Medical Staffing Solutions

Case Study

Recruitment and hiring is one of the most critical yet complicated aspects of business. It is a time-consuming process, one that an increasing number of organizations are relying on staffing agencies to assist with. However, the effectiveness of those agencies hinges largely on their workflow practices – especially in complex and rapidly changing industries such as health care.

> ## I knew there had to be an easier way to process all the jobs.
>
> – Cody Linxwiler, Data Entry Supervisor

With the demand for nurses and other types of health care professionals high, finding the right candidate and placing clients with open jobs is something that becomes particularly more difficult if the organization is still reliant on outdated processes and methods.

This is an issue Cody Linxwiler, now a data entry supervisor, was faced with when he joined Medical Staffing Solutions about two years ago.

CONGESTED AND INEFFICIENT WORKFLOW

A modest-sized team, the Medical Staffing Solutions data entry personnel were responsible for working with multiple vendors that generated, on average, anywhere between 400 and 800 jobs per day. It was too much data for the team to manually enter and efficiently handle themselves – or, at least it was when they were doing it by hand.

Linxwiler realized it was time to seek a new solution.

"I knew there had to be an easier way to process all the jobs, but when I started researching I noticed a lot of the places claiming to offer a solution were extremely overpriced," Linxwiler explained.

Few vendors offered the solution he needed to automate and optimize the job processing operations at an affordable price – until a former colleague introduced him to Job Robotix.

The Job Roboix software solution only took a few weeks to initially set up and implement – and the training took even less time, thanks to its easy-to-understand and use interface. In a matter of days Linxwiler said the entire team was fully trained on how to utilize the platform and was well-versed in how its functionally

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Job**Robotix**
VMS TO ATS AUTOMATION

could be integrated with Medical Staffing Solutions' existing database.

ADVANTAGES OF AUTOMATION
Medical Staffing Solutions works with multiple vendors, which occasionally change something in their system, such as a column or how they classify jobs.

> *Job Robotix makes it easy to efficiently act on and adjust to any changes our vendors make.*
>
> — Cody Linxwiler, Data Entry Supervisor

"Thanks to its accessible and ongoing support services, Job Robotix makes it easy to efficiently act on and adjust to any changes our vendors make, with as little disruption as possible," Linxwiler said.

When Medical Staffing Solutions was using the outdated method of manually looking at jobs and entering data, it was only able to get through an average of about 20 to 25 jobs per hour. Adopting the Job Robotix solution has allowed the agency to complete about five to seven times the amount of work in the same period of time, now processing an average of 100 to 125 jobs each hour.

This approach has enabled Medical Staffing Solutions to substantially grow the number of jobs they advertise and enhance client offerings. Furthermore, the increased automation has freed up staff from being bogged down by manual, time-consuming, menial tasks and allowed them to focus on other critical aspects of business.

Job Robotix was the vehicle that made all these benefits possible — all for an affordable price.