



ROOKIE OF THE MONTH

Jolly Heating and Air

OCTOBER 2016

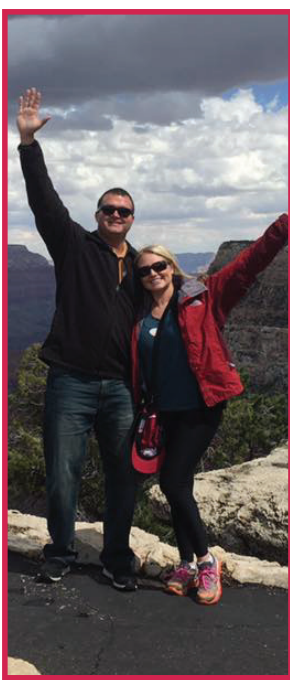


Serving the Tuscaloosa, AL, area.

About Jolly Heating and Air

Jolly Heating and Air has been family-owned and operated since their founding in 1992. Ever since, they have been solving their customers' HVAC needs with impeccable service and NATE certified quality work.

Megan & Tyler Jolly



Hear from the Owners

ServiceTitan is so robust that I am learning something new every day about the software and about our company. It shows me my strengths and my weaknesses as well as where I can focus my efforts to grow. I can see everything in one place, and with Mobile, I can see it anywhere. With call tracking, I can listen in on the calls and develop personal training programs, and to go further, I can see if the training is proper and effective.

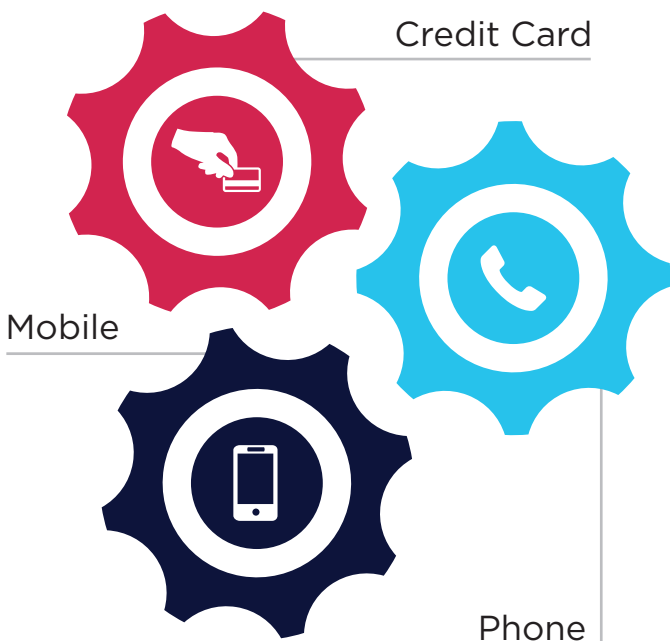
Owners: Jeff, Mary Tyler & Megan Jolly

LIVE FOR 4 MONTHS

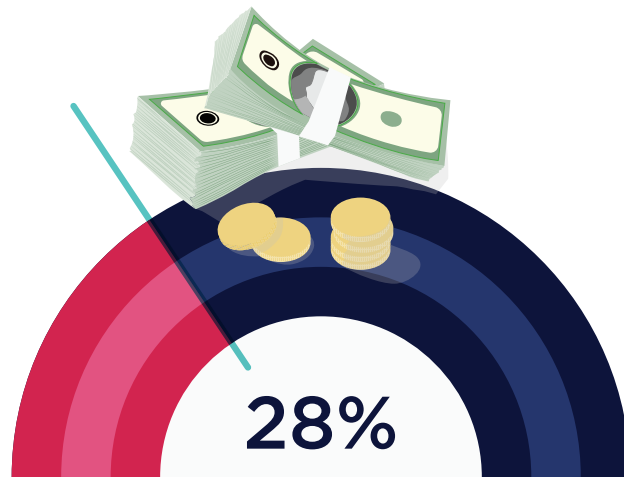
Launched
06/2016

Present
10/2016

ServiceTitan Integrations



GREW THEIR REVENUE
28% in less than
6 MONTHS



comparing first quarter after going live with ServiceTitan to the same quarter the year prior

Fun Facts

WAYS TO USE SERVICETITAN

Last month, we went on vacation, but thanks to ServiceTitan being so portable, that didn't slow us down. We were handling payroll at the Grand Canyon, and with that peace of mind, we could relax and enjoy our trip!

FUN FACT ABOUT JOLLY HEATING AND AIR

We keep family at the forefront of our business. We were founded 23 years ago by Tyler's parents, Jeff and Mary, and we were originally run out of their home. What started from a shed in a backyard has grown into an established and reputable business. Despite this growth, we still keep it all in the family as we are operated by two generations of the Jolly family.