



Message from the CEO

We have certainly seen a transition in Australian industry this year, presenting both challenges and opportunities for every business. I don't believe any Australian business has been untouched by it and I am proud that a great deal of the work we have delivered this year, has supported our clients to respond and thrive in their market.

I sincerely thank each of our clients for your support of our business throughout the year and I thank every member of my team for their commitment, passion and dedication to Delivering Certainty.

This issue of our newsletter is a real showcase of the broad scope of the work we do; from helping customers who supply power for remote communities, process and package fruit, manufacture explosives, support our country's defence capability, make the daily commute safe for road users to providing a clean and reliable water supply.

We certainly pride ourselves on embracing this enormous depth of experience to solve the diverse challenges of every one of our clients.

I hope you enjoy this issue of our newsletter and again, thank you for your support throughout 2015. From my team to yours, we wish you and your family a safe and happy Christmas.

@Adrian_fahey

Latest News



Introducing NSAG

Created to deliver ground-breaking defence technology for the Australian Navy, this Joint Venture company between naval giant Navantia Australia and SAGE Automation, chose Pacific 2015, The International Maritime Exposition, to showcase our new brand.

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New Contract Wins

SAGE has successfully won a number of exciting new contracts, some of these include; ●3 projects with Laurie Curran Water in Tasmania

- WA Water Corporation Process Control System services panel
- O-Bahn Adelaide City Access Project [MORE](#)
- Treasury Wine Estates Wolf Blass Packing Facility MES



2015 System Integrator of the Year

SAGE has been recognised at the 2015 National Schneider System Integrator Awards, being named the South Australian System Integrator of the Year.

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Walking the Walk

Congratulations to our WA based Project Manager, Matt Tolcher, who completed the OXFAM Trail Walker challenge, raising funds for Oxfam Australia. Matt walked 100km within a 48 hour period, raising \$2,788 and contributing to the \$1 Million raised by the event!

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Melbourne is renowned for its high quality water! Here's why...

With an uncompromising focus on reliability, City West Water took a forward thinking approach to an efficient, sustainable and safe water supply to the world's most livable city.

[WATCH OUR VIDEO](#)



Expanded capability for SAGE Manufacturing

SAGE has delivered our first modular switchboard following the recent acquisition of Rowanco Switchboards.

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Projects



Explosives Control System - All Under Control

The control system of the high explosives plant is responsible for a variety of machines, processes and safety control functions in a number of physically separated process areas. SAGE Automation was tasked with developing a new solution to replace unsupported hardware with current day platforms and technology. [READ MORE](#)

[READ MORE](#)

Manufacture



A Clean, Green Power Solution For A Remote Community

SAGE Automation was engaged by Power and Water Corporation and together took a collaborative approach to design the complete control system which included control panels, PLC panels, communications boards and 8 fan controllers for the power station.

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Service



Do You Know The Real Cost Of Downtime For Your Business?

It is often far greater than you think. A few simple preventative maintenance steps as part of a business continuity plan could not only greatly reduce your risk of failure and downtime but can also reduce your business insurance premiums.

[CLICK HERE](#)

Business Optimisation



Real-Time Data Transforms Quality System

SPC in the Victoria's Goulburn Valley is a hub of activity, processing around 150,000 tonnes of fruit each year. Committed to delivering value, SPC turned to technology to deliver insight into performance improvement opportunities and support the business decisions crucial to sustainable efficiency.

David Frizzell, SPC Business Process Improvement Manager explained a key factor in the success of the system. "We knew that to realise the full benefit of the new system, it needed to be embraced by our operating team. SAGE worked with us to engage our team in the project."

[CLICK HERE](#)

Training



Training Programs Coming To Victoria And New South Wales

The industrial technology skills required by industry today, can only be developed and delivered by industry, who are intrinsically linked with its fast evolving trends and solutions.

In 2016, SAGE will be offering our relevant, effective and hands on training to clients based in Melbourne and Sydney

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2 Minutes with Gary Cock, Manufacturing project Manager



Technology to drive critical road infrastructure into the future



Instrumentation Training Rig - hands on training using current instrumentation technology



Projects

Innovative engineering solutions for industrial automation and control



Manufacture

World class custom control and power switchboard systems



Service

Fast response 24/7 support from specialist technicians



Business Optimisation

Lean business solutions delivering tangible results



Training

Upskilling today's workforce with enhanced industrial technology skills