



LevelEleven helped Jackson to achieve – and sustain – **higher productivity levels.**

CLIENT

Jackson National Life Distributors LLC

INDUSTRY

Financial Services

OF EMPLOYEES

1001-5000

+30%

OVERALL SALES
ACTIVITY

+41%

SALES CALLS TO A
SPECIFIC TARGET

“ What ended up being the biggest ‘aha’ for our team is pacing functionality. It’s been unbelievable. We’ve seen a massive spike in activity and focus, and so far it seems to be sustained. We’re on pace to have more activity in 2016 than we did in 2015, with a smaller team. ”

Doug Mantelli
Senior Vice President,
National Sales Development

