



22 November 2016

ViFX are seeking a Senior Technology Consultant to become our Cloud Leader. This role, the leader of the Cloud Services team within ViFX is a critical role and will provide the successful candidate with the opportunity to become a leader within the exploding cloud environment in New Zealand and internationally.

This is a key and strategic role for ViFX. As cloud takes an increasingly important role across the enterprise computing landscape, the cloud leader within ViFX will play a vital role with our enterprise clients, guiding and assisting in the transition. This will be a very challenging role. It will involve a significant degree of articulation and evangelism as well as the delivery of consulting driven outcomes. The ability to clearly articulate technology and related strategy is a critical element. However the ability to deliver outcomes across strategy, advice and architectural design is equally important. Not only the leader of the Cloud Services Team, the Senior Consultant will also perform as a contributor on client engagement teams, working under the supervision of the Directors, to develop work solutions, lead specific project initiatives, and act as a subject matter expert on cloud consulting projects.

The successful candidate will have a strong, formal technology architectural background. However they will also have deep experience in the way modern IT development and adoption is influencing enterprise architecture. The experience of working within a formal agile environment is mandatory, as is deep expert level knowledge of the core components of enterprise IT systems: compute, virtualisation, storage, network, security, automation and operations.

We would expect at least 10 years' experience in the Information Technology arena, and at least 5 years management and strategic experience in this field. While an MBA is preferred, important characteristics of the successful role include:

- Proven quantitative, analytical, problem-solving, and conceptual thinking skills.
- Excellent client interaction skills, collaborative work style, and strong interpersonal and team skills.
- Ability to effectively plan and lead the correct processes to reach conclusions/consensus in a facilitated meeting and positively handle disruptive or adverse participants.
- Knowledge of active listening
- Ability to objectively restate the opinions of others.
- Ability to select and use appropriate tools for the job and perform technical research as required to supplement and support ViFX methodologies in delivering solutions to clients.
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- Proficiency in the use of Microsoft Office products (Word, Excel, PowerPoint, Project and Visio) to accomplish daily business activities and facilitate communications.
- Ability to design and develop technical reference documentation for project work plans, guidelines, standards, procedures, and processes that meet the needs of the target audience.



- Ability to identify key issues, analyze data, and make recommendations to address problems.
- Outstanding integrity and the ability to always seek to do the right thing for the client and ViFX.
- Ability to think globally and commercially, and the ability to consider multiple aspects and impacts of issues.
- Ability to respect and appreciate different personality styles, thinking, backgrounds, and cultures.

While there is scope for this role to evolve, we expect the duties of the Senior Technology Consultant to include:

- Interface with new and existing clients to deliver (or manage the delivery of) market leading advisory, architectural or strategic pieces of work.
- Cultivate successful client relationships and support ViFX business development
- Solving client issues by identifying new opportunities within clients for ViFX services
- Build and lead the ViFX team of specialist cloud architects and consultants
- Manage the income and profit of the Cloud Services contribution to the ViFX operation

While the role is based in Auckland, domestic and limited international travel will be required. We are open to basing this role in our Wellington office.

At ViFX we aim to change the world. The technologies we are expert in are enabling our clients to transform, innovate and compete on the world stage; and win. We need to be able to lead, guide, implement and manage the IT environments that will provide them the capabilities to do just that. The Cloud Leader will be leading that initiative within ViFX. It is a special role, for a very special candidate. Salary and benefits will of course be commensurate with the significance of the position.

Contact:

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