



Welcome to this issue of our newsletter, which celebrates two outstanding projects recently recognised at the Process and Control Engineering (PACE) Zenith Awards. I personally congratulate every member of the teams involved in delivering these award winning projects and thank both Roads and Maritime Services and City West Water for their support and enthusiastic embrace of innovative solutions into their businesses.

Our commitment to the ongoing development of our capability to meet our customer and the markets changing needs have recently led to the formalisation of two acquisitions, a new office, an office relocation and a new joint venture!

All the details are below, along with loads of other great stories, I hope you enjoy the read.

Cheers, Adrian
@Adrian_fahey

Latest News



Delta Power Factor Solutions

Industrial Automation

00:28 / 01:47



New premises and new locations for SAGE

Having capability local to the customers you support is critical to delivering great service. SAGE is pleased to announce two new office locations.

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Is poor power factor driving up your energy costs?

Did you know that improving your power factor is one of the easiest way to reduce your energy costs? We take a look at the latest offerings in power factor correction and how they can assist you.

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SAGE and Navantia form a Joint Venture

A new joint venture between naval shipbuilder, Navantia Australia and SAGE Automation will boost Australia's domestic defence industry creating new jobs and, develop ground breaking defence technologies for the Australian Navy.

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India has a rare opportunity to become the world's most dynamic big economy

Did you know that India's GDP this year has grown at a staggering 7.5%, making it one of the fastest growing economy in the world.

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Projects



SAGE Projects recognised by the industry's premier awards – PACE Zenith Awards

"Any Sydneysider who regularly uses the Harbour Bridge would appreciate the result of this successful project. Driven by the need for reliability and safety, the nominee deserves congratulations for delivering a well-tested system that will serve the city's traffic needs well into the future." | Judges comments

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"This project is an excellent example of implementing industrial security by implementing telemetry encryption and authentication. The nominee should also be applauded for being tolerant of vendor independence to deliver a lower total cost of ownership using commercial off the shelf products and open protocols. It was a well-planned project, successfully completed." | Judges comments

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Manufacture



SAGE Acquires Rowanco

SAGE has acquired Rowanco Switchboards, bringing 40 years' experience in Modular Motor Control Centres (MCC) and Power Switchboard manufacture to expand our manufacturing capability and offer a greater suite of intelligent switchboard solutions to our customers nationally.

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Business Optimisation



A Sense of Manufacturing Achievement

Business Optimisation assists SENTEK

SAGE Business Optimisation specialist Dan Moriarty and Andy Pitcher identified the major challenges at SENTEK and began a journey of improvement and review of several "best in class" manufacturing sites in Adelaide. This review included a site visit at SAGE Melrose Park to look at stock management, kanban systems and workcell standardisation.

[CLICK HERE](#)

Service



Supporting a global name in motor oil and lubricants

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[CLICK HERE](#)

Training



October training courses dates

NOW OPEN

Register now and take advantage of a Special Offer and receive up to 35% OFF any SAGE training courses

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5 Minutes with Ty Borlace

Q. How long have you been with SAGE Automation?

I started as an apprentice with SAGE in November 2005

Q. What are the exciting opportunities in your area right now?

We are working on some really innovative projects in areas such as remote data acquisition from mobile equipment, and satellite based asset tracking and alerting systems (with our satellite communications partner Auspace - [CLICK HERE](#) to read more about the project)

Q. What is the most personally rewarding part of your role?

When you get to see all the hard work pay off and you finish commissioning a project that's innovative and exceeds the customers' expectations.

Q. What is the highlight of your career with SAGE Automation so far?

Winning the PACE Zenith award for the Pacific National In-Line Fuel Delivery System was a highlight. The project team put in a lot of long hours in the rain and sun on that project (including Andy Bowden from Pacific National) and to see it recognised in that was a real buzz.

Q. Outside of work, what is your favourite thing to do?

I'll face anything with wheels. As I've gotten older I've switched from motorsport to mountain biking (a LOT less painful on the wallet) but similar amounts of fun. I'm also a pretty keen Baseballer so that takes up most of my Saturdays.



Projects

Innovative engineering solutions for industrial automation and control



Manufacture

World class custom control and power switchboard systems



Service

Fast response 24/7 support from specialist technicians



Business Optimisation

Lean business solutions delivering tangible results



Training

Upskilling today's workforce with enhanced industrial technology skills