



TITAN OF THE MONTH

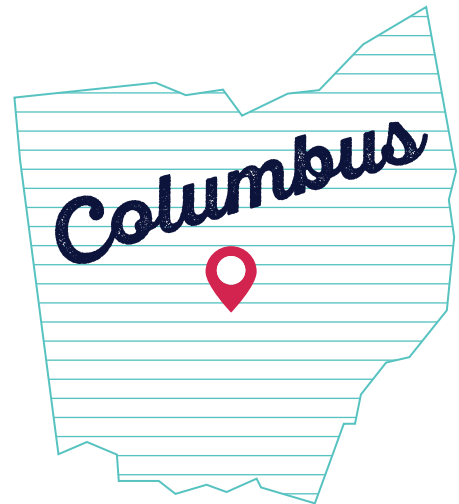
The Eco Plumbers

SEPTEMBER 2016



About The Eco Plumbers

The Eco Plumbers core belief is to focus on sustainability and craftsmanship in both materials and installation regardless of whether the task is large or small. Offering both residential and commercial services, they are committed to making the plumbing world greener.



Serving the Columbus, OH, area.

Aaron Gaynor



LIVE FOR 20 MONTHS

Launched
Dec. 2014

Present
Sept. 2016

Hear from the Owner

ServiceTitan has helped in so many ways. ServiceTitan has helped streamline many of our processes, increase both internal and external communication, and reduce duplicative work. One of the main advantages of ServiceTitan is that it gives everybody the same information in real time, which allows us to speak the same language and ultimately drive more company awareness. We love that ServiceTitan has partnered with some great companies and is always striving to improve their own product and client experience, just like we are!

The one thing that makes me most impressed with ServiceTitan is the quality of care that they give to their customers. I know that I am not one of their larger customers, but they treat us like we are the only customer they are providing their software for and are never more than a phone call away. For us, we can't imagine doing business without them anymore.

ServiceTitan Integrations



GREW THEIR REVENUE 60% IN JUST 1 YEAR



comparing first quarter after going live with ServiceTitan to the same quarter one year later

Fun Facts

WAYS TO USE SERVICETITAN

One of the unique ways that we use ServiceTitan is to create automated customized reports that get distributed to our team on a daily and weekly basis. One of these is our Weekly Forecast Report, which helps everybody know where we are at versus our targets for the week. These reports allow us to notice trends in our business, make decisions to improve operations, and have helped us in growing over 60% annually for each of the past 3 years.

ABOUT THE ECO PLUMBERS

We always get a question about our business footprint. Our first office started in Ohio in 2007, and seven years later, we expanded to Los Angeles and San Diego. We made the jump from Ohio to California after we established a partnership with a company called Niagara Conservation to try to aid in the water epidemic in California. Since then, we have retro-fitted over 16,000 toilets with 0.8 gpf toilets and changed countless lavatory and shower aerators, all helping to save over 275 million gallons of water.

Member of Partnered Associations

