

## Case Study: Educational Institution

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### Challenges

- Experienced the following challenges prior to purchasing Actifio:
    - Missed backup windows
    - Had slow data recovery
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### Use Case

- Needed this much time to perform the following tasks before Actifio:
    - Backup: 12-24 hours
    - Recovery: 6-12 hours
  - Uses Actifio to manage the following application/environment:
    - VMware
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### Results

- The following factors differentiate Actifio from the competition:
    - Instant backup
    - Instant restore
    - Efficient data movement (i.e. Dedupe Async)
    - SLA Manager
    - Ease of Use
    - Efficient data capture
    - Service and support
    - Ability to run applications off backup data
    - Rapid backup tests and recovery plans
    - Backup capabilities to both physical and virtual environments
    - Ability to shrink the enterprise storage footprint
  - Needs this much time to perform the following tasks with Actifio:
    - Backup: 1-6 hours
    - Recovery: minutes
  - Saved 80-90% in total cost of ownership (TCO) with Actifio.
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### Testimonials

“Actifio has helped greatly with our backup and recovery systems.”

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**Source:**  TechValidate Survey of a Educational Institution