

# Utilities Performance Management: *Harvesting Decision Support for Enterprise Asset Health and Risk*

WEBINAR: July 29<sup>th</sup>, 2pm EDT



Unlocking potential.  
Achieving results.

# Introductions



**Mike Beasley**

Vice President  
Cohesive Solutions



**Terry Saunders**

Worldwide Utilities  
Industry Leader  
IBM

Summer 2016  
Webinar Series



# All Utilities Share a Common Challenge

*Deliver reliable safe uninterrupted services at a reasonable cost.*



*Utilities also share a common risk with their operating infrastructure near where people reside: schools; hospitals; city centers; sub-division; commercial operations and sensitive protective reserves and right of ways. One single catastrophic failure can have extreme damaging effects on financial health; safety; environment; and public image.*

*Asset Management Strategy guided by visibility of Asset Health and Risk*

# By leveraging the asset's condition...

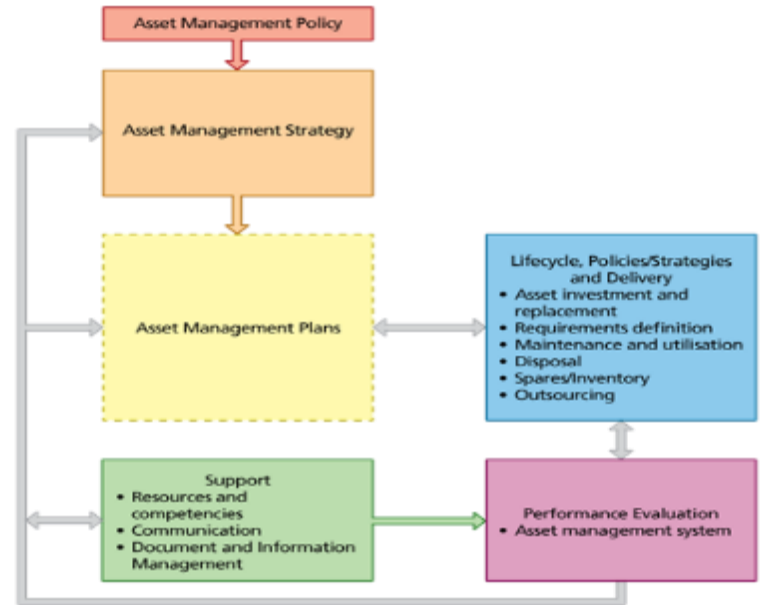
to inform us as to its “performance, risks and expenditures over its lifecycle” –  
PAS 55 (now ISO 55000-03 & ISO 31000)

ISO 55000: Overview; Principles and terminology

ISO 55001: Requirements: The “Shall Statements”

ISO 55002: Guideline: guidance for each section

ISO 31000: Risk Management Framework and Process 24 pages



Fingrid is using IBM Internet of Things solutions to create a smarter grid  
<https://www.youtube.com/watch?v=00ga070uzL4>

Fingrid is PAS 55 Certified:  
<http://www.fingrid.fi/en/news/announcements/Pages/news7.aspx>

NIE Northern Ireland Electric id Pas 55 Certified  
<http://www.nie.co.uk/Network/PAS-55>

IBM Watson IoT 4

# Then leverage the Asset Management System

## Understand:

What we Have

Where is it

Availability

of Assets

of Parts / Spares

of Tools

of Skills

How equipment fails

Impact of failure (Risk)

Asset Health

## Modified ISO Diagram

ISO55000 QuickCalc™ Questionnaire and Report

<https://www.ibm.serviceengage.com/asset-management/articles/iso55000>

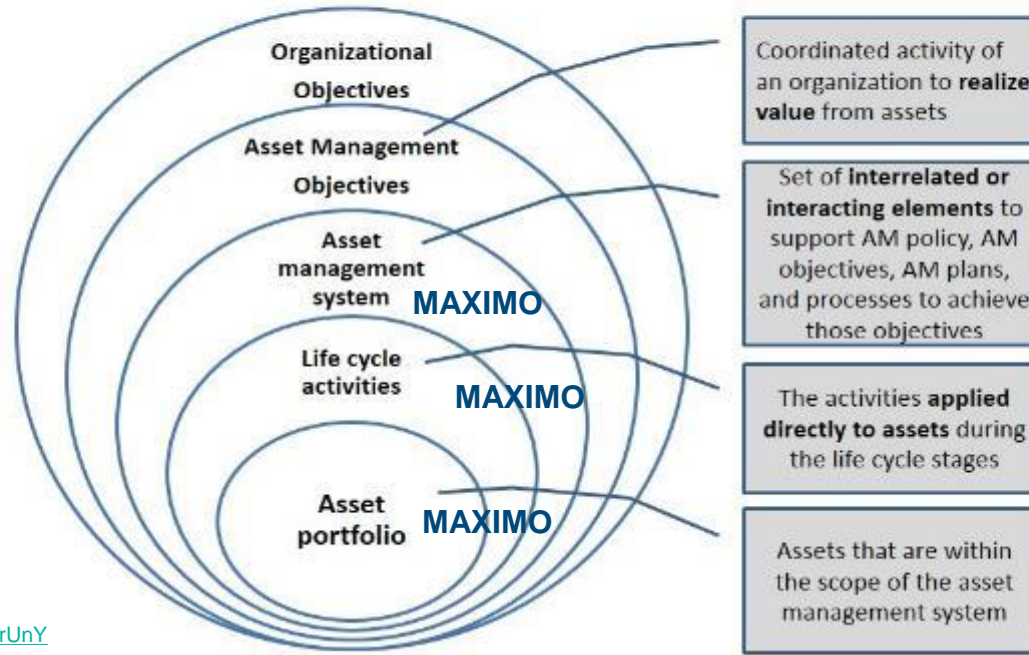
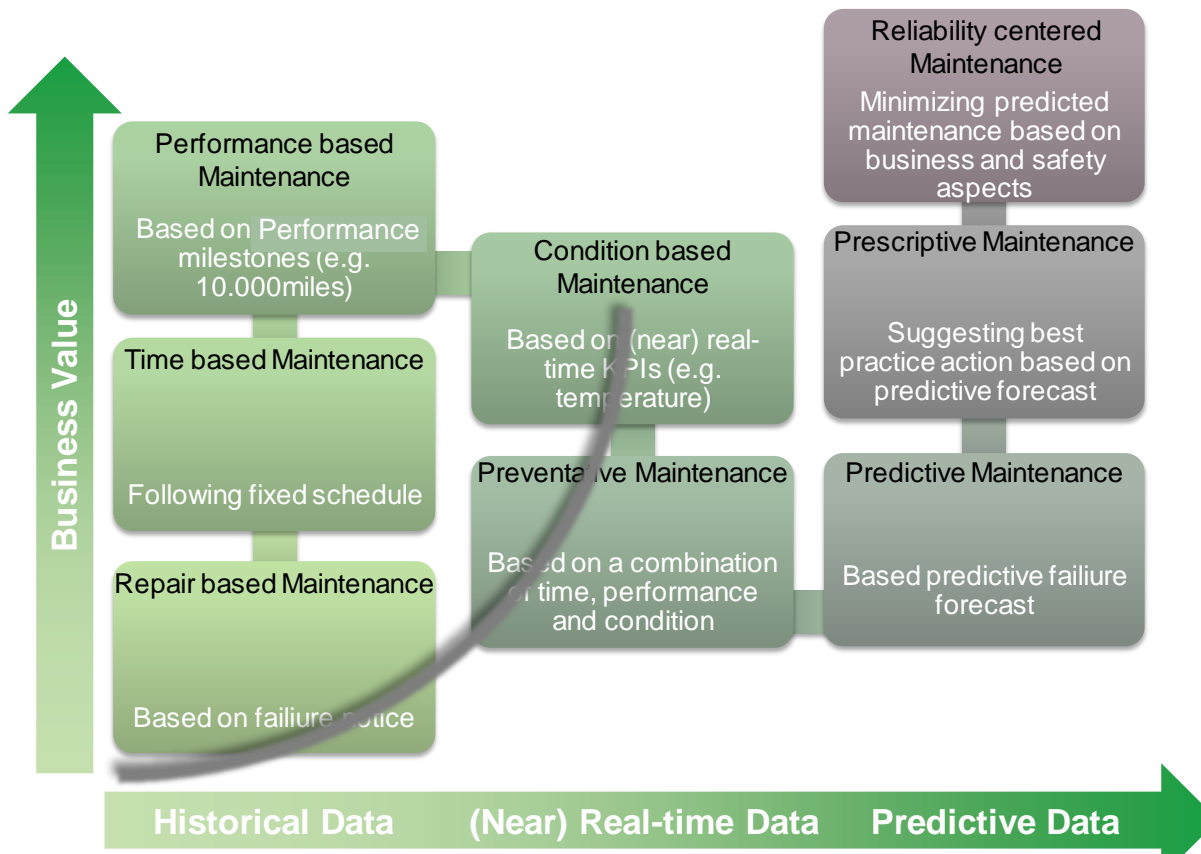


Figure1





# The Maintenance Maturity Model



Source: Forrester 2014

© 2015 International Business Machines Corporation

# Asset Condition = Asset Health

Asset Condition is a **measure of the health** of an asset

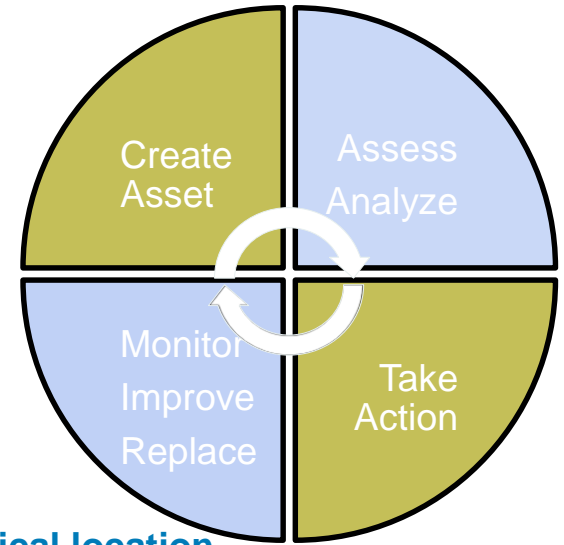
- Used to predict how long it will be before an asset needs to be: **repaired, renewed or replaced.**
- An indicator of how well an asset is able to **perform its function.**
- The **condition** of most assets **deteriorate over time.**

## Factors that Affect an Assets Condition

- Its **age**
- Its **environment** (what weather it is exposed to) along with **physical location**
- Its **maintenance history**
- How well it is treated and its **usage**

## Reasons for Assessing Assets' Conditions

- To **identify assets** that are **not performing satisfactorily**
- To help **predict** when an **asset** will reach the **end of** its useful **life**
- To find out **why** an asset is **not performing satisfactorily**
- To **determine work** required **to return an asset to satisfactory condition**



# Identify, Understand and Manage Risk in HSE while monitoring Asset Health – Decision Support

RAGS Approach  
**Red, Amber, Green**

- Risk Assessment application
- Risk Matrix application - model risk based on consequence, severity and likelihood
- Risk Matrix Report - consequence records by severity and organization
- Job Plan Details, Risks sub-tab and tasks risks section
- Work Order Tracking Details tab, Risks sub tab and tasks risk section
- MOC Management Of Change Risks and Projects tab
- Incidents and Investigations
- Risk Assessment fields
  - Locations
  - Operating Policy
  - Permit to Work, Audit and Survey
- Hazards

		Very MINor or No INJURY	FIRST AID Treatment	TREATMENT Beyond First Aid	LOST TIME Accident	DEATH or catastrophic Loss	
		Credible Severity					
		1	2	3	4	5	
Credible Likelihood	EXTREMELY UNLIKELY	1	C	C	B1	B1	B1
	UNLIKELY	2	C	C	B2	B2	A
	UNLIKELY BUT POSSIBLE	3	B1	B2	A	A	A
	QUITE LIKELY	4	B1	B2	A	A	A
	CERTAIN OR ALMOST CERTAIN	5	B1	A	A	A	A



# Drax Power – “ensuring compliance and minimizing business risk”

Drax Power Station in Selby, England is the largest of the UK power stations. Keeping energy plants running smoothly demands tight control of a wide range of assets. *“With IBM Maximo Asset Management, we can determine the optimal approaches to maintenance – enabling us to deliver the highest levels of asset availability without driving up operational costs,”* says Richard Barber, Maintenance Systems Section Head, Drax. Drax Power Station is supporting the future of the business with up to GBP5 million in operational cost savings.

<http://www-03.ibm.com/software/businesscasestudies/us/en/corp?synkey=G157055G43566W20>

- “Drax implemented Maximo Work Management, Scheduler and HSE Health, Safety and Environment modules, enabling a graphical view of resources and open work orders, in addition to automated work planning capabilities. By using the IBM Maximo Risk Assessment module to assign the correct safety processes according to the status of every work order, Drax ensures compliance with workplace safety requirements”
- “Regulations in the energy industry are stringent, and it is vital that we can ensure all of our suppliers are compliant,” says Lisa Bower. “Maximo helps us to ensure that suppliers have the appropriate insurance in place for on-site work, minimizing our business risk”.”



**Drax Power Station**  
Supporting the future of the business with up to £5M in operational cost savings

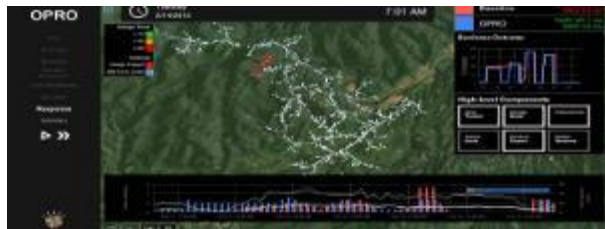
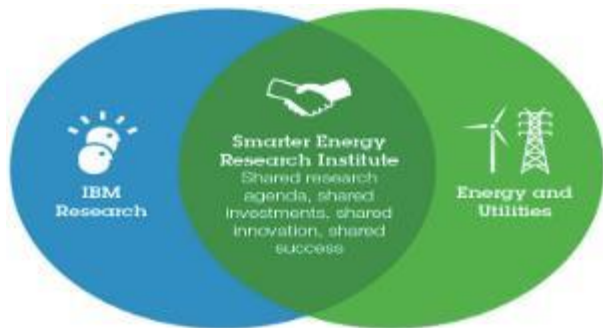
Part of the Drax Group, Drax Power Station in Selby, England, produces 400 megawatts of power for the UK's power network. The Drax Group's challenge was to find a way of operating its 400 MW capacity plant using enough power to cover its own requirements of the UK's energy requirements.

**Supporting the future of the business**  
Drax Power Station's maintenance processes were a mix of paper-based and manual work. The power station's maintenance team was struggling to keep up with the growing volume of work orders. The team was also struggling to keep up with the growing volume of work orders. The team was also struggling to keep up with the growing volume of work orders.

**Key IBM Maximo Asset Management System Features Used at Drax Power Station**  
The power station's maintenance team had many operational issues. The power station's maintenance team had many operational issues. The power station's maintenance team had many operational issues.

**Keeping energy plants running smoothly demands tight control of a wide range of assets.** *“With IBM Maximo Asset Management, we can determine the optimal approaches to maintenance – enabling us to deliver the highest levels of asset availability without driving up operational costs,”* says Richard Barber, Maintenance Systems Section Head, Drax.

# IBM Smarter Energy Research Institute (SERI)



## Outage Prediction and Response Optimization (OPRO)

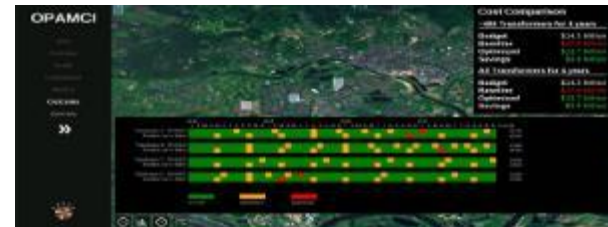
OPRO uses advanced weather prediction, predictive damage estimates, and optimized crew positioning and response planning to improve a utility's preparation for and response to weather-related power outages.

<http://www.youtube.com/watch?v=hlfxOlkeL-M>



## Asset Risk Management and optimized Repair-Rehab-Replace (ARMOR3)

ARMOR3 applies predictive and prescriptive analytics on big data to identify, quantify and ultimately optimize infrastructure maintenance and planning for all electrical assets including transformers, cables, poles, circuits. ARMOR3 converts data into information, insight and foresight with the aim of providing decision support across the complete electric infrastructure.



## Optimized Planned Asset Maintenance and Capital Investment (OPAMCI)

OPAMCI improves visibility into utility asset health conditions based on existing partial instrumentation results and power flow simulation, enabling better asset maintenance, capital investment, and deferral of instrumentation rollout. OPAMCI aims to reduce the outage cost associated with asset failure by more than 10% through optimizing asset maintenance and replacement schedules.

# DTE Energy — “ Enterprise System Consolidation with Maximo ”

DTE Energy is a large multi-business unit utility serving over 3 million customers for electric and gas and reported over \$75 million dollars in post Maximo implementation benefits:

[ftp://ftp.software.ibm.com/software/solutions/pdfs/ODC03081-USEN-01\\_DTE\\_final\\_SP\\_Sep29-09.pdf](http://ftp.software.ibm.com/software/solutions/pdfs/ODC03081-USEN-01_DTE_final_SP_Sep29-09.pdf)

DTE Energy has also leveraged IBM Research to anticipate impending Storm Response and stage work crews ahead of the storms anticipated path and predicted damage.

DTE Energy engaged with IBM Research to identify the asset condition and risk of Transformers, Poles and Cable.

## IBM Insights Foundation for Energy developing pre-built predictive models

### Distribution Transformers



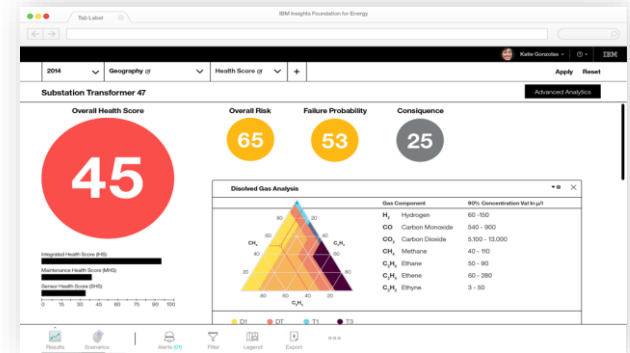
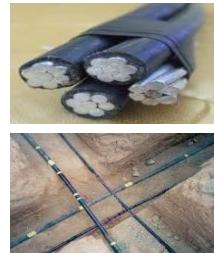
### Substation Trans-formers



### Poles



### Cables Underground & overhead

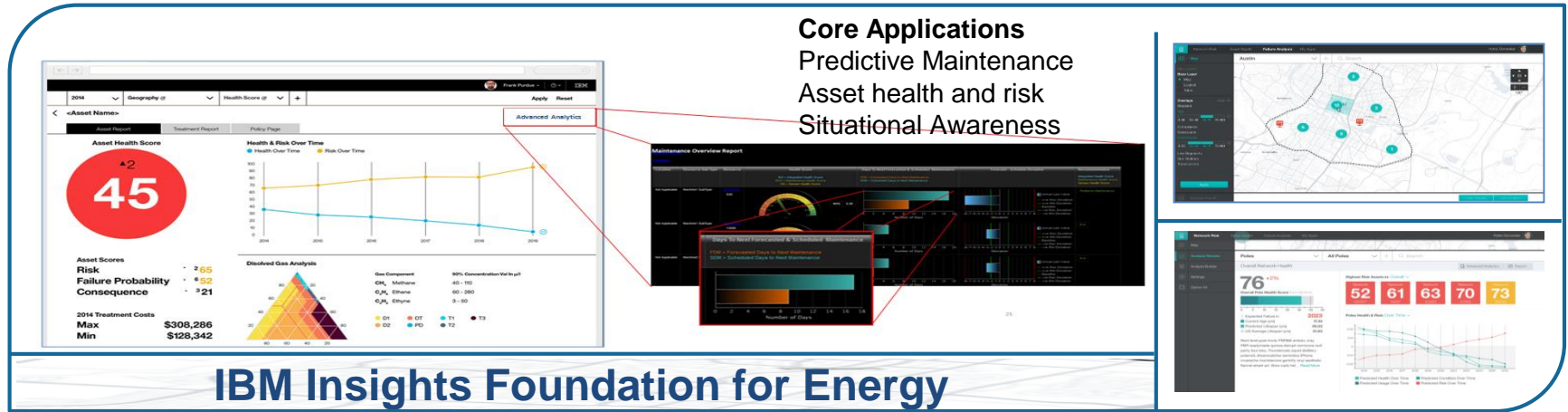


DTE Youtube Video:

<https://www.youtube.com/watch?v=kvwH6sOnhqo#t=15>

# IBM Insights Foundation for Energy

## Powerful analytic insights to help address today's challenges



### Strategic foundation and partnership

- Strategic, enterprise-wide foundation
- Open and extensible
- Built-in analytic solutions



<https://www.youtube.com/watch?v=-tB25NS040>

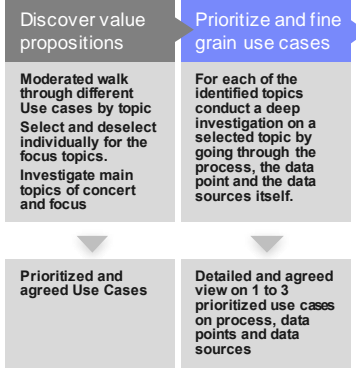
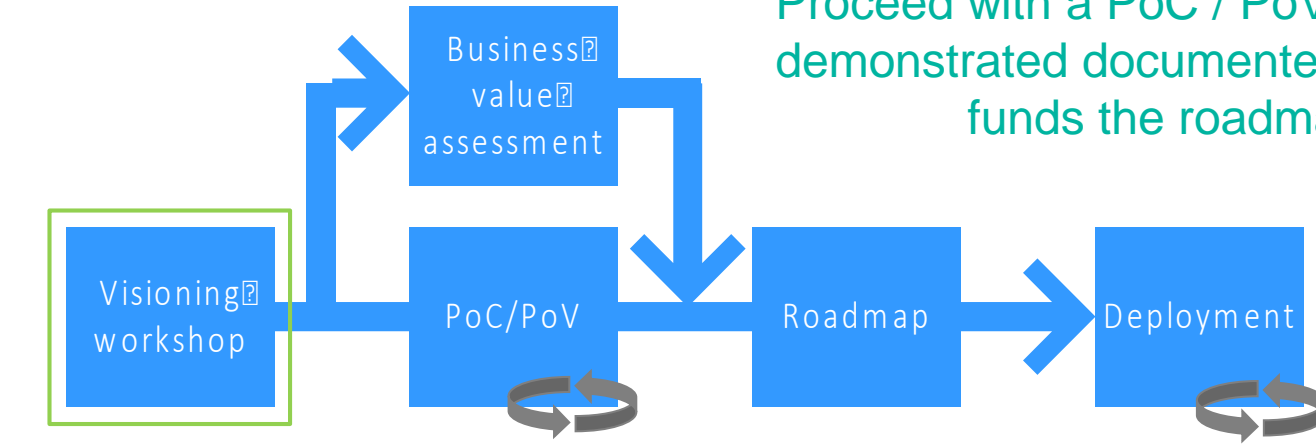
### Asset health and risk application

- Predictive Failure Analysis
- Asset and Network Risk
- Consequences and cascading effect

How to get started?

# Start very focused: Select a set of Asset Classes

Proceed with a PoC / PoV  
demonstrated documented Value  
funds the roadmap to proceed



There is more than one way to approach this. Guiding principles include:

- Find the intersection of value and viability
- Use agile approaches to explore, learn, and deploy
- Build data, process, and organizational foundation for continuous improvement



*What else can you do? Explore your data with Watson Analytics*

# Decision Support with Maximo 7.6 In with the New

## Watson Analytics



**Refine**

Enrich and shape your data.



**Explore**

Find patterns and relationships in your data.



**Assemble**

Editor and share insights in dashboards and stories.



**Predict**

Learn what drives behavior

What is the relationship between **Replacement Cost** and **Purchase Price** by Year

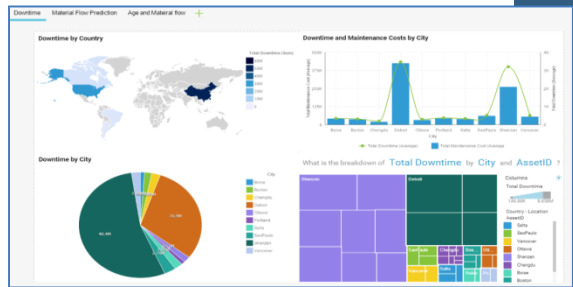
What are the values of **Location** for **Failed Date** and **Year (Reported Date)**?

What are the values of **TOTDOWNTIME** and **YTDCOST** and **PURCHASEPRICE** by **SITEID**?

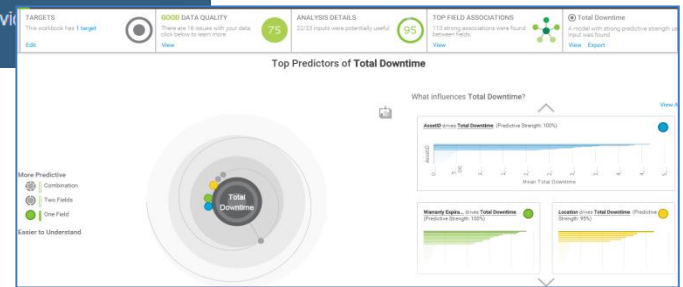
What is the trend of the number of **Day (Failed Date)** over **Year (Reported Date)** by **Site**?

Link to IBM Watson Analytics:

<https://www.ibm.com/marketplace/cloud/watson-analytics/us/en-us>



Maximo Watson Demo  
<https://youtu.be/xlkYM2TUE8c>



# In with the New....

## A New User Experience Design Approach

Move users from an Application Centric world to Process Centric



Define roles/personas and their responsibilities to drive requirements

Deliver an alternative no-charge UI option (Work Centers) with Maximo 7.6.0.5

Additional Prioritized Personas/Processes will be offered over time

Provide connectivity to The Weather Company and IoT Platform

# In with the New ...Maximo Work Centers

Offering Perceptive, Stateless, Responsive applications for a more intuitive user experience.

- With **continuous delivery** new **Work Centers** will be made available that work in conjunction with 7.6
- Initial focus will target key user types and **processes**

## *Supervisor Work Center*

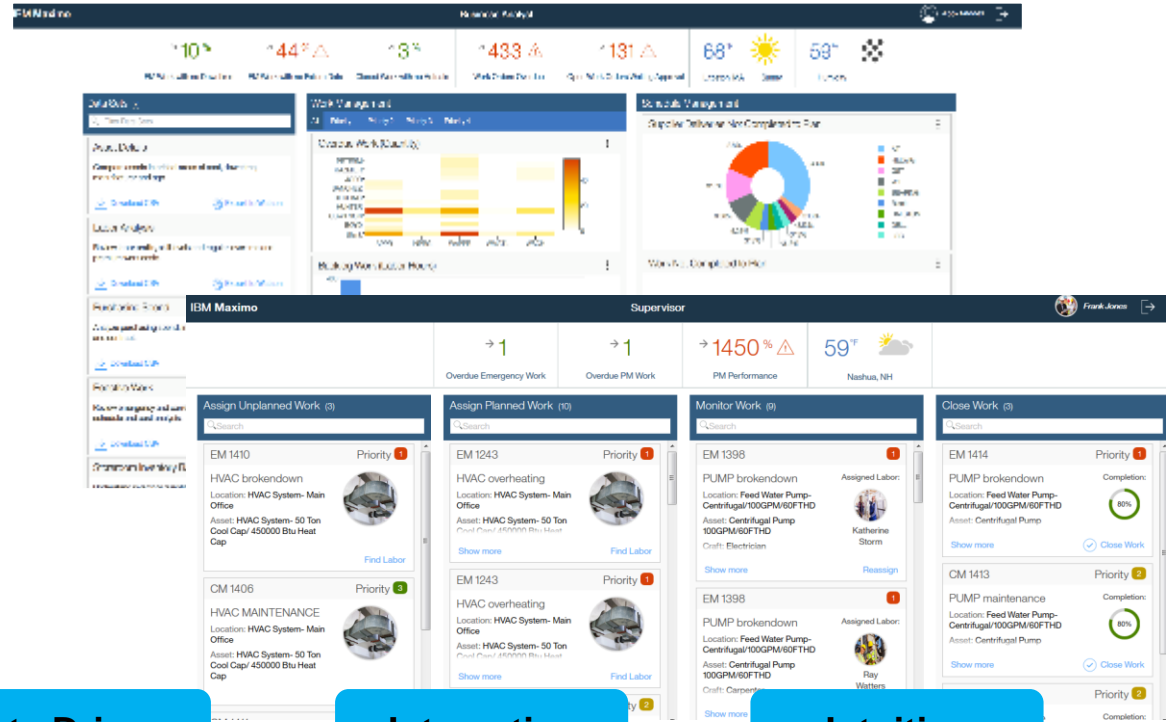
Focus: Assigning and Managing Work and His Team  
Quote: “What are the priorities today...and how often will they change?”

## *Technician Work Center*

Focus: Starting and Completing Work.  
Quote: “Just let me fix the problem. Hand me my wrench.”

## *Business Analyst Work Center*

Focus: Analyzing data to best Manage Assets  
Quote: “What will I investigate today to help improve operation and user performance”



Role Based

Data Driven

Interactive

Intuitive



# Business Analyst Work Center

**NEW KPIs focused on data quality**  
Trends, Details, Export

IBM Maximo Business Analyst Abby Rhodes

10%

Work with no Downtime

44%

EV Work with no Failure Data

3%

Closed Work with no Actuals

433

Work Orders Overdue

131

Open Work Orders Waiting Approval

68°F

Littleson, MA Sunny

59%

Humidity

**Pre-defined analytic data sets**

Details

assets in critical areas of cost, downtime, labor and age.

Download CSV Export to Watson

Labor Analysis

Review labor crafts, skill levels and regular, overtime and premium work costs.

Download CSV Export to Watson

Purchasing Spend

Analyze purchasing spend including details on vendor, site and contract.

Download CSV Export to Watson

Inventory Work

Inventory and corrective work details for cost analysis.

Download CSV Export to Watson

Inventory Balance

Inventory quantities, need lines and costs for

Work Management

All Priority 1 Priority 2 Priority 3 Priority 4

Overdue Work (Quantity)

Employee	APPH	EMRG	WARPH	WATL	WSGH
PETERM	Low	Low	Low	Low	Low
KAZMER	Low	Low	Low	Low	Low
JOBO	Low	Low	Low	Low	Low
SANCHEZ	Low	Low	Low	Low	Low
REBORG	Low	Low	Low	Low	Low
HUNTER	Low	Low	Low	Low	Low
OSWALD	Low	Low	Low	Low	Low
BOYD	Low	Low	Low	Low	Low
Blanc	Low	Low	Low	Low	Low

Backlog Work (Labor Hours)

Work Order Type	Labor Hours
PM	400
Blank	100
CP	100
CM	100
EM	50
EV	50
MINOR	50
DAL	50
SIG	50
MAJOR	50

Waiting on Material Work (Quantity)

Category	Quantity
Blank	50%
EV	50%

Schedule Management

Supplier Deliveries Not Completed to Plan

Category	Percentage
All	34.4%
HELVG	18.9%
GBT	12.5%
WTI	9.88%
BEAR NG	9.88%
Blank	8.25%
BALSTON	8.25%
DELL	8.25%
PRC	8.25%

Work Not Completed to Plan

**Auto export of Maximo data to Watson**

**NEW Charts prioritizing key organizational metrics**  
Change Type, Details, Export

# Traditional Preventive Maintenance

Most companies are aware of wasted work efforts and seek to eliminate it

Traditional preventive maintenance embraces a time based approach

- Consuming expensive resources
- Potentially introducing failure by disrupting stable systems

40% of preventive maintenance costs are spent on assets with negligible affect on uptime <sup>1</sup>

30% of preventive maintenance activities are carried out too frequently <sup>2</sup>

45% of all maintenance efforts are ineffective <sup>2</sup>

# Condition based maintenance uses IoT data to assess asset health



Monitor and analyze asset health data, both historical and real-time



Intervene at the right time, before assets go down



Prioritize and optimize resources

Reduce maintenance costs by up to 25%

Eliminate up to 70% of breakdowns

Reduce downtime by up to 50%

## The results speak for themselves

Cut unplanned outages by up to 50%

Reduce scheduled repairs by up to 12%

Reduce capital investment by 3-5%

# Maximo Asset Health Insights

*Just Released*

Subscribe to warnings and notifications for response to Asset issues prior to failure.

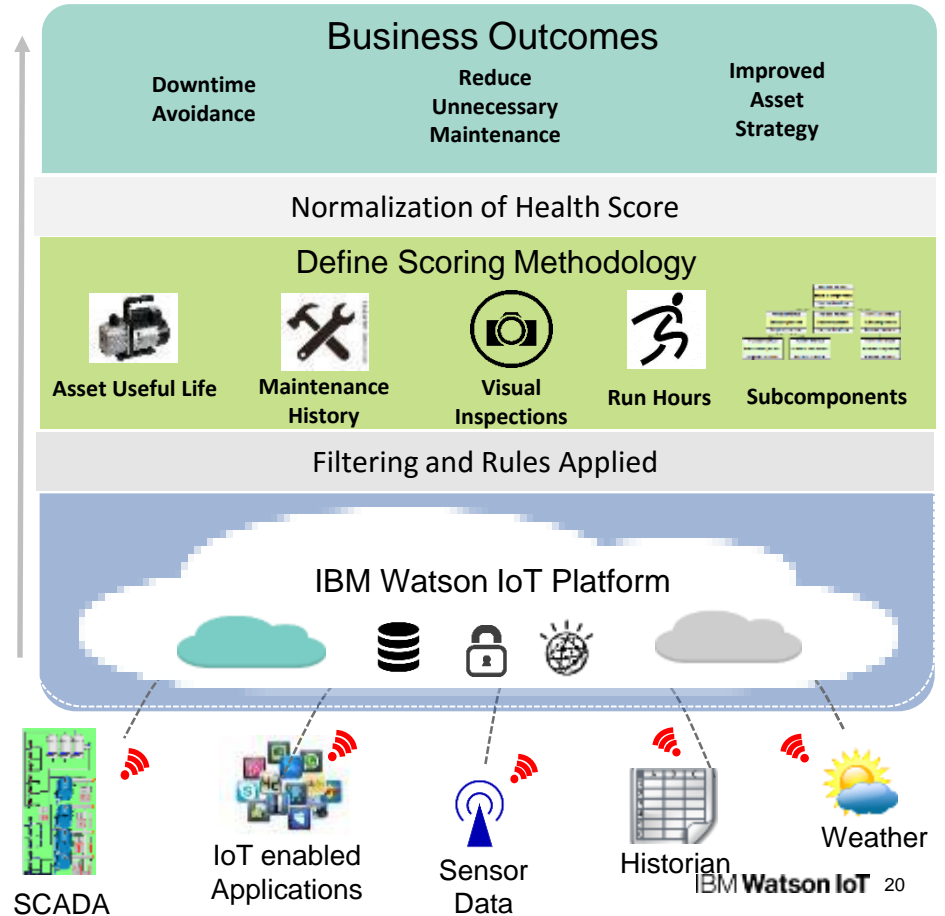
Define Asset Health using data from many sources including Maximo and Real-time

- Remaining useful life
- Maintenance and failure history
- Asset Condition based on real time and historical information

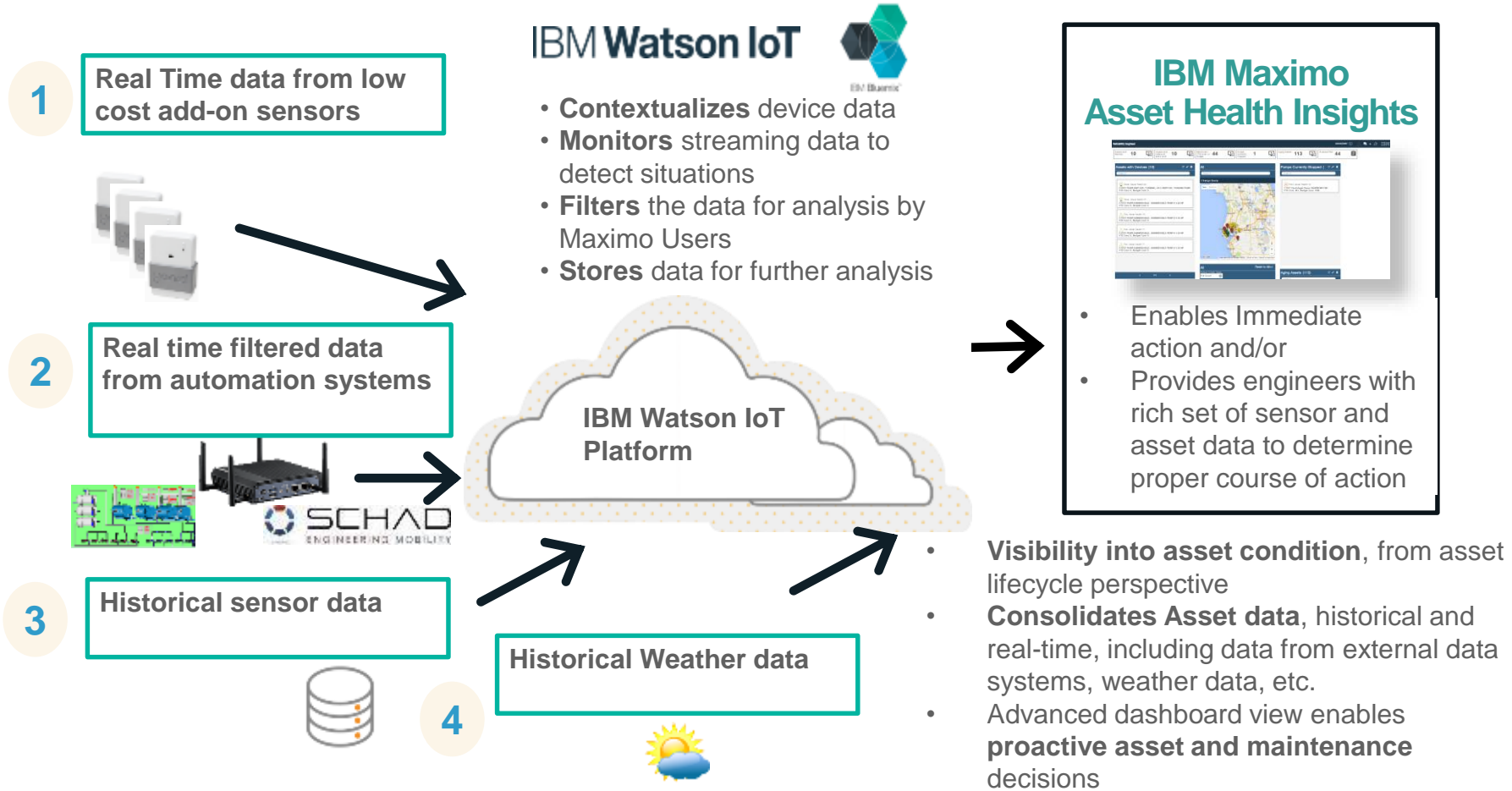
Leverage Historical Weather as a Key Element in determining Asset Health

Minimize unnecessary maintenance based on Asset Health score.

Insights to determine repair vs. replace



# Maximo, and the Watson IoT Platform delivering value together

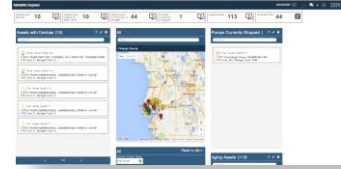


## IBM Watson IoT



- **Contextualizes** device data
- **Monitors** streaming data to detect situations
- **Filters** the data for analysis by Maximo Users
- **Stores** data for further analysis

## IBM Maximo Asset Health Insights



- Enables Immediate action and/or
- Provides engineers with rich set of sensor and asset data to determine proper course of action

- **Visibility into asset condition**, from asset lifecycle perspective
- **Consolidates Asset data**, historical and real-time, including data from external data systems, weather data, etc.
- Advanced dashboard view enables **proactive asset and maintenance decisions**

# Customizable Workcenters for Reliability Engineers

Reliability Engineer
Mike Wilson ⊗ 👤 💬 ☰ IBM.

10

Assets with Devices

🔍 Asset

1

Assets with Meters at Alarm Level

🔍 Asset

44

Bad Actors - YTD Cost vs Budget

🔍 Asset

1

Pumps Currently Stopped

🔍 Asset

10

Aging Assets

🔍 Asset

45

Overdue PMs

🔧 Work Order

Assets with Devices (3)

All
Good
Fair
Poor

AH002 More ⋮

**Asset Health: Good** 👍 89%

**Status: Active**  
 Type: PUMP, VERTICAL TURBINE, HS 2 VERTICAL TURBINE PUMP  
[More](#)

AH002 🔔 More ⋮

**Asset Health: Poor** ⊗ 39%

**Status: Disabled**  
 Type: PUMP, VERTICAL TURBINE, HS 2 VERTICAL TURBINE PUMP  
**YTD Cost: 0**  
**Budget cost: 0**  
**Budget cost: 0**  
 Saint Petersburg, FL 33510 Pinellas County  
[Less](#)

Map

Map
Location Drilldown

Aging assets

Chart

Aging assets

Health Status	Count	Percentage
Poor	52	50%
Good	4	4%
Fair	3	3%

Normalized view of Asset Health

# Maximo customers across the 'extended' utilities industry



Fossil



Nuclear



Renewable



Transmission & Distribution



Gas Distribution



Vehicle Fleet



Water/  
Wastewater



EnergyAustralia



Delivering More Than Power.™



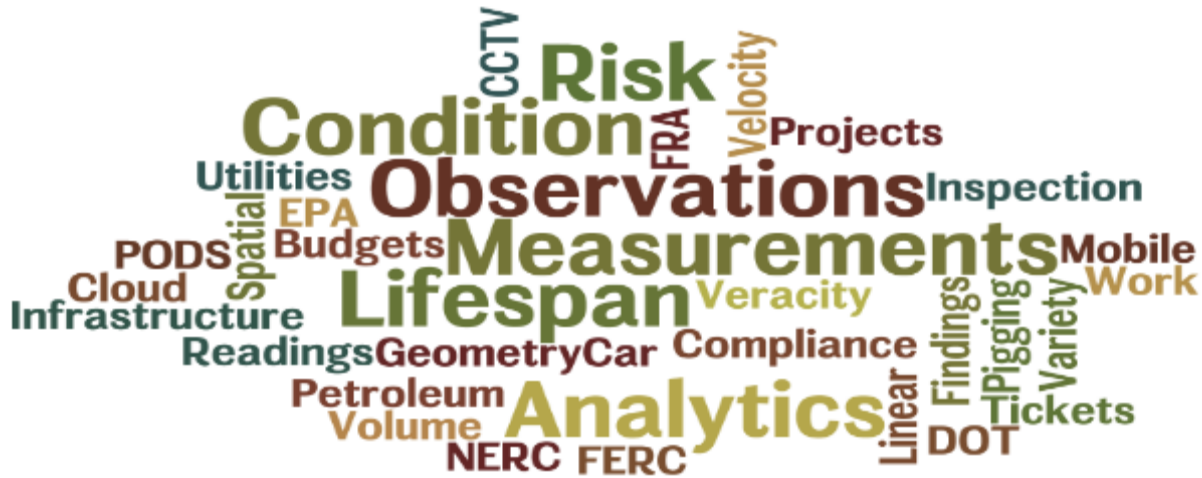
Colorado Springs Utilities  
It's how we're all connected



south east water



# IBM Watson IoT Thank you!



<http://www.cohesivesolutions.com/>