

## Case Study: Spectrami

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### Challenges

- Experienced the following challenges prior to purchasing Actifio:
    - Missed backup windows
    - Had slow data recovery
    - Had expensive primary storage capacity used for copy data
    - Experienced copy data growing faster than their IT budget
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### Use Case

- Needed this much time to perform the following tasks before Actifio:
    - Backup: 1-6 hours
    - Recovery: 12-24 hours
    - Dev/test copy provisioning: 6-12 hours
  - Uses Actifio to manage the following applications/environments:
    - Microsoft Exchange
    - Microsoft SQL
    - File Systems
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### Results

- The following factors differentiate Actifio from the competition:
    - Instant backup
    - Instant restore
    - Efficient data movement (i.e. Dedupe Async)
    - Virtual Data Pipeline file system
    - SLA Manager
    - Ease of Use
    - Efficient data capture
  - Needs this much time to perform the following tasks with Actifio:
    - Backup: minutes
    - Recovery: minutes
    - Dev/test copy provisioning: minutes
  - Reduced IT infrastructure Capital Expenditures (CAPEX) by \$200,000 with Actifio Copy Data Storage.
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### Testimonials

“[Actifio] simplified the way mundane jobs were being done.”

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**Source:**  Amit Kumar, Business Professional, Spectrami