

## For Immediate Release

### **kintone Dramatically Improves American Electric's Ability to Tackle Increase in Solar Energy Projects with Better Operations Management and Communications Efficiency**

*kintone's No-code Approach Eliminates Need for Expensive, 'Clunky' and Complicated Accounting, Project Management and Operations Software*

**San Francisco – (March 15, 2016)** – [kintone](#), a leading cloud-based “no-code” custom-build business applications platform, announced today that American Electric has joined its growing list of enterprise customers. American Electric was met with a new wave of customers and unprecedented demand once the 60-year-old Hawaii-based electrical contractor started offering residential solar installation services.

American Electric turned to kintone, a cloud-based platform that provides solutions for automating workflows, managing documents, coordinating between departments, and creating and tracking work orders. Because kintone requires zero-coding expertise, Rehan Siddiqui, Director of Engineering at American Electric, was also able to create a customized accounting application that allows the company to collaborate with its accountants.

“From the sales team, operations and administration to design personnel, both in the office and in the field – everyone is using kintone,” said Siddiqui. “kintone is saving us money in terms of operations efficiency that results when information is available to the entire team from anywhere and is always current. It also eliminates the need to pay for app development, deployment and training. Our team is more transparent, more accountable and more empowered thanks to kintone.”

kintone recently announced multiple new feature updates ideal for larger enterprises' lines of business. The latest kintone update includes highly-defined and secure access control, real-time mobile access and analytics UI, Zapier integration, and more. The same update also included a redesigned mobile interface for Android and iOS which facilitates instant sharing and viewing of charts and graphs. Sophisticated graphics can be delivered to global workforces instantly and updated dynamically.

American Electric uses kintone's native mobile app, which allows teams to view and update records while in the field rather than wasting time driving to and from the office to provide project updates.

“American Electric is a great example of a company that has faced the challenge of meeting customer demand and rapid growth and successfully met those challenges through better operational efficiency with the help of kintone,” said Dave Landa, COO of Cybozu Corporation, provider of the kintone platform. “Many organizations don't want to spend time and money on complicated project management, accounting and operations software programs. This is where kintone comes in. Our ‘no-code’ approach actually empowers personnel without IT expertise to

create the applications that best suit them and their business while at the same time satisfying IT departments needs with access controls and data security.”

### **About kintone and Cybozu Corporation**

San Francisco-based kintone is making teamwork better with an agile, cloud-based, zero-coding required business application development and deployment platform. kintone empowers teams of all sizes to collaborate and solve business process inefficiencies by rapidly creating custom database and work flow-driven applications with robust analytics. Custom applications built with kintone range from CRM, project management, asset management, SCM, and much more. More than 3,000 companies, including Fortune 500 enterprises, use kintone every day. kintone is provided by Cybozu Inc, a Tokyo-based public company founded in 1997. For more information, please visit <https://www.kintone.com/>

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### **Media Contact:**

Lori Scribner

Scribner Communications

Email: [lori@scribnercomm.com](mailto:lori@scribnercomm.com)