

**FOR IMMEDIATE RELEASE**

*Investment Banking • Merchant Banking • Private Equity*



## **BBVA COMPASS PROVIDES SENIOR DEBT FACILITY TO DSM TECHNOLOGY CONSULTANTS, LLC**

**December 29, 2015.** CEA Group ("CEA") announced that it acted as advisor to DSM Technology Consultants, LLC. ("DSM") in connection with the provision of a senior debt facility. Funding was provided by BBVA Compass Bank ("Compass"), to refinance and consolidate existing bank debt, leases and to provide additional working capital for DSM. Compass recognized DSM's tremendous growth potential through strong customer demand, well-established market position, and its unique combination of partners, technology, and products.

Beth Cahill, Senior Managing Director, of CEA's corporate finance advisory group, advised DSM on the transaction. Ms. Cahill is based in CEA's Tampa office. Also advising on the transaction was Peter Schmedt, Managing Director, in CEA's Tampa office.

### **About DSM Technology Consultants, LLC**

DSM is Florida's leading managed cloud provider and is presently developing a national footprint. Utilizing the largest inland private cloud network in Florida, DSM delivers fully managed private cloud solutions as well as hybrid cloud networks utilizing both private and public cloud environments. DSM's "white glove" services provide customers with cost effective solutions including Disaster Recovery as a Service, Data Protection as a Service and Platform as a Service. These highly scalable solutions are delivered from CJIS, SSAE16, SOC and HIPAA certified facilities. DSM leverages its deep technical expertise and consultative implementation of complex state-of-the-art technologies to enable its clients to achieve their business needs and goals. For more information, visit [www.dsm.net](http://www.dsm.net).

### **About BBVA Compass**

BBVA Compass is a subsidiary of BBVA Compass Bancshares Inc., a wholly-owned subsidiary of BBVA (NYSE: BBVA) (MAD: BBVA). In the U.S., BBVA Compass is primarily a Sunbelt-based financial institution that operates 672 branches, including 341 in Texas, 89 in Alabama, 77 in Arizona, 62 in California, 45 in Florida, 38 in Colorado and 20 in New Mexico. BBVA Compass' commercial and private client offices ranks among the top 25 largest U.S. commercial banks based on deposit market share and ranks among the largest banks in Alabama (2nd), Texas (4th) and Arizona (4th). Derek Rancourt, Senior VP Corporate Relationship Manager, represented BBVA in this transaction. For more information, visit [www.bbvacompass.com](http://www.bbvacompass.com).

### **About CEA**

Founded in 1973, CEA continues its prowess as a prominent provider of investment banking expertise to the innovative and rapidly growing industries in information technology, healthcare, TMT, defense, manufacturing and single and multi-family office services; among other leading industries. With a team of highly experienced personnel, CEA has an unequalled depth and breadth of industry knowledge, capability and established industry relationships. CEA has completed over 900 transactions totaling \$45 billion in 60 countries. CEA and its affiliates also have managed, co-managed or participated in a worldwide family of private equity funds with committed capital of approximately \$1.15 billion for private equity investments in the industries which CEA serves. CEA's long-standing reputation and track record of success are built on delivering innovative, value-added solutions and uniquely customized services to meet the clients' needs. CEA Atlantic Advisors, LLC is a FINRA Registered Broker-Dealer and a member of SIPC

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