



Paycor uses LevelEleven to get **hyper focused on high-value selling activities** that lead to winning more business.

CLIENT Paycor	INDUSTRY Finance	# OF EMPLOYEES 1,000+
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50% DECREASE IN ONBOARDING TIME

Cut sales onboarding time from 6 to 3 months.

+55% KEY ACCOUNT MEETINGS

Field reps went from 9 to 14 meetings/week with larger prospect accounts.

“ LevelEleven allows me to course-correct in real time and takes the noise out so my reps can focus on the critical few things that will move the sales needle. The overall value is that I have individual salespeople that sell more and are productive faster. ”

Janet Jansen
Director of High Velocity Sales at Paycor

