

## Summer 2016 Newsletter

## **Event After Event**

The addition of brand new offices, completed just in time for our event, Advancing Quality in Manufacturing, made all the difference for our open house to be a hit. Besides seeing demos of our HB and LM CMM's, as well as Renewal in action on an old Sheffield CMM in our lab, attendees got the opportunity to take a seat and listen to our guest speakers, and grab some food catered by City BBQ in between - surrounded by our new look providing a professional atmosphere. Throughout the week, we had good times with both old and new faces, and gained several new customers in the process! For all who are reading this, spoiler alert: we will be hosting it again next year! But now that our event has come and gone, our focus now shifts to getting ready and having everything prepared for the IMTS Show!

IMTS2016
International Manufacturing Technology Show
September 12 - 17, 2016 - McCormick Place · Chicago

As you might know, the International Manufacturing Technology Show, or IMTS, is one of the largest shows out there, happening

every two years. This year, it falls on September 12th – 17th. Companies from every area of manufacturing will be in attendance. To house such an incredible number of booth spaces for these companies, and not to mention the thousands of people coming to attend, IMTS will be held in Chicago's immense McCormick Place – in the north, south, east, and west buildings. Yours truly will be located in the east building, booth E-5836. If you are planning to attend the show, we look forward to seeing you there!



Our booth will feature two of our HB 5.9.4 CMM's, one LM 9.12.7, and one LM 9.15.7 CMM. Renishaw and Mazak Corporation,

located nearby, will also be featuring one of our CMM's each to include in their display. With a reception desk in the front and table and chairs set up in the back, viewers will have plenty of room to see our machines in action in our booth as well as talk to our staff with any inquiries they may have.

## **Our Biggest Expansion Yet**

Ever since the end of the spring season, we have set our sights for our biggest expansion to growing AIMS as of yet: acquiring another business! Starting in May, president and vice president Dave Delph and Mark Gearding, began looking around for a machine shop to expand our inspection capabilities and product offering. They found several candidates over the months, but eventually settled on CMI Technology, Inc. in Englewood, Ohio. In Mark's opinion, the toolmakers level of experience outweighed that of the workforce of the other prospects in that the CMI employees are capable of maintaining very tight tolerance tooling. For this reason, they will be fabricating most of the tooling for our Revolution® product line.

In addition to the current types of business that this company manufactures for – including the aerospace and automotive industry, manufacturing industry, and medical facility equipment – AIMS' product offering will expand to include the production of air and electronic gaging.

Mark also noted that AIMS and CMI will be very complimentary to each other. AIMS will be a benefactor to CMI in that they will be a subsidiary of AIMS, and CMI will expand our production capabilities many times of what it was.

## **New Hire**

With the new acquisition, AIMS has hired Gary Lechner to be the Operations

Manager for CMI. Metrology has been his whole life, and he comes to us with worlds of experience – at first working as the Operations Manager of Measuray, a non-contact gaging company. Most recently, he came from a gaging company, where for 16 years he was in charge of custom gaging. Now, with our production including air and electronic gaging, we couldn't be happier having him on board with us.

