

# BUSINESS.CLOUD - THE PERFECT FIT FOR BÖHLER AUSTRALIA

## SITUATION

Böhler Australia were looking for a local technology partner who could deliver a scalable hosted infrastructure, while delivering against their stringent SLAs and high expectations of user support.

Manish Goklaney, Director at SMS Managed Services said “Böhler needed a technology partner that could deliver them a new technology infrastructure for their entire Australian operation, integrate this with their global IT framework, and roll out a new Wide Area Network to form the foundation of their infrastructure - all without any interruption to their business operations. This is the kind of challenge we love!”

**BÖHLER** UDDEHOLM



## SOLUTION

SMS ensured they understood Böhler’s current IT infrastructure landscape including the expected support model between SMS and Böhler’s Group IT team in Austria. SMS subsequently designed a hybrid cloud solution for Böhler, based on SMS’ Business.Cloud platform, hosted in SMS’ data centre and running on managed infrastructure using Dell, VMware and Cisco. SMS also designed a new WAN environment for all Böhler’s sites in Australia.

Böhler’s global IT management team worked closely with SMS to ensure that the support solution became an extension of their team and provided their local user base a single point of contact for their end user support requirements.

With the decision made, the SMS project engineering team set about the task of transitioning from Böhler’s complex existing environment. The team quickly got to grips with the changed business process requirements, built the cloud environment, migrated applications and data, completed a thorough test plan and finally went live in the production environment. The team also deployed the Wide Area Network, Internet connectivity and additional collocated managed server requirements that Böhler had.

## BENEFITS

For the Böhler Australia team, the benefits of SMS’ Business.Cloud solution were plain to see:

- + Over a three-year period the cost savings would be in excess of 25% and Bohler Australia achieves a superior, more resilient, infrastructure to run their applications.
- + Purpose built managed technology environment and a single support structure that aligns with their global standard, supporting their infrastructure and network communication services.
- + Capacity for expansion and flexibility to handle business change



Ultimately, Böhler Australia were convinced that SMS has the capability and track record to deliver a hybrid cloud infrastructure for an organisation of their size and complexity, and signed a three-year contract for SMS’ Business.Cloud solution. SMS looks forward to a long and fruitful partnership with Böhler Uddeholm Australia.

*“SMS’ Business.Cloud platform was the perfect fit for Bohler, it gave them a customised hybrid solution with plenty of room to manoeuvre as their business grows.”*

**CLIENT PROFILE** Böhler Uddeholm is a steel wholesale and distribution company, based in Vienna. They have branches all around the world, with a network of thirteen sites across Australia, and national headquarters in Sydney. [www.buau.com.au](http://www.buau.com.au)



## ABOUT SMS

A leader in advisory, solutions and managed services, SMS cultivates innovation, digital, mobile and design-led business and technology capability to empower organisations across all industry sectors. With over 1600 staff across Asia Pacific, SMS promotes and delivers next-generation customer-centric outcomes for their clients.