SalesDoc Architect

Configure, Price, Propose **ShoreTel Solutions**...*in minutes*

Transform

33%

average revenue boost

9.7

hours per user/ per week saved

The world's most powerful Sales Documentation platform designed specifically for project-oriented technology integrators.

Transform how you generate configure/price/quote (CPQ), Scope of Work, RFP and other documents.
Automate and simplify, so you can sell more ShoreTel in less time.

SalesDoc Architect integrates every sales task into a single platform, drastically reducing time spent on each proposal and associated documents. SalesDoc Architect (SDA) is the **most comprehensive, easy to use option available, resulting in a sales force that does more selling in less time**.

Tasks integrated into the SalesDoc Architect platform:

- Import **ShoreTel** configurations from **QMS** or **ScanSource**
- Auto-generate outputs using CorsPro-provided **sales-ready ShoreTel proposal content**
- Calculate ROI
- Configure labor and workflow
- Pull info from CRM and ERP
- Customize scope of work
- Add managed services
- Prepare financing documents
- Push updated info to CRM and ERP
- Format proposal and forms

Sell More in Less Time

ShoreTel

- **Close more deals with customer-focused sales documents**
- **Integrate qualification and discovery into solution proposal process**
- **Automate creation of complex, customer-facing documents**
- **Improve proposal and scope of work quality, accuracy and consistency**
- **Increase sales productivity and throughput**
- **Focus more time on customers rather than paperwork**
- **Clearly define expectations in scopes of work**

www.corspro.com   *A ShoreTel TechConnect Partner*

CorsPro
Sell More in Less Time