

## Message from the CEO



I am pleased to share with you a bumper issue of our newsletter.

In this issue, we share information about the upcoming closure of the Telstra GSM network and the steps you need to take if you have active GSM devices in your network. We also provide some interesting insight from our team on the often unknown benefits of having accurate electrical drawings.

We cover some recent water related work, from supporting global shipping operations, to water infrastructure upgrades and even an Australian-first research aquarium control system!

Finally, it is wonderful to see a real shift in the optimism surrounding the general business conditions of our manufacturing industry. Confidence is certainly returning to the market with many clients looking to technology to access and interpret data to drive efficiencies and transform their businesses.

@Adrian\_fahey

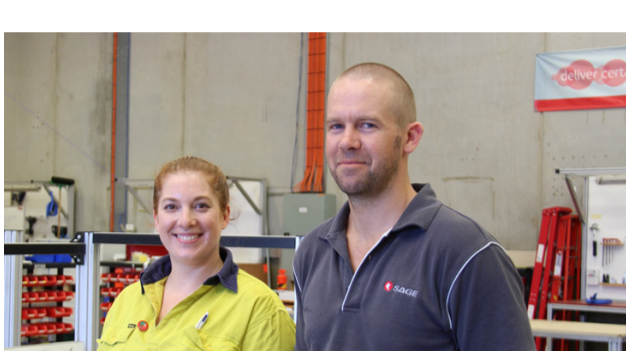
## Latest News



### New contract wins

SAGE has successfully won a number of exciting new contracts, some of these include;

- SA Water North Metro LV Switchboard Renewal [READ MORE](#)
- XXXX Keg Line Safety Upgrade
- Darwin Supreme Court Building Management System Upgrade



### Apprentices part of the team delivering an Australian first switchboard

Last month, Australia's first ABB pro E Power 5000 amp modular switchboard was assembled in the SAGE Automation manufacturing facility and shipped to the NT. Part of the team responsible for it's assembly were our electrical Apprentices.

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### Riding for a (very good) Reason

Participating in the recent 'Ride for a Reason' charity event, were SAGE colleagues Barry Higham and Paul Tribe, with some unorthodox fundraising techniques enlisted to raise a whopping \$8,300 for the Cancer Council.

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## Projects



### High Precision Control System Enables Australian First Research

The Australian Institute of Marine Science conducts research which supports the protection and sustainable use of Australia's tropical marine environment and the \$47 billion maritime industry, including fisheries, offshore oil and gas, mining and reef tourism.

The Institute developed the SeaSim, a specialised, world-class marine research facility in Townsville which is enabling research not previously possible in Australia with finite control over environmental variables within test aquariums, regulated within .1%.

SAGE Automation was appointed to develop the SeaSim control system..

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## 24/7 Service



### 24/7 Service Support For Critical Around The Clock Shipping Operations

Kevin Menezes, Engineering Manager at Inco Ships shares how SAGE enables the results to meet their 24/7 sailing schedule. "The teams speak for themselves, from simple electrical work to complex PLC issues, SAGE Service has enabled us to maintain our sailing - essential as our vessels work around the clock. They are part of our annual maintenance schedule, provide fault-finding and enable us to run trouble free. More over their team has a positive approach which makes working together and pleasure"

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## Training



### Building Skills To Benefit The Future

"The skills I've learnt will help in future roles with fault finding, reducing machine downtime and general career development, especially in the automation environment. I would definitely recommend the training as it has improved my skills and knowledge and will hopefully benefit my career." Richard Grainger | Student

[VIEW VIDEO](#)



### Access the latest solutions, technology and techniques from across 24 countries

SAGE was the first Australian company certified with the Control System Integration Association, benchmarking our business, project and technical processes against the highest international level.

But what does this mean for you?

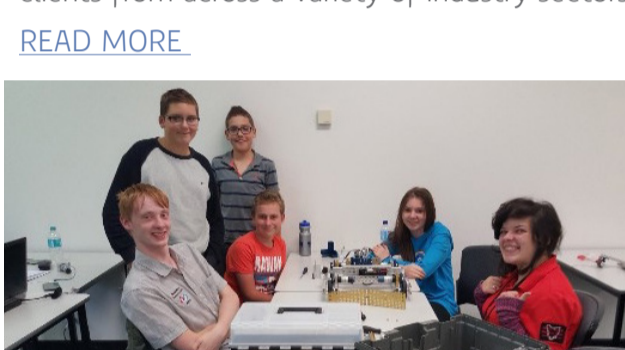
[READ MORE](#)



### SAGE experience guiding future technology product development

SAGE Senior Project Manager, Steve Lloyd is one of 8 industry members invited to sit on the Rockwell Automation South Pacific Customer Advisory Board (CAB). Steve will provide valuable feedback and share best practice from his broad experience integrating Rockwell technology for clients from across a variety of industry sectors.

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### Inspiring the next generation of Engineers

We are passionate about all things automation and robotics, and inspiring the next generation of engineers.

So it goes without saying, we couldn't resist jumping on board to support the Metal Minds Robotics Team, competing in the FIRST Lego League.

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### New office locations in Regional Victoria

"One of the many strengths of SAGE, is our agility in meeting our customers' changing needs. Recognising the need to be local to our customers to improve our level of support is important. Many are challenged in finding or maintaining skilled staff and are looking for cost effective ways to maintain critical plant and equipment." Paul Markwick, GM Victoria

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### Are Your Network Devices Living On Borrowed Time?

On the 1st of December, the Telstra 2G GSM network will close. If you have active 2G GSM devices in your network, the time to act is now.

Follow our 8 steps for maximising the outcomes for your field operations.

[READ MORE](#)

## Manufacture



### The Often Unknown Benefits of Accurate Drawings

Our Manufacturing technicians assemble some of the most complex electrical control systems in the industry and know all about the critical role that electrical drawings play in the process.

Here, our experienced team have shared their insights into electrical drawings from a 'whole of panel life' perspective.

Their tips could reduce your operational risk and yield some surprising benefits.

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## Business Optimisation



### Australian Manufacturers Show An Appetite For Growth

Despite the challenging market conditions endured by Australian manufacturers in recent times, their appetite for growth and be successful is as strong as their Aussie spirit.

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### 2 Minutes with Josh De Souza, Engineering Graduate



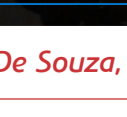
Projects

Innovative engineering solutions for industrial automation and control



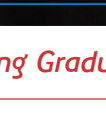
Manufacture

World class custom control and power switchboard systems



Service

Fast response 24/7 support from specialist technicians



Business Optimisation

Lean business solutions delivering tangible results



Training

Upskilling today's workforce with enhanced industrial technology skills