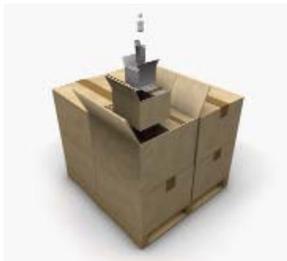


# steplogic

## Customer Success Stories

### **GENCO uses StepLogic to capture accurate export information**

The GENCO distribution center in Groveport, OH supports international shipping of Xerox goods. GENCO teamed with DMLogic to replace an existing manual process that was prone to user error with a StepLogic-based automated process. Errors meant additional work for Xerox personnel and put Xerox at risk for delays and potential fines from US Customs. DMLogic used StepLogic to build a Consol Management System (CMS). From start to finish, the CMS was delivered and deployed in just one month. The Application validates each field for proper entries and checks for completeness. With CMS in place, the increasingly efficient process has reduced errors to virtually zero.



### **DMLogic partners with pharmaceutical giant to pilot an ePedigree program**

To combat the threats from counterfeit or stolen drugs, Congress passed the DSQA in 2013 mandating that an electronic pedigree system be instituted by manufacturers to monitor drugs throughout the supply chain. Eventually, all prescription drugs must have a serialized pedigree that can be traced to the lowest unit of sale. A leading global pharmaceutical maker called on DMLogic to participate in their ePedigree program. DMLogic built a solution using StepLogic to capture and report on serial numbers. The solution also incorporated TraceLink, a leader in electronic pedigrees, to build and store the ePedigree data. The solution does more than ensure a safe supply chain for pharmaceutical drugs, it facilitates the supply chain with product availability, shipment notification, recall notification, shelf life and product returns.

### **ASSET improves efficiencies, facilitating their STEM education mission**

ASSET delivers equipment and materials including kits to facilitate STEM education. ASSET needed to manage inventory and needed a means of tracking the deployment of goods through their life cycle. As a nonprofit dedicated to education, they needed a system that would fit into their unique business processes rather than having to adapt to systems on the market. Utilizing StepLogic, ASSET implemented configurable rules for direct putaway and sequential picking by location. Instead of a large, complex single system, the ASSET approach resulted in a WMS comprised of a series of personalized, independent apps that can be maintained and changed easily and with far less investment. With the StepLogic solution, ASSET is able to create systemic strategies to drive efficiencies. Using StepLogic, ASSET now has full control of their warehouse operations and inventory and is immediately realizing significant cost savings.



### **DMLogic delivers process design software tools to support clinical trials**

Though the pharmaceutical supply chain is, by its nature, complex, nothing matches the level of sophistication, detail and accuracy of clinical trials. The complexities of the trials are such a large challenge that many companies choose to outsource the entire operation. One pharmaceutical company shunned the outsourcing option, preferring to oversee their own trials. They contacted the consultants at DMLogic to develop a system that would integrate trial shipments into their regular trade operation. A key requirement was to use their current WMS as the system of record because it was already CFR Part 11 compliant. Working closely with the manufacturer, our solution used StepLogic to create a configurable system that allows the manufacturer to pick-and-choose which functions best meet the needs of each trial. Now the operation can easily customize their process to accommodate each new trial. By streamlining the setup, including the training of employees; our client saw

### **Thomas & Betts improves picking accuracy**

For more than 100 years, Thomas & Betts has been a leader in providing products for commercial and industrial construction. In an effort to continuously improve their distribution, T&B decided to improve the quality of their pick operation by integrating a weight check into the pick sequence. The problem was a tough one to solve because their legacy WMS was difficult to change or enhance. Working in partnership with DMLogic, T&B began using StepLogic and created an App to enable weight checks as picks are being completed. T&B built the app themselves and deployed it without formal training or support. The entire process took only two weeks to build, test and deploy. Without StepLogic, programming the same App from scratch would have taken at least twice as long and cost much more.

