



Our expertise in Process and Discrete Manufacturing, Maintenance, Repair and Overhaul (MRO) and Projects enables you and our customers to leverage our team as a trusted advisor with industry specific focus. This approach helps drive revenue growth and improve productivity with a company you can rely on. We are proud of our customer references and keep our focus on you, the customer, keeping your objectives first.

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Clients First & Dynamics AX

The Clients First AX practice is devoted to delivering the power of Microsoft Dynamics AX to Supply Chain and MRO organizations across the globe. Two of the seven Clients First's offices focus on Dynamics AX with experienced consultants in California, Minnesota, New York, Pennsylvania, Australia and Texas. Clients First AX practice has deployed this complete ERP (enterprise resource planning) solution in eleven countries to date.

We pride ourselves in our ability to successfully harness core Dynamics AX functionality, paired with the proper consulting and support elements, to meet your unique business needs. Our experienced team of individuals, combined with a significant number of years in the Supply Chain and MRO industries enables us to help clients leverage the power of Dynamics AX and gain a competitive advantage in their respective industries.

“Clients First did a great job of setting our expectations of things we could or couldn't expect and things that would have to be worked out in the implementation process. I found Clients First to be very honorable, they did what they said they would do and when they would do it.”

-Brian Adamik, CEO, Ram Aircraft

Vertical Expertise

- › Discrete Manufacturing
 - › ETO & MTO
 - › Configurable Products
 - › Heavy Equipment
- › Maintenance, Repair and Overhaul (MRO)
 - › Aviation
 - › Industrial
- › Process Manufacturing
 - › Pet Products
 - › Chemicals
- › Professional Services
 - › Engineering

Microsoft Partner
Gold Enterprise Resource Planning

ProMRO

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“Clients First delivers a team of professionals with a deep knowledge of AX – and a keen ability to formulate business processes into software code.”

–Wayne Freeman, IT Director, Merrick

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Clients First Team Methodology

Our commitment to ‘putting our clients first’ begins in the sales process with our experienced sales team and product engineers. Our implementations are geared towards reducing the costs for our customers with the best possible results. Our approach consists of two cost savings areas which also results in a **better quality implementation**:

- › **Your Clients First Project Manager assigns your project’s consulting team by functional area such as Finance, MRO, and Supply Chain.** This approach ensures an efficient project with the expertise needed for each area of your business.
- › **More Client involvement and mentoring.** Clients First will provide any level of assistance you desire; however, we have found that our technical mentoring provides the greatest ROI and helps ensure our clients staff take more ownership of the solution and continued support.

These two simple concepts differentiate our project approach from our competitors and has the consistent net effect of producing better installations at a significantly reduced total installation cost.

Why Customers Choose Clients First

In addition to upholding our reputation for “putting our clients first,” our Texas office is known for our vertical focus in Manufacturing, and Maintenance, Repair and Overhaul (MRO). This gives our team extensive experience in the supply-chain industry and allows us to accurately assess client environments before moving forward. We’re committed to your success. It’s in our name, and in our nature.

- › **Longevity and Expertise; Multiple senior-level personnel have 120+ years experience with Microsoft Dynamics ERP.**
- › **Exceptional customer references.**
- › **Developed software for the MRO industry; ProMRO & internal equipment maintenance.**
- › **Refined Implementation Methodology; employee and customer portal for budget, timeline & issue/task tracking.**
- › **Member & contributor of the AX User Groups, Microsoft Partner Advantage Advisory Board, VAR Stars 9 Years, Dynamics Gold ERP Partner & Azure, Office 365 Partner**

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