

## Case Study: Medium Enterprise Wholesale Distribution Company

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### Challenges


- Experienced the following challenges prior to purchasing Actifio:
    - Missed backup windows
    - Had expensive licence maintenance streams
    - consolidate backup products to one solution
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### Use Case

- Needed this much time to perform the following tasks before Actifio:
    - Backup: 12-24 hours
    - Recovery: days
  - Uses Actifio to manage the following applications/environments:
    - VMware
    - Microsoft Exchange
    - Microsoft SQL
    - Oracle
    - SAP
    - Dev/Test
    - File Systems
    - Windows
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### Results

- The following factors differentiate Actifio from the competition:
    - Instant backup
    - Instant restore
    - Ease of Use
    - Rapid backup tests and recovery plans
    - Backup capabilities to both physical and virtual environments
  - Needs this much time to perform the following tasks with Actifio:
    - Backup: minutes
    - Recovery: 1-6 hours
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**Source:**  TechValidate Survey of a Medium Enterprise Wholesale Distribution Company