



TITAN OF THE MONTH

TIGER Plumbing, Heating, Air Conditioning & Electrical Services

DECEMBER 2016



Serving Collinsville, IL, & the surrounding area.

About TIGER

Tiger has been awarded North American Comfort Contractor of the Year, and in 2016 was named as one of the best small businesses to work for in the St. Louis Metro area in addition to being named one of the best small businesses to work for in the state of Illinois.

JEFF GAMBLIN



LIVE FOR 29 MONTHS

Launched JULY 2014

Present DEC 2016

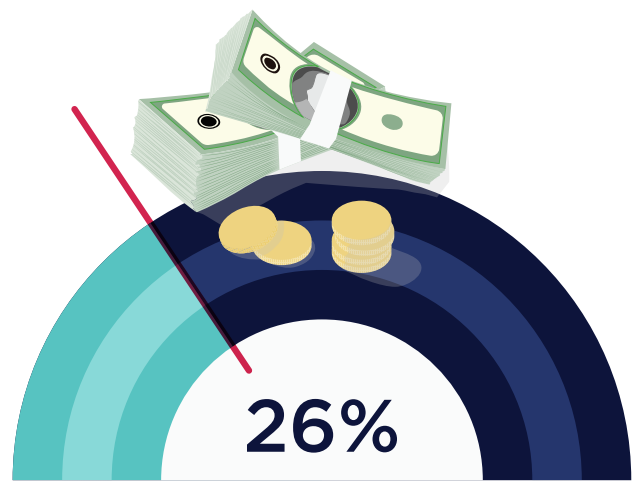
Hear from the Owner

ServiceTitan has improved our business by being on-demand and cloud-based. Thanks to ServiceTitan, we have transitioned to paperless invoicing, which decreases the clutter around our office, saves us money, and it is better for the environment. The cloud-based storage offered by ServiceTitan reduces our need for server expansion and helps us save our digital resources. Having our business on one platform is a major time-saver and has made our staff more productive. Being able to access our business data anytime and anywhere helps us keep up on our day to day business operations and activities. Additionally, ServiceTitan's software makes it easier for our technicians to provide our customers with estimates and options, and they love having the ability to upload photos. The addition of videos within the pricebook has helped our technicians present the homeowner details they may not know about the product, increasing our average ticket. We consider our partnership with ServiceTitan to be extremely valuable and we look forward to growing with them.

ServiceTitan Integrations



GREW THEIR REVENUE 26% IN JUST 1 YEAR



comparing their first year after going live with ServiceTitan to their second year.

Fun Facts

WAYS TO USE SERVICETITAN

Tiger Plumbing, Heating, Air Conditioning, & Electrical Services absolutely loves what ServiceTitan is doing for the home services industry. We attempt to implement each new feature that ServiceTitan develops, and we are constantly looking for new ways to use the ServiceTitan software to automate our office. By utilizing ServiceTitan, we are able to manage more effectively by tracking each step of our technicians' workflow, view revenue benchmarks and KPIs, and we track marketing ROI, all in real-time. ServiceTitan's easy to use software helps us operate more efficiently and has increased our productivity overall.

ABOUT TIGER

We are a Veteran-owned and family-operated company. Celebrating our 24th year in business, we have never needed to lay anyone off due to lack of work. Employees are valued and encouraged to grow with the company. We are extremely active in our community and participate in events such as: The Walk to End Alzheimer's, Relay for Life, local parades, job fairs, Toys for Tots, home shows, charity golf scrambles, Touch-A-Truck and other events. We also make donations to local animal shelters, the American Cancer Society, Veteran associations and other charitable organizations.

Member of Partnered Associations:

