



9INE CONSULTING IT MANAGED SERVICE ADVISORY KING ECBERT SCHOOL, SHEFFIELD



SERVICES

Contract review, contract assurance, technical consultancy, technical assurance, requirements definition, procurement management.

ABOUT THE SCHOOL

King Egbert School has an Ofsted outstanding rating. It is a happy, purposeful and highly successful school which provides first class education for over 1,250 children and young people. Pupils are valued as individuals and the school is passionately committed to their achievement, personal growth and excellence in everything they do. They are encouraged to thrive in all areas of learning, in the classroom and beyond.

BSF BACKGROUND

The school was part of the Sheffield BSF Programme and entered into an agreement with Civica, the ICT Managed Service Partner for the city. The contract commenced in 2010 and was to last for five years, with an option to extend to seven years. The school was required to opt in, or out of the extension twelve months before the end of the initial five year term. To inform their decision the school required independent advice and guidance on their options for renewal. In addition, the school wanted to understand how the education technology services market has changed and whether there would be an alternate operating model for managing technology at the school.



HOW 9INE HELPED

Working in partnership with the school, 9ine undertook an onsite health check to understand how technology was used. This included focus groups with staff, students, parents, governors and the school leadership. We also undertook a technical and operational assessment of the school's systems architecture and client devices. Using the information gathered from the focus groups, school development plan and Multi Academy Trust (MAT) strategy, we were able to provide the school with a comprehensive independent options appraisal regarding their BSF contract renewal. The options appraisal took into consideration the aspirations of the school, the MAT strategy, and appetite to risk and change of staff and students. Following the successful completion of the options appraisal 9ine were asked to manage a procurement process on behalf of the school. This involved creating a formal Invitation to Tender and Statement of Requirements for a hybrid Infrastructure Managed Service (IMS) that was issued to suppliers on the Department of Education's ICT Services Framework. Following the evaluation and appointment of a supplier, 9ine have been retained to create an IT Services operating model for the school and support their transition to a new IT service model.



WHAT 9INE DELIVERED

9ine's Consultants supported the school to identify and deliver the following objectives:

- Completed an onsite Health Check to develop options for the school in regards to the management of their IT services.
- Undertook a strategic sandpit workshop to develop the plan following on from the options appraisal.
- Assessed the school's appetite to risk and change to inform what their 3-5 year plan should look like.
- Evaluated the systems architecture and network to understand the level of capital investment required to meet the school's vision.
- Created a Invitation to Tender (ITT) and Statement of Requirements to inform the market of the school's needs.
- Managed the procurement process, including a bidders day and responding to all questions received from suppliers.
- Evaluated the five tenders that were received and scored them based on framework requirements.
- Created an operating model to meet the school's needs for the future with potential ongoing savings of up to 30% on annual IT costs.

STAFF FEEDBACK

"Under our IT BSF contract it felt that we have been achieving outstanding teaching despite technology, not because of it. 9ine have been invaluable with their independent advice and guidance, assisting us to assess our future options and begin to put us back in control of a financially sustainable IT solution which will support teaching and learning, not frustrate it."

David Willis,
Deputy Head, King Ecgbert School

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