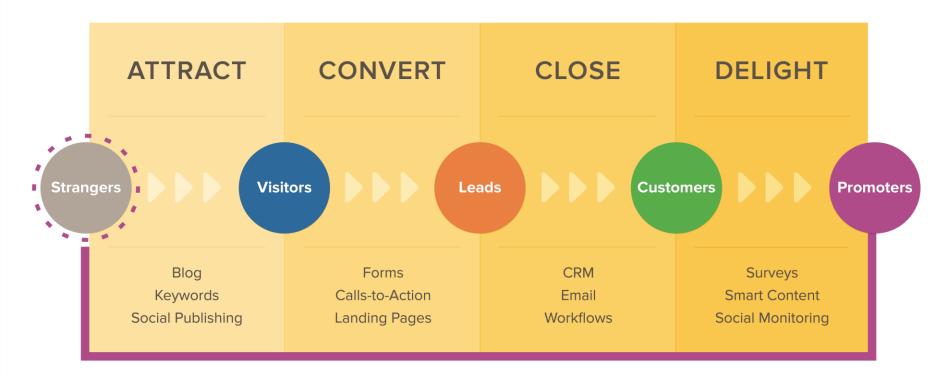


HubSpot Academy

HOW DO YOU USE A THANK YOU PAGE?

Inbound Methodology



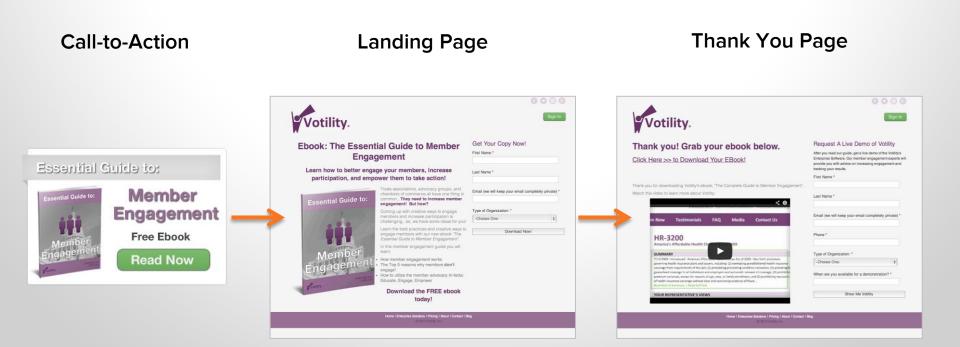
by HubSpot

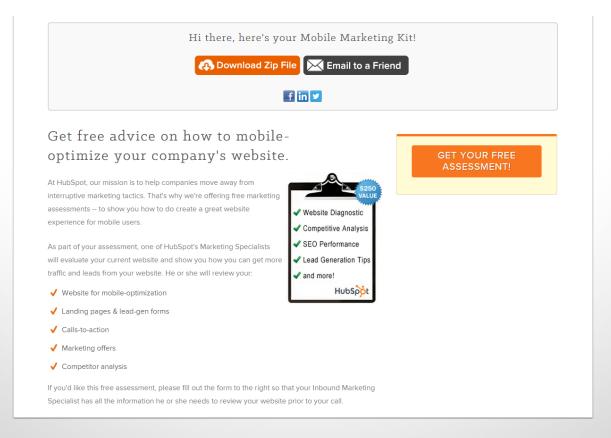
Inbound Methodology



by HubSpot

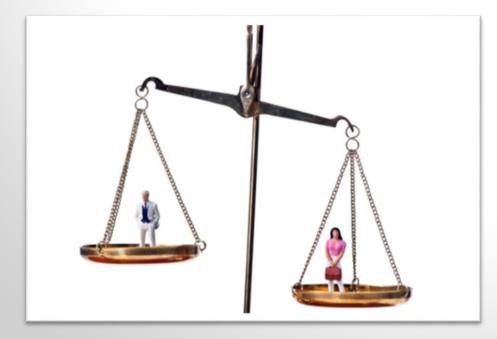
The Conversion Process





A thank you page ends the conversion process.

It can be used to help someone continue through the buyer's journey.



Thank you pages outweigh inline thank you messages.

Redirect your visitor to a thank you page so that you can provide more information and thank them at the same time.

HOW DO YOU CREATE SUCCESSFUL THANK YOU PAGES?

- Deliver promised content offer or set expectations.
- Display the site's navigation menu.
- Provide additional content.
- Move new leads further into the buyer's journey.
- Include social options.

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Insight Core Framework

Thanks for your interest in the Framework documents.

Click on the following links below to download the PDF documents.

"Effective Teaching for the Common Core State Standards" (Framework Whitepaper)

- · Describes the development of the Insight Core Framework;
- · How it can be used to support teachers and leaders to implement the Common Core;
- Several "Big Ideas" inherent in the Common Core and how they indicate specific Core Practices teachers can use to help students achieve the Standards.

Eramework and Rubric

- · Descriptions of the five Core Practices
- · Indicators for each Core Practice

📥 Research Base

- Based on several years of on-the-ground work developing and implementing instructional frameworks and standards-based instruction in districts throughout the country
- Inclues thorough analysis of the Standards, professional teaching standards and the related research about effective teaching, labor market trends, and college and career readiness.

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See the Insight Core Framework in action

Through myCore³, Insight's awardwinning planning, sharing and coaching tool platform, subscribers have access to a rich library of Common Core-aligned units and lessons, which include connections to the Insight Core Framework.

Download sample lessons

Deliver the offer that your lead is expecting.

Include a link for them to access the offer or, in some cases, set proper expectations on what happens next.

Thanks! We will give you a call in 2-3 business days to schedule a demo.

Want to talk with someone immediately? Give us a call: 1-888-HUBSPOT (482-7768)

Get free advice on how to mobileoptimize HubSpot's website.

At HubSpot, our mission is to help companies move away from interruptive marketing factics. That's why we're offering free marketing assessments – to show you how to do create a great website experience for mobile users.

As part of your assessment, one of HubSpot's Marketing Specialists will evaluate your current website and show you how you can get more traffic and leads from your website. He or she will review you:

- Website for mobile-optimization
- Landing pages & lead-gen forms
- ✓ Calls-to-action
- ✓ Marketing offers
- Competitor analysis

If you'd like this free assessment, please fill out the form to the right so that your Inbound Marketing. Specialist has all the information he or she needs to review your website prior to your call.

If you can't deliver the promised offer right away, let the lead know what to expect.

Vebsite Diagnostic

Competitive Analysis
SEO Performance

Lead Generation Tips

HubSp

and more!

- Deliver promised content offer or set expectations.
- Display the site's navigation menu.
- Provide additional content.
- Move new leads further into the buyer's journey.



Give your leads every opportunity to look around.



- Deliver promised content offer or set expectations.
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Provide additional content.

Just make sure that these content options are closely related to the offer that the lead just received.

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Move leads further into the **buyer's journey**.

Use this opportunity to show another offer that might be of interest to them.

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- Display the site's navigation menu.
- Provide additional content.
- Move new leads further into the buyer's journey.
- Include social options.

Use social options.

The thank you page can be a great place to extend your reach on social networks and generate more leads.

EDUCATION GROUP

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