

# 2015 POSTAL RATES

## FIRST-CLASS MAIL

<b>NON-AUTO</b> 1 oz. or less	<b>LETTERS</b>	<b>CARDS</b>	<b>FLATS</b>
Single Piece Machinable	49.0¢	35.0¢	98.0¢
Additional Ounce	22.0¢	-	22.0¢

<b>PRESORTED</b>	<b>LETTERS</b>	<b>CARDS</b>	<b>FLATS</b>
Machinable Presorted	47.1¢	29.5¢	83.1¢
Mixed AADC Automation	43.9¢	28.4¢	78.2¢
AADC Automation	41.6¢	27.5¢	70.2¢
3-Digit Automation	41.6¢	27.5¢	66.2¢
5-Digit Automation	39.1¢	26.0¢	47.0¢
Additional Ounce*	13.0¢	-	21.8¢

\*Additional ounce rate does not apply on letter mail up to 2 ounces

## STANDARD MAIL

<b>AUTOMATION</b> 3.3 oz. or less	<b>LETTERS</b>	<b>FLATS</b>
Mixed AADC	30.8¢	56.9¢
AADC	28.3¢	53.6¢
3-Digit	28.3¢	47.9¢
5-Digit	26.6¢	39.4¢
ECR Basic	30.0¢	30.0¢
ECR High Density	21.8¢	24.8¢
ECR High Density Plus	21.5¢	24.2¢
ECR Saturation	20.4¢	21.2¢

**DROP SHIPMENT DISCOUNTS**

**NDC Discount**  
3.4¢ to 3.8¢

**SCF Discount**  
4.4¢ to 4.9¢

## NON-PROFIT MAIL

<b>AUTOMATION</b> 3.3 oz. or less	<b>LETTERS</b>	<b>FLATS</b>
Mixed AADC	18.7¢	42.6¢
AADC	15.8¢	39.3¢
3-Digit	15.8¢	33.5¢
5-Digit	14.3¢	24.9¢
ECR Basic	22.2¢	22.2¢
ECR High Density	13.6¢	16.6¢
ECR High Density Plus	13.3¢	16.0¢
ECR Saturation	12.3¢	13.2¢

## POSTAL SPECIFICATIONS CHART

	MIN	MAX
<b>First Class Post Cards</b>		
Height	3.5"	4.25"
Length	5"	6"
Thickness	0.007"	0.016"

<b>Letters (all classes, excludes folded self-mailers &amp; booklets)</b>		
Height	3.5"	6.125"
Length	5"	11.5"
Thickness	0.009"	0.25"

<b>Automation Compatible Flat-Size Mail</b>		
Height	5"	12"
Length	6"	15"
Thickness	0.009"	0.75"

<b>Folded Letter-Size Self-Mailers</b>		
Height	3.5"	6"
Length	5"	10.5"
Thickness	0.009"	0.25"

**Booklets (varies on stock, cover style & orientation)**  
Contact your John Roberts Sales Resource for details

## ENVELOPE SIZE GUIDE

Common "Numbers" and Sizes

<b>#6½</b> 3½ x 6	<b>#9</b> 3⅞ x 8⅞	<b>A-6</b> 4¾ x 6½
<b>#6¾</b> 3⅝ x 6½	<b>#10</b> 4⅛ x 9½	<b>A-7</b> 5¼ x 7¼
<b>#7</b> 3¾ x 6¾	<b>#11</b> 4½ x 10¾	<b>A-8</b> 5½ x 8½
<b>#7¼</b> 3⅞ x 7½	<b>#12</b> 4¾ x 11	<b>A-9</b> 5¾ x 8¾
<b>#8⅝</b> 3⅝ x 8⅝	<b>#14</b> 5 x 11½	<b>A-10</b> 6 x 9½