

## Case Study: Rezolve Group, Inc.

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### Challenges

- Experienced the following challenges prior to purchasing Actifio:
    - Missed backup windows
    - Had slow data recovery
    - Could not easily test backup/disaster recovery
    - Had expensive primary storage capacity used for copy data
    - Found the primary array-based storage replication to be too expensive
    - Had too many systems required for copy data management
    - Experienced copy data growing faster than their IT budget
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### Use Case

- Needed this much time to perform the following tasks before Actifio:
    - Backup: 12-24 hours
    - Recovery: 6-12 hours
    - Dev/test copy provisioning: 1-6 hours
    - DR testing: 12-24 hours
  - Uses Actifio to manage the following applications/environments:
    - VMware
    - Microsoft Exchange
    - Microsoft Sharepoint
    - Microsoft SQL
    - Dev/Test
    - File Systems
    - Windows
    - Linux
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### Results

- The following factors differentiate Actifio from the competition:
    - Instant backup
    - Instant restore
    - Efficient data movement (i.e. Dedupe Async)
    - SLA Manager
    - Efficient data capture
    - Service and support
    - Ability to run applications off backup data
    - Rapid backup tests and recovery plans
    - Backup capabilities to both physical and virtual environments
    - Ability to shrink the enterprise storage footprint
  - Needs this much time to perform the following tasks with Actifio:
    - Backup: minutes
    - Recovery: minutes
    - Dev/test copy provisioning: minutes
    - DR testing: minutes
  - Saved 70-80% in total cost of ownership (TCO) with Actifio.
  - Reduced IT infrastructure Capital Expenditures (CAPEX) by \$35,000 with Actifio Copy Data Storage.
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### Testimonials

“We have continued to avoid using removable media for backups even though we have increased our total storage by dozens of TB. We now have reliable off site backups using the Actifio system in our backup data center.”

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**Source:**  Matthew Reeder, IT Director, Rezolve Group, Inc.