

Bridge to SaaS

Value Proposition to Clients



Lighthouse and IBM's "Bridge to Cloud" offer provides customers the opportunity to try their current software and subscriptions (S&S) in the cloud as software as a service (SaaS). If you're not happy with the SaaS version at the end of your contract, then you can go right back to your on-premises version without paying S&S reinstatement fees.

The Offer:

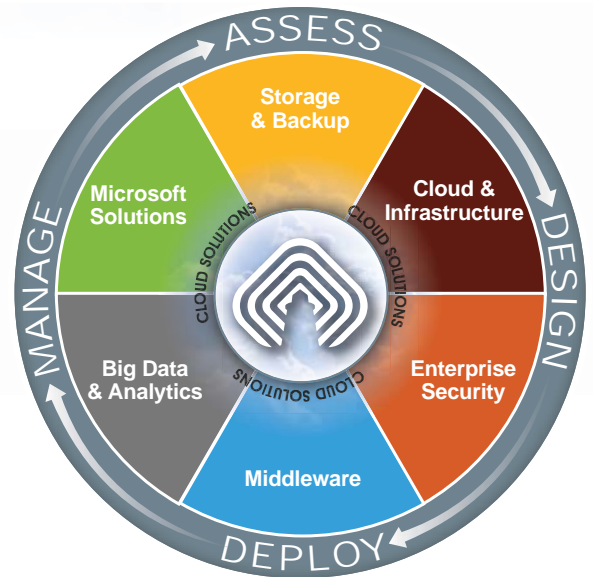
Lighthouse will come in and work with your team to identify areas where SaaS solutions can help you innovate, scale, and reduce costs.

Don't wait to gain the value of Cloud:

- Purchase SaaS and retain S&S for a fraction of the cost
- IBM extends your S&S entitlement for the term of the Cloud agreement, provided your S&S are current

Benefits:

- Move current entitlement from on-premises S&S to SaaS with significantly reduced TCO
- Retain S&S licenses
- If SaaS is not right for your business, move back to on-premises S&S without reinstatement fees



Lighthouse RightCLOUD Workshop

If your organization is looking for ways to reduce the cost and speed of identifying applications fit for cloud deployment, Lighthouse can help your decision-making process with our RightCLOUD Workshop.

Our application screening tool – built on robust algorithms and customer experience data – can help you assess and understand the impact of moving an application to the cloud as well as determine what cloud deployment environment is most suitable for that application.

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