

## Corporate Fact Sheet

Company Overview CapsuleTech is a subsidiary of Qualcomm Life, Inc., a Qualcomm Incorporated (NASDAQ: QCOM) company. Capsule is the leading global provider of medical device integration solutions for hospitals and healthcare organizations. Its solutions unlock the power of device data through connectivity, advanced integration and analytics that turn volumes of data into actionable patient and device information to drive informed clinical and operational decisions. KLAS Research named Capsule the 2014 and 2015/2016 category leader for medical device integration systems. Founded in 1997, the Company has established strong partnerships with leading medical device manufacturers and installed enterprise-wide solutions in over 2,000 hospitals in 39 countries.

Locations

Corporate Headquarters
300 Brickstone Square
Suite 203
Andover, Mass., 01810
(978) 482-2300

CapsuleTech Asia Pacific PTE. LTD 80 Robinson Road #02-00 Singapore 068898 (+65) 8258 9837

Research and Development 9B Villa Pierre Ginier 75018, Paris, France (+33) 1 84 17 12 00 CapsuleTech Australia PTY LTD Unit 503 Floor 5 151 Castlereagh St Sydney NSW 2000 (+65) 8258 9837

**Products** 

Capsule's core product, the SmartLinx Medical Device Information

System™, is healthcare's first integrated system to enable hospitals and healthcare delivery organizations to increase efficiency and help improve patient care delivery through the direct capture of medical device data and context directly at the point-of-care. Introduced in 2014, the SmartLinx data management platform is the latest evolution in what has



been nearly 17 years of ongoing development and marketing proven medical device connectivity and integration solutions. In SmartLinx, Capsule has unlocked the power of medical device data to deliver timely and accurate actionable information to clinicians, IT administrators, and clinical engineers.

The system is organized around three core components — medical device connectivity, integration and analytics — that consolidate clinical workflow and put data to work by integrating it with intelligent systems beyond the EMR, such clinician decision support, alarm management, and asset management systems to drive informed clinical and operational decisions. Connectivity and data capture are achieved through integrated hardware and/or software solutions that meet the requirements of virtually any healthcare environment.

Powerful surveillance and analytical tools apply that data to allow clinicians to more rapidly recognize the signs of potential patient physiological deterioration, while IT and clinical engineering can manage and monitor the enterprise-wide operational health and use of medical devices.

## **Product Attributes**

- Connects and captures all data (physiologic; device settings; alarms and events; waveforms, etc.) at the fastest rate possible from over 730 medical devices.
- Provides a vendor-neutral solution. SmartLinx integrates with virtually any information system accepting HL7 data.
- Delivers patient data to the hospital's electronic medical record (EMR)
   in near real-time.
- Provides clinicians with accurate information, in many cases in near
   real-time, about the status of patients across enterprise-wide



departments – from the ICU and OR to medical-surgical and ambulatory when and where it is needed.

- Helps customers leverage their medical device investment by enabling their information technology and clinical engineering departments to:
  - Monitor and manage the "health" of their devices (numbering in the thousands in the largest of healthcare enterprises)
  - Identify underutilized devices
  - Consolidate bedside technology

## Key Benefits

- Improves Processes for Directly Taking Patient Vitals.
- **Reallocates nursing time.** Nurses typically spend 35% of their time on documentation and charting. What once took hours, now literally takes seconds.
- Reduces transcription errors, typically 25-30%, therefore helping improving patient safety.
- Facilitates faster clinical decision-making due to near real-time transmission of, and clinician access to patient vitals data in the EMR and other clinical applications.
- Improves medical device operational efficiency
- Maximizes hospitals' investments in medical devices

## *Implementation*

Capsule ensures a cost-effective and efficient deployment of its products through a Professional Services team that offers a full range of services. From project management, training, and technical consulting to post-implementation support, Capsule addresses the full product lifecycle and helps clients manage device integration projects from start to finish. The implementation project approach is based on best practices and

follows a four-phased implementation process to help guide customers



through the project lifecycle. This results in clearly defined project

deliverables from project inception to closure.

Management John McHutcheon, VP, Professional Services & General Manager, US

Frederic Darguesse, VP, Research & Development & General Manager, Int'l

Curt Thornton, *VP, North America Sales*Didier Argenton, *VP, International Sales*Kevin Phillips, *VP Product Management*Peter Kelley, *Senior Director, Quality* 

For additional information, contact:

Jeff Rice Marketing Manager Capsule, a Qualcomm Life company 300 Brickstone Square, Suite 203 Andover, MA 01810 p: 978.482.2322

e: jrice@capsuletech.com

Time Zone: EST