

ARTIFEX FOLIOS: INVESTMENT MANAGEMENT SERVICES

# ARTIFEX CLOUD 9 MODEL

## FOLIO DESCRIPTION

#### **OBJECTIVE**

The strategy seeks long-term growth. The Model may be suitable as an addition to the core Artifex folios.

### **DESCRIPTION**

The Artifex Cloud 9 Model primarily invests in stocks of companies that derive a substantial part of their sales from "cloud" computing. Management believes that this is a sustainable theme and trend, and that we can identify businesses that will benefit from offsite, centralized data storage and retrieval.

#### NINE+ BEST IDEAS

The Model invests only in management's "best idea" stocks in the cloud computing industry. The target number of positions is nine, although the Model may hold as many as 15 stocks or ETFs.

## WHY CLOUD COMPUTING

- Security. Businesses and individuals have gravitated toward centralized, secure application and data management. This trend has been most pronounced since 2009.
- **▼ Cost.** The Cloud has helped reduce reliance on software and hardware upgrades, server maintenance and redundancy, and backup systems.
- ▼ Flexibility. Cloud computing has helped increase flexibility for user's tools and resources.

#### PORTFOLIO MANAGER

Doug Kinsey, Chief Investment Officer, (Industry since 1988) CFP®, AIFA®, CDFA®, BA, Ohio State University

## **ABOUT ARTIFEX**

Artifex Financial Group, founded in 2007 by Doug Kinsey and Darren Harp, advises individuals, households, corporate pension plans, and investment management firms. Artifex also provides back office solutions, process improvement strategies, and employee development consulting for financial advisory firms. Our main goal is to help grow and protect your assets. Our philosophy is to empower clients to be true investors by providing thoroughly researched, common sense portfolios for the long-run. We believe in protecting net worth from permanent impairment and in growing assets in a prudent manner.

Performance statistics represent historical data as compiled by Folio Institutional and StatPro. Performance does not reflect trading in actual accounts, does not include the costs of commissions, and does not account for taxes. Results are calculated without fees; typical management fees start at 1.25% per year for retail clients. Individual and advisor client fee structures are individually negotiated. Past performance is no guarantee of future results. Investment returns and principal values will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. All returns assume reinvestment of dividend and capital gain distributions. Current performance may be lower or higher. Allocations and holdings will vary over time. \*\*The S&P 500 Technology Hardware & Equipment Industry Group Index is a barometer of leading U.S. technology stock market performance. It is an unmanaged index of stocks based on market capitalization, revenue, and net profit. Artifex Folio Fact Sheets are published quarterly. Please contact us for additional performance data.

FOLIO FACTS		
Inception Date	1/12/2010	
Net Assets	\$1,363,546	
Minimum Investment	\$50,000	
Number of Holdings	10	
Dividend Yield	1.08%	

# AVERAGE ANNUAL TOTAL RETURNS AS OF 12/31/13

Period	AFG Model	S&P 500 Index**
1 Year	24.95%	16.28%
3 Years	15.69	10.41
Inception*	18.01	10.44

# CUMULATIVE TOTAL RETURNS AS OF 12/31/13

Period	AFG Model	S&P 500 Index**
3 Years	54.86%	34.60%
Inception*	92.87	48.26

## YEAR-BY-YEAR RETURNS

AS OF 12/31/13

Period	AFG Model	S&P 500 Index**
2013	24.95%	26.39%
2012	22.00	13.41
2011	-0.15	-1.12
2010*	24.54	9.77

### GROWTH OF \$100,000 VS S&P 500

TECHNOLOGY HARDWARE & EQUIPMENT INDUSTRY GROUP INDEX SINCE INCEPTION THROUGH 12/31/13

AFG Model	S&P 500 Index**
\$192,870	\$148,260
*1/12/2010	



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#### MARKET CAPITALIZATION

AVERAGE MARKET CAP: \$215.61 BILLION

Size	Market Size	Percent
Mega Cap	\$100 Billion+	37.32%
Large Cap	\$10 – 100 Billion	51.78
Mid Cap	\$2 – 10 Billion	7.64
Small Cap	\$300 Million – 2 Billion	0.96
Micro Cap	\$50 – 300 Million	1.07

#### REPRESENTATIVE HOLDINGS

AS OF 12/31/13

Symbol	Holding	Percent
GOOG	Google Inc	20.59%
NFLX	Netflix, Inc.	12.79
AMZN	Amazon.com, Inc.	10.95
AAPL	Apple Inc	10.63

## ARTIFEX PORTFOLIO MODELS

GROWTH & INCOME	GROWTH
Dividend Growth Model	Alternative/Hedge Portfolio Model
Equity Income Model	Large Cap Core Equities Model
Prudent High Yield Model	Return on Equity Model
Prudent Value Equity Model	
INCOME	AGGRESSIVE GROWTH
Laddered Bond Model	Cloud 9 Model
Core Fixed Income Model	Hedge Fund Advisors Small Cap Model
Core Municipal Income Model	

#### PORTFOLIO STATISTICS

AS OF 12/31/13

	AFG Model
Alpha	10.25
Beta	0.69
Bear Market Capture	0.47
Bull Market Capture	0.83
Correlation	0.89
Price Earnings Ratio	22.28
Sharpe Ratio	1.35
Standard Deviation	15.08%

#### MARKET SECTORS

AS OF 12/31/13

	AFG Model
Consumer Discretionary	23.63%
Consumer Staples	0.00
Energy	0.00
Financials	0.00
Health Care	0.00
Industrials	0.00
Information Technology	63.73
Telecommunication Services	2.86
Utilities	0.00
Unclassified	1.51

## FOR MORE INFORMATION

## **Artifex Financial Group**

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Investors should consider the investment objectives, risks, charges and expenses of the strategy carefully before investing. Aggressive growth stocks may be more susceptible to earnings disappointments, and the market may not favor aggressive growth-style investing. Investments in small and/or midsize companies increase the risk of greater price fluctuations. Stock prices may fall or fail to rise over time for several reasons, including general financial market conditions and factors related to a specific issuer or industry. Investors can lose money by investing in the strategy. Different types of investments involve varying degrees of risk, and there can be no assurance that any specific investment will either be suitable or profitable for a client's investment portfolio. The Model may be subject to greater price volatility than less concentrated portfolios. Allocations and holdings will vary over time.

Alpha is a measure of the portfolio's risk-adjusted performance. When compared to the portfolio's beta, a positive alpha indicates better than expected performance. A negative alpha indicates a worse than expected performance. Beta measures the fund's sensitivity to market movements; beta greater than 1 is more volatile than the market; beta less than 1 is less volatile than the market. Bear market capture ratio is a measure of performance in down markets; for example, a ratio of 0.80 indicates a decline of only 80% as much as the benchmark index. Bull market capture ratio is a measure of performance in up markets; a ratio of 1.20 indicates an increase of 20% more than the index. Correlation is a statistical measure of how two securities move in relation to each other. Perfect positive correlation (a correlation co-efficient of +1) implies that as one security moves, either up or down, the other security will move in lockstep, in the same direction. Sharpe Ratio uses standard deviation to measure a portfolio's risk-adjusted returns. The higher a portfolio's Sharpe Ratio, the better the portfolio's returns have been relative to the risk it has taken. Standard Deviation measures the volatility of the fund's returns. Higher deviation represents higher volatility. Sharpe Ratio uses a fund's standard deviation and its excess return (difference between the fund's return and the risk-free return of 90-day Treasury Bills) to determine reward per unit of risk.

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