

Case Study: Medium Enterprise Financial Services Company

Challenges


- Experienced the following challenges prior to purchasing Actifio:
 - Missed backup windows
 - Had slow data recovery
 - Could not easily test backup/disaster recovery
 - Had expensive primary storage capacity used for copy data
 - Had too many systems required for copy data management
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Use Case

- Needed this much time to perform the following tasks before Actifio:
 - Backup: 12-24 hours
 - Recovery: days
 - DR testing: days
 - Uses Actifio to manage the following applications/environments:
 - VMware
 - Microsoft Exchange
 - Microsoft Sharepoint
 - Microsoft SQL
 - Dev/Test
 - File Systems
 - Citrix
 - Windows
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Results

- The following factors differentiate Actifio from the competition:
 - Instant backup
 - Instant restore
 - Efficient data movement (i.e. Dedupe Async)
 - SLA Manager
 - Ease of Use
 - Efficient data capture
 - Service and support
 - Ability to run applications off backup data
 - Rapid backup tests and recovery plans
 - Backup capabilities to both physical and virtual environments
 - Ability to shrink the enterprise storage footprint
 - Needs this much time to perform the following tasks with Actifio:
 - Backup: minutes
 - Recovery: minutes
 - Dev/test copy provisioning: minutes
 - DR testing: 1-6 hours
 - Saved > 100% in total cost of ownership (TCO) with Actifio.
 - Reduced IT infrastructure Capital Expenditures (CAPEX) by \$200,000 with Actifio Copy Data Storage.
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Source:  TechValidate Survey of a Medium Enterprise Financial Services Company