IBM Maximo Asset Management Licensing Updates for Release 7.5
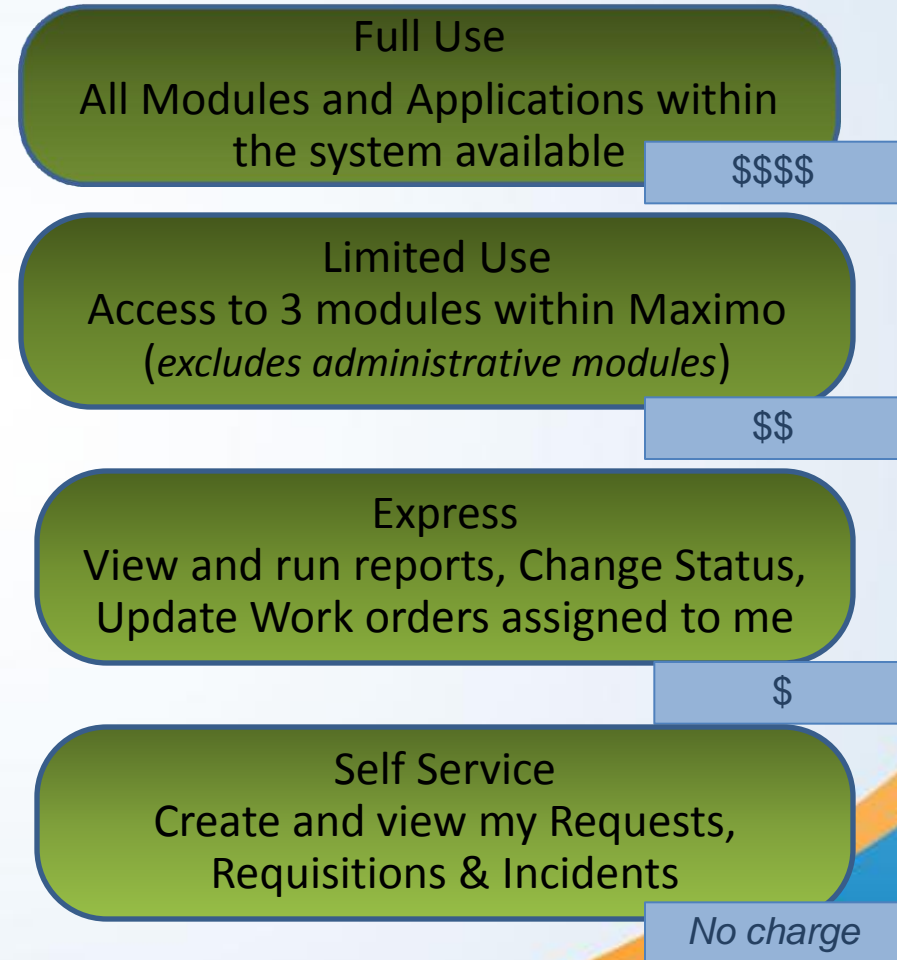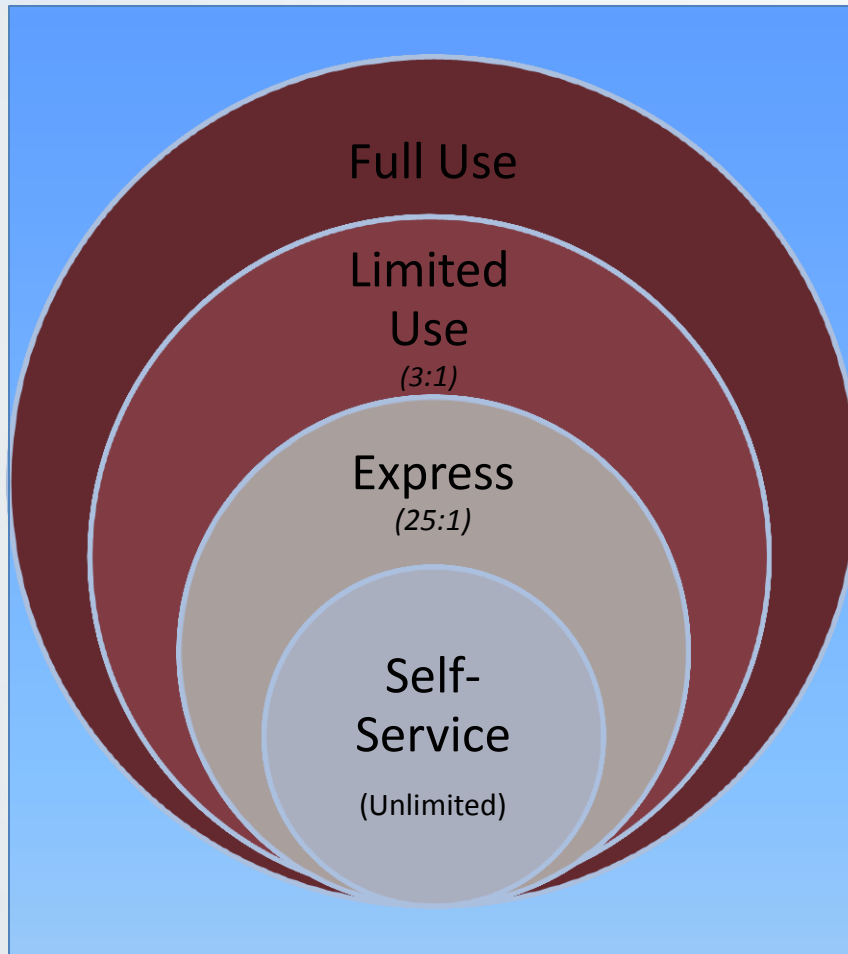
September 24, 2012

IBM announced changes to their Maximo License Model

1. Effective August 28, 2012
2. Applied to customer running Maximo 7.5

Summary of License Module Changes for Maximo Release 7.5

1. Self Service Requestors, Desktop Requisitions, and Health, Safety & Environment (HSE) Self Service Users entitlement included with core license for <u>unlimited users.</u>

2. <u>New Express User</u> allows for running and viewing reports, read-only access, status changes, and updates to Work orders assigned to that user.
   - 25:1 (Express to Authorized) Ratio

3. Limited Use Licenses can be used with <u>any 3 modules</u> (no longer limited to choose from a list of 8). Restrict list by excluding Administrative Applications. Retain 3:1 (Limited to Authorized) ratio.

4. <u>Extend Limited Use</u> Licenses to Maximo <u>Industry Solutions.</u> (Oil & Gas, Utilities, Transportation, Nuclear, Government, Life Sciences).

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Levels of Entitlement For Maximo Asset Management & Industry Solutions

Full Use

Limited Use
(3:1)

Express
(25:1)

Self-Service

(Unlimited)

Full Use
All Modules and Applications within the system available

$$$$

Limited Use
Access to 3 modules within Maximo (*excludes administrative modules*)

$$

Express
View and run reports, Change Status, Update Work orders assigned to me

$

Self Service
Create and view my Requests, Requisitions & Incidents

No charge

At least 1 Full License is required for every 3 Limited Use licenses.

At least 1 Full License is required for every 25 Express Use licenses.

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1. Self-Service Requestor & Desktop Requisitioner

Problem	Solution
Any user should have the ability to report a problem or make a request at their site. Examples include students on a campus, or any employee aware of a safety issue.	▪ Offer Self Service Requestor, Desktop Requisitioners, and Incident Reporters to any user – free, unlimited users

▪ **License Language**:
  Individuals that are using the Program solely for the following purposes or are using only the following functions of the Program do not require entitlements to the Program:

  Entering service requests and viewing the status of their service requests.
  Viewing information on assets they own. Creating and viewing requisitions, viewing templates and viewing drafts via the Desktop Requisitions application.

▪ **Impact on Current Customers**:
  – Current customers on Maximo 7.5 no longer need to purchase SSR and DR as the functionality is included in the Maximo Asset Management entitlement

2. New Express User Type

Problem	Solution
Need lightweight/occasional access – more than SR, less than Limited/Secondary	▪ New Express Use User License – covers scenarios for both 'Executive' and 'Field Technician' type users. ▪ Can be used in combination with core Maximo or Industry Solution licenses ▪Introduce a **25:1** Express to Authorized ratio

Self-Service

Create Requests, Requisitions and Incidents

Express Use User

Limited Editing, Approvals, View Reports

Limited Use User

Access to 3 Modules only

Authorized User

Power User, full access

7.5 License Language

Express User

- Intended for:

    – Managers/Supervisors for viewing information and making approvals.
    – Technicians/Field workers who are performing maintenance and need to look at WO tasks, update failure codes, post actuals and change status.   Frequently use mobile access. Can cover entitlement requirements for Everyplace and Email approval functionality within the usage guidelines below.

- If the Program is designated as "Express Use User", Licensee is entitled to access the Maximo Asset Management program solely for the purpose of running and viewing reports, read only view of records, approval of records and updates to Work Orders that have been assigned to the Licensee.

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3. Limited Use Maximo 7.5 License Update

Problem	Solution
Limited Use currently entitles customers to 3 modules out of a list of 8 (from ~20 total) resulting in changes to terms and conditions for exceptions.	▪ Modify licensing terms for Maximo 7.5 Limited Use Licenses to allow customers to select <u>any 3 modules</u> (no longer limited to choose from a list of 8 modules) ▪ Restrict by excluding Administrative Applications ▪ **Retain 3:1 Ratio** requirement of one full authorized use entitlement for every three limited use users ▪ **Retain:** 3 modules are authorized per Enterprise

If the Program is designated as "Limited Use User", Licensee cannot use more than three (3) modules within the IBM Maximo Asset Management program, excluding the Administration, Integration, Security, and System Configuration modules, per Licensee's Enterprise.

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4. Limited Use Part Numbers for Industry Solutions

Problem	Solution
Industry Solution users are expanding outside of Maintenance activities and focusing on other processes like Operations, Engineering, Safety, Turnarounds and Commissioning which only requires a sub-set of the available functionality.	▪ Make the Limited use Authorized User license available for Industry Solutions ▪ Limited Use part numbers will be priced at 50% of Authorized Use price point (consistent with existing Limited Use pricing for Maximo Asset Management)

Expected Outcome:

- Limited Use part numbers will add to Maximo licensing flexibility,
- Meeting the needs of our customers that use the Maximo Industry Solutions

Impact to Current Customers:

- Existing 7.5 customers can purchase limited use Industry Solution entitlements for their user-base going forward

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Questions?

Matt Logsdon
mlogsdon@cohesivesolutions.com
cohesivesolutions.com
770-378-5402