## ADVANCED INDUSTRIAL MEASUREMENT SYSTEMS

## Fall 2016 Newsletter

## **IMTS Success**

You know a huge show like IMTS is a success when you get more leads than you anticipated, not to mention unexpected and welcome distributor interest! Notwithstanding, AIMS was a hit at the show. The stars of our booth - two HB 5.9.4 CMMs with PH20 heads. one LM 9.12.7 and one LM 9.15.7 with REVO heads - are what really sold the crowd. With the HB CMMs having 5-axis capabilities, and being the only mobile shop floor CMM on the market, as well as the LM models being 5-axis capable also and including the huge benefit of having linear motors, they were a step ahead of the competition's conventional CMMs only a few isles over. Also, our HB and LM CMMs and their respective heads were well represented throughout the show within Renishaw's booth and Mazak's booth.

In two years, IMTS 2018 will once again grace the manufacturing world, showcasing the latest



and greatest businesses and their technology in the industry, of which AIMS is already planning to be a part of!



Manufacturing Day, or MFG Day, is only a week away! This will be our first time hosting this event, but that said, AIMS is prepared with tour guides, demonstrations, speakers, and a video. We will make sure the students who attend leave with a mind full of ideas and a good demonstration of at least one business in the manufacturing industry!

## **New Hire**

AIMS has a new addition to the sales force! Travis Sand, 28, comes to us with an amazing repertoire of skills. With a solid background in sales, this high achiever will be a good addition to our ever expanding business. He will be in charge of Indiana and western Kentucky.