

Wearables that Work: Getting it Right the First Time

Greg Caswell

SMTA

San Jose, CA

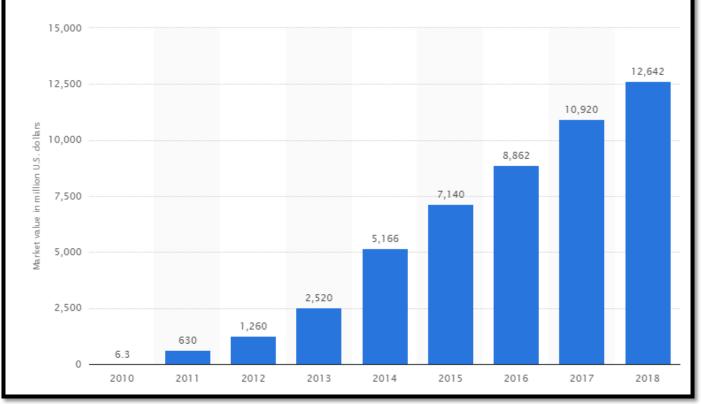
June 25, 2015



Wearables Market is Hot, Hot, Hot!

Wearable device market value from 2010 to 2018 (in million U.S. dollars)

This statistic provides a forecast for the market value of the wearable device market from 2010 to 2018. Wearable technology in the future is expected to include products such as Google Glass and the iWatch as well as other medical technology. By 2018, it is estimated that this market will be worth some 12.6 billion U.S. dollars.



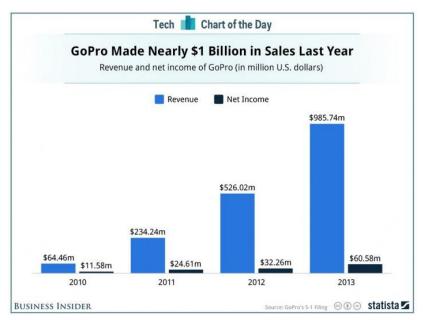
http://www.statista.com/statistics/259372/wearable-device-market-value/



FitBit and GoPro (Fitness Tracker, Internet Video)



Fitbit's and GoPro's success?
Focused application, strong
commitment to quality, seamless
wireless engagement



An Explosion of New Applications

NeuroOn: World's First Sleep Mask for Polyphasic Sleep



runScribe: Wearable for the Data-Driven Athlete



FreeWavz: Smart Earphones With Built-In Fitness Monitoring







Carry Less, Adventure More: Survival Belt



...Including This...



...and now here!!! - Apple Watch



Expects to sell 20 million units in 2015 at \$350 each because the typical iPhone user looks at his/her phone 110 times a day

DfR Solutions

We Have a Problem: Wearables Are Not Workable

Wearable Technology is Not Working



- 24%: Wearables are too complicated to use
- 22%: Wearables did not set up properly
- 21%: Wearables did not work as advertised

There are strong indications that wireless reliability is a key player in this failure of wearable technology

Sourced: http://www.accenture.com/SiteCollectionDocuments/us-en/engaging-digital-consumer-new-connected-world.pdf



Think Wireless is Easy? Already Solved?



2015 U.S. Vehicle
Dependability Study:
Technology is playing an increasingly critical role in perceptions of vehicle reliability.

specific problem symptoms grouped into eight major vehicle categories

The top two problems reported by owners are Bluetooth pairing/connectivity and built-in voice recognition systems misinterpreting commands. These are also the most frequent problems reported by owners at 90 days, according to the J.D. Power 2014 U.S. Initial Guality Study. M.

"As we've seen in our Initial Quality Study, owners view in-vehicle technology issues as significant problems, and they bytically don't go away after the ownership honeymoon period is over," said Renee Stephens, vice president of U.S. automotive at J.D. Power. "Furthermore, early indications from our upcoming 2015 U.S. Tech Choice Study show that vehicle owner expectations of advanced technology capabilities are growing. Owners clearly want the latest technology in their vehicles, and they don't hesitate to express their disapproval when it doesn't work. Their definition of dependability is increasingly influenced by usability."

Because issues with technology impact overall dependability, they also impact repurchase intent. The study finds that 56 percent of owners who report no problems with their vehicle say they "definitely will" purchase the same brand next time compared with 43 percent of those who report three or more problems. Together with the fact that 15 percent of new-vehicle buyers indicate they avoided a model because it tacked the latest technological features—up from just 4 percent in 2014[2]—technology clearly plays a key role in affecting future purchase decisions.

Key Study Findings

Among owners who experienced a Bluetooth pairing/connectivity problem, 55 percent say that their vehicle would not
recognize their phone, and 31 percent say the phone would not automatically connect when entering their vehicle.

The top two problems reported by owners are Bluetooth pairing/connectivity and built-in voice recognition systems misinterpreting commands. These are also the most frequent problems reported by owners at 90 days, according to the J.D. Power 2014 U.S. Initial Quality Study. SM



Reliability is Letting Wearable Tech Down

- "Another month, another bad experience with regard to reliability of wearable tech – this time with the Fitbit Flex. When the silicone<sic> wristband was only about a month old, it started coming apart...."
- "Did you try turning it off, and then on again? How about charging it?"
- "After the first time you go through that dance, you realize it will never ever work. The failure mode is 100% catastrophic from the point of view of the user."

http://wearabletechwatch.net/2013/09/06/reliability-is-letting-wearable-tech-down/http://forums.jawbone.com/t5/SUGGESTIONS/ls-the-UP24-Reliable-now/td-p/79393



Terrible Wearables: Hall of Shame

"In taking blood pressure readings, the Withings blood pressure monitor failed every time (but one), all at the same point"



http://wearabletechwatch.net

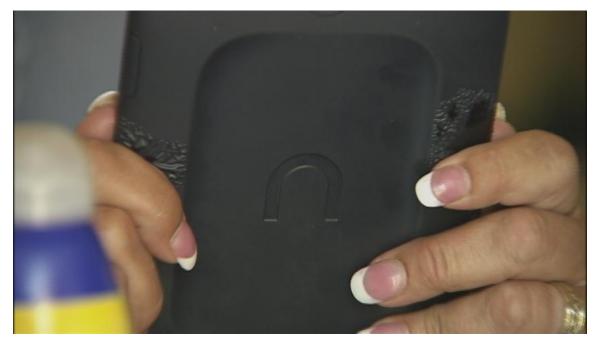


- Contacts rubbing skin raw
 - Heat & sweat
 - http://www.n3rdabl3.co.uk/2014/07/lg-g-watch-charging-points-cause-injury-users/



Terrible Wearables: Hall of Shame (cont.)

- "Sunscreen melted my Nook"
 - A tiny warning on the can reads it can damage some fabrics materials or surfaces.



http://bcove.me/hh5yfn26



I got a few smart watches and they worked <u>so poorly</u> that I just said, 'UGH', I did not really want this. It was not a good experience

DfR Solutions

How Do We Make Wearables Workable?

Define Wearable Electronics

Wikipedia:

"...miniature
electronic devices
that are worn by the
bearer under, with or
on top of clothing."

That's It?!





Alternative Definition of Wearables

An 'always-available' technology
attached to the human body or clothing
that allows the wearer to
monitor, engage with, and control
devices, themselves, or their social network

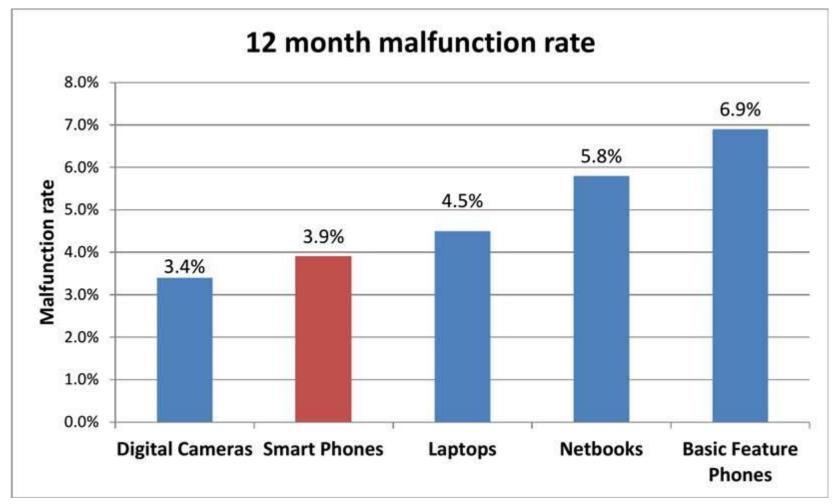
always-available means it must be always-workable!



Wearables (Consumer, Medical)



Is Your Wearable A Consumer Device...



Square Trade



...or a Medical Device?

Family	Cumulative Failures	Duration (yrs)	Lifetime (yrs)	Units	Therapy Comprised	Therapy Uncomprised	Probability Device-Year (Hazard)
SecuraDR	0.0%	1	10	14000	0	0	0.00%
SecuraVR	0.0%	1	10	6000	0	0	0.00%
Maximo DR	0.1%	6	8	37000	8	26	0.02%
VirtuosoDR	0.1%	4	10	71000	19	15	0.03%
GEM III VR	0.3%	10	10	17000	9	27	0.03%
Intrinsic	0.2%	6	10	31000	7	36	0.03%
Maximo VR	0.2%	6	10	43000	12	33	0.03%
VirtuosoVR	0.1%	3	10	32000	9	4	0.03%
GEM III DR	0.3%	7	7	20000	11	27	0.04%
Marquis VR	0.4%	7	10	19000	15	27	0.06%
EntrustDR	0.3%	5	10	28000	6	37	0.06%
EntrustVR	0.3%	5	10	14000	5	21	0.06%
Marquis DR	0.8%	7	7	48000	100	79	0.11%
Onyx	0.5%	5	10	1000	1	3	0.10%
GEM	1.0%	10	10	22000	N/A	N/A	0.10%
GEM DR	1.2%	10	10	15000	N/A	N/A	0.12%
EntrustDR	2.8%	5	10	500	1	6	0.56%
VirtuosoDR (advisory)	28.3%	4	10	4000	2	490	7.08%



Why is Reliability a Challenge?

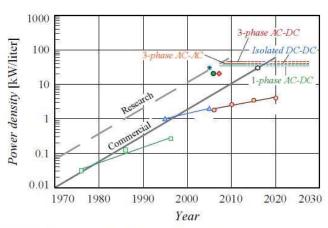
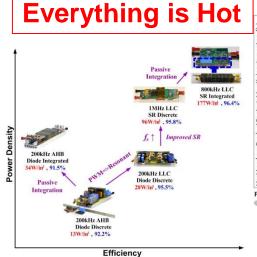
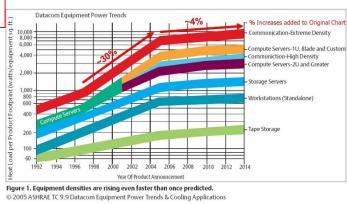


Figure 2. Power density trends of commercial and research systems and the Power Density Barriers.







Everything is Mobile



How Long Does a Wearable Need to Last?

IMPORTANT: Not the same as a Warranty (marketing)

- o Rough equivalents:
 - Clothes: ??
 - Running Shoes: 3 months to 5 years (600 miles)
 - Watches: 3 to 20 years
 - Glasses: 2 to 5 years
 - Cell phones: 12 to 36 months
- With a new technology, there is an opportunity to influence expectations



How Are Wearables Used?



A <u>Critical</u> Action for the Wearable Tech Community Where will they use it? How often?

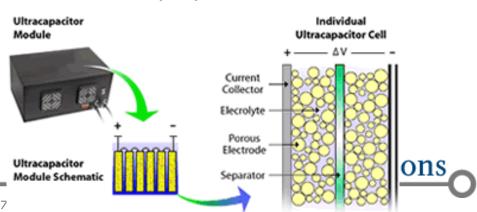
21

Examples of Next Gen Technologies in Wearables

- Embedded components
- Ultra-small components (i.e., 01005 capacitors)



- New substrate materials
 - Polyethersulfone, polyethylene terephthalate (PET), polyethylene napthalate (PEN)
 - Polyimide is <u>not</u> a next gen technology
- Printed connections
 - Silver inks, copper inks, nanosolders, conductive polymers
- Organic displays
- Power Via Supercapacitors



Waiting on the Use Case: Define Failure Inducing Loads

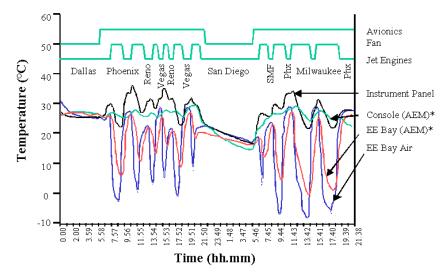
- **Temperature Cycling**
 - Tmax, Tmin, dwell, ramp times
- Sustained Temperature 0
 - T and exposure time
- Humidity
 - Controlled, condensation

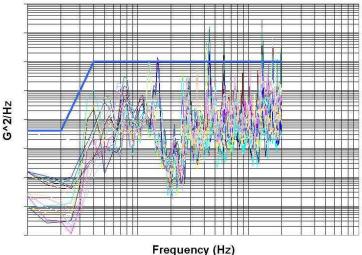
- o Duty cycles, pohave to think about

 The first and wireless!

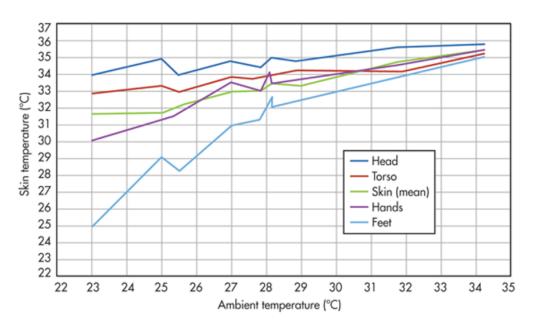
 The have we have wireless!

 The have we have and wireless!
 - - ard-level strain
 - Random Vibration
 - PSD, exposure time, kurtosis
 - Harmonic Vibration
 - G and frequency
 - Mechanical shock
 - G, wave form, # of events





Field Environment: Body & Outdoor Temperatures



- Maximum
 temperatures likely
 not a significant
 concern
- Typically far below ratings

- However, very cold temperatures (below -20C) could be a challenge
 - Especially in combination with a mechanical load

Temperature	Avg. U.S. CLIM Data	Avg. U.S. Weighted by Registration (Source: Confidential)	Phoenix (hrs/yr)	U.S. Worst Case (hrs/yr)
95F (35C)	0.375%	0.650%	11% (948)	13% (1,140)
105F (40.46C)	0.087%	0.050%	2.3% (198)	3.8% (331)
115F (46.11C)	0.008%	0.001%	0.02% (1.4)	0.1% (9)



Field Environment: Mechanical

Vibration

- Not typically affiliated with human body, but outliers can occur (especially with tools, transportation)
- Examples: Jackhammer, reciprocating saw
- Have induced failures in rigid medical devices

Mechanical Shock

- Drop loads can reach
 1500g for mobile phone
 (some OEMs evaluate up to 10,000g)
- Likely to be lower for lighter wearables, but could be repeated (i.e., affiliated with shoes)

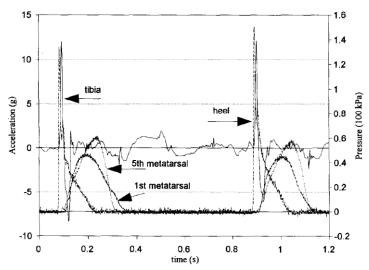


Fig. 7. Typical acceleration and pressure patterns recorded while subject was running.

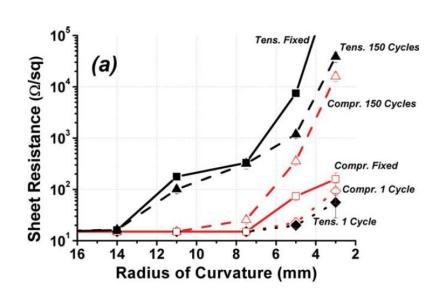


Field Environment: Mechanical (cont.)

- Bending (Cyclic / Overstress)
 - o Often considered one of the biggest risks in regards to wearables
 - Certain human movements that induce bending (flexing of the knee) can occur over 1,000/day

Case Study

- There is indication that next-gen substrate materials experience a change in electrical properties after exposure to bending
- Can be exacerbated by elevated temperature



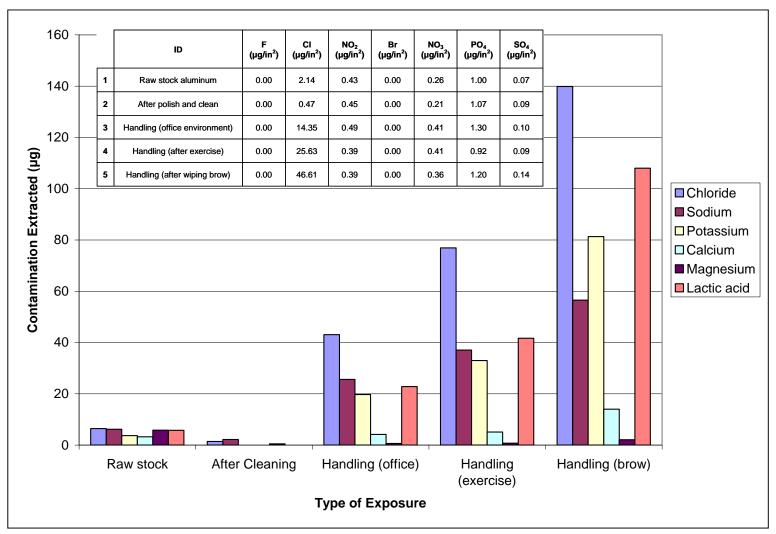


Corrosion: Handling / Sweat

- Composition of dissolved salts in water
 - Can include other biological molecules.
- Main constituents, after the solvent (water),
 - Chloride, sodium, potassium, calcium, magnesium, lactate, and urea.
- Chloride and sodium dominate.
 - To a lesser but highly variable extent, iron, copper, urocanate (and the parent molecule histidine), and other metals, proteins, and enzymes are also present.
- Different constituents of sweat can attack different elements of the wearable technology (contacts, windows, straps, etc.)



Handling / Sweat (cont.)



Examples of Sweat Formulation

- Defined by EN 1811 comprises 0.5% NaCl, 0.1% urea, 0.1% lactic acid and the pH adjusted to 6.6 with NH4OH.
- ISO standard ISO 3160-2 comprises 20 g/l NaCl, 17.5 g/l NH4Cl, 5 g/l acetic acid and 15 g/l d,l lactic acid with the pH adjusted to 4.7 by NaOH.
- ml/l lactic acid,
- Other mixt Does Not Exist in the Real World acid, pH ac J, INCI, 0.3 g/I Na2SO4.
- JunaCl, 0.1% Na2SO4, 0.2% urea and 0.2% lactic
- Japanese mixture 1 is 19.9 g/I NaCl, 1.7 g/I urea, 1.7 g/I lactic acid, 0.8 g/I Na2S, and 0.2 g/I NH4Cl
- Japanese mixture 2 is 17g NaCl, 1500 ml CH3OH, 1 g urea, 4 g lactic acid made up to 1 liter by water.



Rain & Water Immersion Challenges

 Issue of exposure to water & rain must be addressed for wearable electronics to survive

 Some cell phone manufacturers coat the product with either a conformal coating or a superhydrophobic coating to protect the electronics















Corrosion: UV Exposure

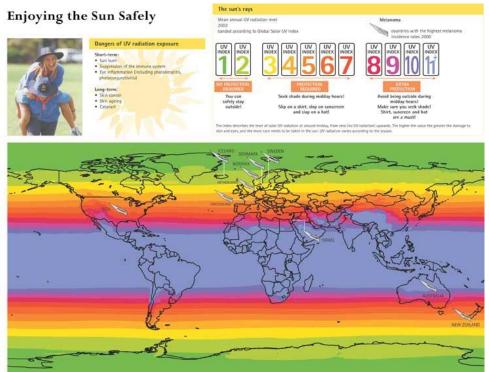
 Exposure to ultraviolet (UV) is typically not sufficient to induce degradation in electronic materials

- However, a combination of temperature, moisture, and UV can break polymeric chains
 - Exact combination, and specific portion of the UV spectrum,
 is not always well characterized
- It has been documented that stress corrosion cracking has been caused by sunscreen lotion



UV Exposure

Annual UV Intensity – Global Picture



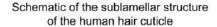
Annual UV Energy Calculations by City					
		Average Total Energy at 340nm	Average Annual Total Radiant Dose at 340nm		
City	Latitude	$(W*hr/m^2/nm)$	$(kJ/m^2/nm)$		
Singapore	1	426	1532		
Paris, France	48	499	1796		
Sao Paulo, Brazil	22	553	1991		
Tokyo, Japan	35	570	2053		
Guatemala	14	648	2334		
Miami, FL	25	661	2380		
New York NY	40	661	2381		
Barcelona, Spain	41	662	2382		
Brasilia, Brazil	15	662	2383		
Melbourne,					
Australia	37	708	2549		
Buenos Aires,					
Argentina	34	727	2618		
Baghdad, Iraq	33	732	2634		
Minneapolis, MN	44	735	2647		
Townsville, Australia	19	743	2673		
Madrid, Spain	40	748	2694		
LA, CA	34	767	2761		
Phoenix, AZ	33	869	3129		

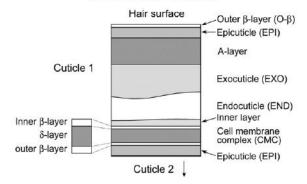


Wear



Hardness of Skin and Hair Can Vary Widely (Ethnicity, Sex, Dryness)



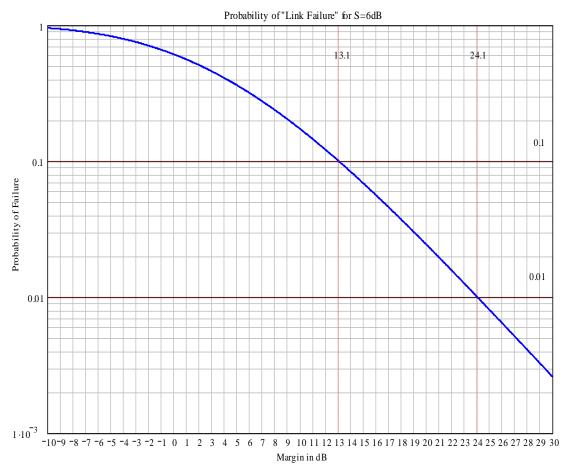


	Hardness (GPa)			Elastic modulus (GPa)			
	Cuticle ^a	Cortex ^b	Medulla ^b	Cuticle ^a	Cortex ^b	Medulla ^b	
Caucasian	0.32 ± 0.04	0.27 ± 0.02	~ 0.19	6.0 ± 0.4	6.5 ± 0.5	~ 5.5	
Asian	0.39 ± 0.06	0.30 ± 0.02	~ 0.18	7.5 ± 0.8	6.7 ± 0.3	~ 5.8	
African	0.24 ± 0.05	0.23 ± 0.06	~ 0.16	4.8 ± 0.6	5.8 ± 0.7	~ 5.0	



Wireless

- How have we traditionally met reliability goals in wireless?
 - Margin,Margin,Margin
 - Testing,Testing,Testing





Reliability = Margin = Power

Relationship between transmitted and received power

$$P_r = P_t \times G_t \times G_r \times \left(\frac{1}{4\pi \times f}\right)^2 \times \left(\frac{1}{d}\right)^n$$

o G is gain, f is frequency, d is distance, and n is the path loss exponent (location dependent)

Need greater reliability?

- Higher power, Better antenna,
 Higher antenna
 - This is key for wearables!
 Google Glass (head) has better transmission than Nike (foot)

Location	n	σn		
Retail Store	2.2	8.7		
Home	3	7		
Office	2.6	14.1		
Factory	6.8			
What About Wearables?				



The Path to Margin is Paved With Problems...

...Lower Battery Life, Higher Cost, Larger Design, FCC Violations, Slower Data Rates, etc.

DfR Solutions

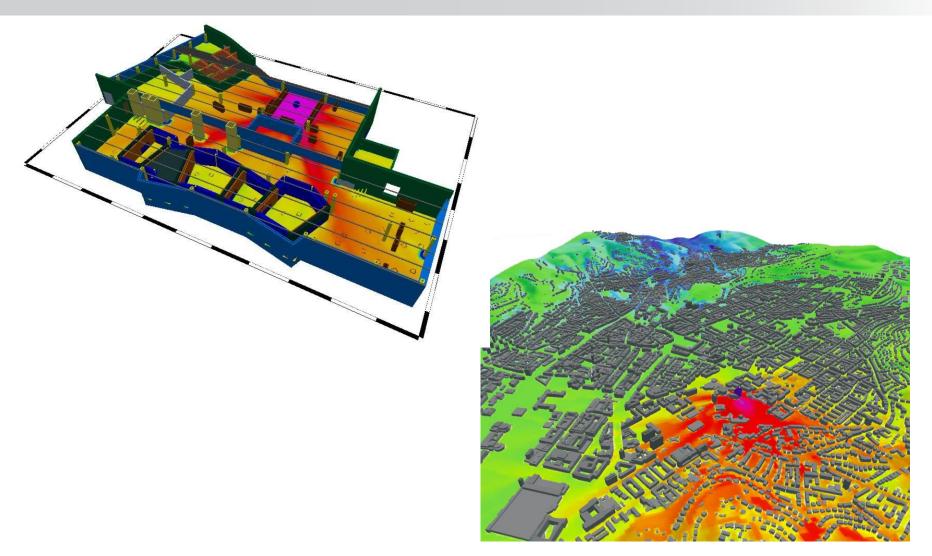
Wireless — It is Not All About the Test

- Higher Reliability Applications (Military/Industrial)
 Rely on Lots and Lots and Lots of Field Testing
 - o Is this Practical for Wearables?

- Everyone Else Relies on Standards (Compliance). But...
 - Compliance Is NOT Reliability
 - Wearables need to be more reliable than traditional Bluetooth/ Wi-Fi/RFID (always available)
 - Cell Phones Buy Spectrum (no interference)



Simulate, Simulate, Simulate



Other Challenging Environments for Wearables

- Washer / Dryer
- Cleaning fluids
- Mud / Dust / Water







If You Don't Understand the Use Environment...

Is your iPhone 6 bent? Here's how to fix it.



Place it screen up into an oven heated to 350°F.

The heat will slightly soften the phone's metal body temporarily, allowing it to return to its original flat shape.

After 10 minutes, remove from the oven. Once cool, it should be like new.







Bringing it All Together

Reliability Expectations



Use Environment



Appropriate Material and Technology Selection



Conclusions

Wearables and IoT are an Exciting Revolution!

- There are Clear Risks
 - Wearables use new technology that hasn't been fully characterized
 - They'll be placed in environments not fully defined
- Do Not Rely on 'What Has Everyone Else Done' or 'Agile Development' (Code Name: Customers as Guinea Pigs)
 - Bring Knowledge and Simulation into the Design Process

