



## Data Center Spending is Significant and Growing Quickly

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IDC reports that data center spending was \$37 billion in 2016<sup>1</sup>. This spend is increasing dramatically and is expected to hit \$44.2 billion in 2017.<sup>2</sup>

Data center spend can be broken into 4 basic components:

1. **IT & Telecom**: hardware, software, services, voice & data, wireless
2. **Maintenance, Repair, and Operations (MRO)**: consumables, electrical & industrial supplies, capital & safety equipment & parts
3. **Property**: facilities services, capital projects, utilities, repair & maintenance
4. **Services**: general consulting, engineering, legal, financial

Much of this spend is either managed manually in spreadsheets & emails or in large, hard-to-use ERP systems. Both alternatives are expensive and inefficient. There is a better way to manage procurement – ContraQer.

## ContraQer Automates Procurement

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ContraQer is a cloud-based procurement management solution that provides everything procurement teams need to manage the entire purchasing process – from requests to vendors through invoicing, payments, and receipt. ContraQer automates the entire procurement process with standard templates, workflows, analysis, and document scanning.

## ContraQer Saves Money

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ContraQer allows you to quickly and easily send RFQs to multiple vendors and automatically evaluate the quotes that are returned. ContraQer enables you to:

- ❖ Verify that the items and quantities on the quotes you receive match your RFQ
- ❖ Compare the prices on the quotes with prices you paid in the past for the same or equivalent parts
- ❖ Benchmark the pricing with anonymized pricing from other ContraQer clients
- ❖ Determine where you have negotiating power with price spread analysis
- ❖ Check Amazon (or similar sources) for competitive pricing
- ❖ Ensure adherence to pricing contracts

ContraQer clients negotiate better prices with this insight and analysis all in one place, organized automatically. Savings of 9% to 25% are common.

## ContraQer Saves Time

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ContraQer automates previously manual tasks to save your team significant time. ContraQer:

- ❖ Sends RFQs to vendors automatically using standard templates ensuring consistency in every purchase
- ❖ Automatically imports and verifies quotes returned
- ❖ Automates your approval process
- ❖ Visually highlights discrepancies between your PO and your vendors' invoices & packing lists with a graphical three-way match
- ❖ Automates returns with RMA requests and integrations with FedEx and UPS
- ❖ Manages coterminous, non-coterminous, auto-renew and auto-expire maintenance contracts so that you never miss a renewal or expiration
- ❖ Centralizes all procurement documents in one place – no more spelunking through email, digging into shared drives, or diving into SharePoint
- ❖ Provides insight into your procurement with Reports and Analytics
- ❖ Integrates with your other systems to easily push or pull data when and where you need it.

If you are using a CMMS/EAM, ContraQer enables [Closed-Loop MRO Procurement](#), offering you several benefits:

- ❖ Fewer parts outages which results in higher uptime and more reliable assets & equipment
- ❖ Fewer emergency shipments, resulting in lower shipping costs
- ❖ Lower inventory levels, resulting in both lower working capital utilization and lower depreciation expense
- ❖ Lower purchase prices, resulting in a lower overall maintenance spend
- ❖ Lots of time saved and more accurate inventory information through the elimination of tedious, manual work

With ContraQer, your team can be up, running, and saving time & money in days or weeks.

Please click on the image to see [ContraQer in action](#):



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[Learn more](#)