
Claims Management and Warranty Terms	Precious metal surcharges	Mobile Service Management
HTML5 UI replacing Java Swing	Next-generation document management	Engineering and Construction Management
Compliance for US DoD Defense Contractors	Human Capital Management	Enhanced Sub-Contracting Management, Governance Risk and Compliance
Analytics for A&D	Expense Management	ION Grid and Implementation Accelerators (IAs)
Analytics for Automotive	Rhythm™	Infor CloudSuite High Tech
Contract Manager Homepage	Role-based Permission Management enhancements	
Quality Manager Homepage	Data Level Security enhancements	
In-Context BI for Projects and Quality	Zero footprint HTML5	
E-commerce	Infor CloudSuite Industrial (SyteLine®)	
Compliance incl. Segregation of Duties leveraging Infor Risk and Compliance		
Infor CloudSuite™ Automotive, A&D, and LN		

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Deliver pre-configured solutions and Implementation Accelerators that make deployment faster and more efficient. We continue to make investments in platform independence, virtualization support, and private and public cloud deployment options.

Specialize by Industry

Enable customers to get out of the software business by relying on standard packaged software without the need for modifications. Empower customers to simplify complex processes using industry best practices for Equipment, High Tech, Automotive, Aerospace & Defense, Industrial, Manufacturing, and MRO Service providers.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to Sales & Operations Planning, Time Track, PLM, Infor Risk and Compliance, Expense Management, LN Multi-Books, Treasury Management, and e-commerce.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud or phased upgrades, and mobile applications.

Offer industry-specific CloudSuites tailored to meet the end-to-end business processes of each industry, because no two clouds should be alike.

10x HIGHLIGHTS

New Modern User Experience—HTML5 and Infor Ming.le

Next generation user experiences help companies more quickly deploy new process capabilities and therefore innovate faster due to less training effort and end user push back. Reinvented user experiences increase end user productivity through in context information and empower optimized decisions based on accurate, timely information. Embedded social collaboration enables problem resolution across a global workforce and develops corporate knowledge through the sharing of best practices.

Expanded Industry Functionality—Aerospace & Defense, Automotive

Recent releases have added industry best practices for Automotive and

Aerospace & Defense verticals on top of existing industry capabilities for High Tech, Industrial Machinery & Equipment, Distribution and General Manufacturing. Delivers a more compelling, out-of-the-box solution for targeted micro-verticals, faster deployment and lower TCO, while preserving upgrade paths.

New ION Integrations to Extension Apps

Helps companies to leverage and extend their core ERP investment with best-of-breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and enable increased business and IT alignment as new applications can be deployed rapidly with minimal training effort.

LANGUAGES

Arabic	•	Italian	•
Bulgarian	•	Portuguese (Brazil)	•
Croatian	•	Romanian	•
Czech	•	Serbian (Latin-based)	•
Dutch	•	Simplified Chinese	•
English	•	Slovenian	•
Finnish	•	Spanish	•
French	•	Thai	•
German	•	Traditional Chinese	•
Hebrew	•	Turkish	•
Hungarian	•	Vietnamese	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Financial Management

- Cross-dimensional Validations
- Electronic bank statements
- Auto-cash
- Self-billing
- Payment method discounts
- 3-Way Match for Self-billing
- Invoicing 360 screen
- Role-base homepage for Finance

Governance, Risk and Compliance

- US DoD compliance
- US Government invoice formats
- EU invoicing directive
- DEM Authorization Report
- Contract Manager homepage

Sourcing and Procurement

- Corporate purchase contracts
- Tactical sourcing for subcontracting operations

- Supplier Progress Payment
- Purchasing Workbench

Supply Chain Management

- ATP/CTP enhancements
- Landed Cost
- Auto-generate handling unit from ASN

Manufacturing Management

- Critical Safety Item (CSI)
- Production Order Split
- Shopfloor Operator Workbench

Quality Management

- Sampling plans
- Non-conformance
- Corrective action plans
- Quality Manager homepage
- Quality Management Reporting

Project Lifecycle Management

- Project Pegging
- Project Costing breaks
- Borrow/Loan/Payback
- Project Pegging in Purchase Schedules
- Customer Acceptance, e.g., DD250 Material Inspection and Receiving Report
- Multiple Bank Guarantees against a Contract Line item Number
- HTML5 user interface

Service Lifecycle Management

- Claim Management
- Warranty Terms
- Installation Group on Project
- Follow-up work orders for complex installations

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Enterprise Performance Management
Infor Risk and Compliance
Inforce
Configure Price Quote
E-commerce
Automotive Exchange
Sales & Operations Planning (S&OP)
Demand Planning
Supply Chain Planning
Supply Chain Execution Suite
Supplier Exchange
EAM
SAP and Oracle® EBS

MOBILE

Pulse, ActivityDeck
Road Warrior
Infor Mobile Dashboard
Infor Query and Analysis

NEW LOCALIZATIONS

Argentina
Russia
Ukraine (translation)

ANALYTICS

Financial Analytics
Sales Analytics
Purchasing Analytics
Manufacturing Analytics

Quality Reporting
Program Cost Ledger
Earned Value Management System
Automotive Analytics
Aerospace & Defense Analytics

MICRO-VERTICALS

Automotive OEM, Tier 1-2 suppliers
High Tech & Electronics
Commercial Aerospace
Industrial Manufacturing
Defense Contract Manufacturing
Industrial Machinery & Equipment Manufacturing
MRO—Maintenance, Repair, Overhaul
Service Management

Infor LN: Why Upgrade?

CAPABILITIES

	Old Versions	LN 10x On-premise	Industry CloudSuites
Manufacturing, Supply Chain, and Finance in the core	●	●	●
Automotive and A&D capabilities in the core	●	●	●
Globalization capability in single instance	●	●	●
Open integration to extended solutions	●	●	●
ION Business Vault with industry Analytics	●	●	●
Enterprise-wide Planning	●	●	●
Contract/Project/Customer Pegging	●	●	●
Depot Repair	●	●	●
Assembly Line Control	●	●	●
Flexible costing with landed cost	●	●	●
Role-based dashboards	●	●	●
In-context Business Intelligence	●	●	●
ION-enabled with workflow and event management	●	●	●
Infor Ming.le social enterprise capability	●	●	●

** LN customers can migrate to an LN based Industry CloudSuite such as CloudSuite A&D, CloudSuite Automotive, CloudSuite Industrial OR M3-based CloudSuite Fashion or CloudSuite Food & Beverage. In some instances, maintenance credits can be applied toward Industry CloudSuite subscription fees. Contact your sales or support representative for information.*

● Yes ● No ● In Progress

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