

CAN AUTOMATION REDUCE LABELING COSTS?

FIVE STEPS TO CALCULATE POTENTIAL ROI

1



of Staff



% of Time

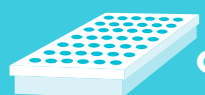


Waste



Downtime

DETERMINE COST OF CURRENT LABELING METHOD



Flat?



Round?



Small
Batches?



Large
Volumes?



Compact
Benchtop?



Integrated
Workcell?

2

DETERMINE PERFORMANCE REQUIREMENTS

3

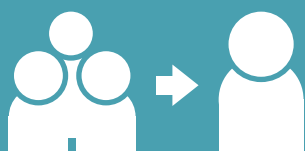


Equipment Costs

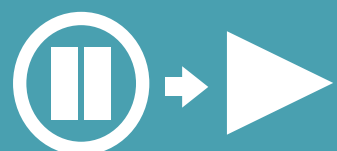


Consumable & Maintenance Costs

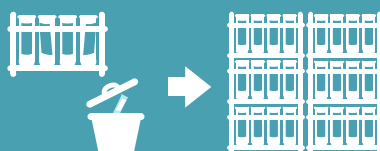
DETERMINE COST OF AUTOMATION OPERATION



Less Staff Dedicated
to Labeling



Reduced Downtime



Increased Throughput &
Decreased Sample Loss

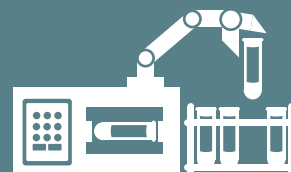
4

CALCULATE TOTAL VALUE OF ESTIMATED PERFORMANCE IMPROVEMENTS

5



Your Existing Process



Projected Automated Process

COMPARE STATUS QUO VS. AUTOMATION