

Case Study: Grass Merkur Gmb H & Co. Kg

Challenges

- Experienced the following challenges prior to purchasing Actifio:
 - Had slow data recovery
 - Could not easily test backup/disaster recovery
 - Had WAN and WAN optimization costs adding to DR expenses
 - Had expensive licence maintenance streams
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Use Case

- Uses Actifio to manage the following applications/environments:
 - VMware
 - Dev/Test
 - File Systems
 - Windows
 - Linux
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Results

- The following factors differentiate Actifio from the competition:
 - Efficient data movement (i.e. Dedupe Async)
 - SLA Manager
 - Ease of Use
 - Efficient data capture
 - Ability to run applications off backup data
 - Needs this much time to perform the following tasks with Actifio:
 - backup: minutes
 - recovery: minutes
 - dev/test copy provisioning: minutes
 - DR testing: minutes
 - Saved 60-70% in total cost of ownership (TCO) with Actifio.
 - Reduced IT infrastructure Capital Expenditures (CAPEX) by 15,000 dollars with Actifio Copy Data Storage.
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Testimonials

“[We value] the easy implementation of Actifio and migration to Actifio. Fast recovery is possible.”

Source:  Mathias Henking, IT Specialist, Grass-Merkur GmbH & Co.