

Case Study: Small Business Aerospace & Defense Company

Challenges


- Experienced the following challenges prior to purchasing Actifio:
 - Missed backup windows
 - Had slow data recovery
 - Could not easily test backup/disaster recovery
 - Delayed dev/test environment provisioning
 - Had WAN and WAN optimization costs adding to DR expenses
 - Had expensive primary storage capacity used for copy data
 - Had expensive licence maintenance streams
 - Found the primary array-based storage replication to be too expensive
 - Had too many systems required for copy data management
 - Experienced copy data growing faster than their IT budget
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Use Case

- Needed this much time to perform the following tasks before Actifio:
 - Backup: 12-24 hours
 - Recovery: 1-6 hours
 - Dev/test copy provisioning: 1-6 hours
 - Uses Actifio to manage the following applications/environments:
 - VMware
 - Microsoft Sharepoint
 - Microsoft SQL
 - Oracle
 - SAP
 - Dev/Test
 - File Systems
 - ISeries
 - Windows
 - AIX
 - Linux
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Results

- The following factors differentiate Actifio from the competition:
 - Instant backup
 - Instant restore
 - Efficient data movement (i.e. Dedupe Async)
 - SLA Manager
 - Ability to run applications off backup data
 - Backup capabilities to both physical and virtual environments
 - Ability to shrink the enterprise storage footprint
 - Needs this much time to perform the following tasks with Actifio:
 - Backup: minutes
 - Recovery: minutes
 - Dev/test copy provisioning: minutes
 - Saved 10-20% in total cost of ownership (TCO) with Actifio.
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Source:  TechValidate Survey of a Small Business Aerospace & Defense Company