



# The Pallet



## The High Value of Frontline Staff

*Do you regularly listen to your very valuable face to face personnel?*



Management sometimes ignores the very people that know a lot—a whole lot—about their business. They often don't have high level degrees, normally don't work as consultants, and may not have even read the company manual! However, they see and hear things that company presidents, managers, and product designers need to know about. We mean the frontline staff. They have more contact with actual customers than just about anyone else.

They know what people really like. They hear about your competition. They hear suggestions about how to improve products and processes. And, they hear the same repeated complaints that if addressed help us get new clients and keep the regular ones coming. So, ignoring them comes at a price. How about a listening meeting now and then where corporate listens (really listens) to what the frontline experiences? It will save you clients and consulting fees.

## Company Teamwork and Our Job Satisfaction

People sometimes ask us questions like, "How do you like your job?" or "Do you enjoy what you do?" or even, "How can you take it?" The answer to these questions often ties in to the reality that most jobs require team work at some level. And, team quality will affect job satisfaction.



Unless you teach piano or do personal training you probably depend on others to help you accomplish your work. A team that doesn't act like a team can make your job more frustrating than necessary.

So, how do we fulfill our part of the teamwork dynamic? First, we make sure to carry our share of the load. Leaving our work undone so that others will do it will not gain us points. Then, genuine appreciation for those without whom we would not succeed helps. A heartfelt "Thank you" goes a long way.

Finally, we make an effort to get along with the team. We spend more time at work than with our families. So it pays to work well with our work team.

### PALLET CONSULTANTS OFFERS A FREE —NO COST—EVALUATION OF YOUR PALLETS AND PROGRAM

**Pallet Consultants** has a unique position as a long term and successful pallet vendor in the Southeast United States. And, they can help your company whether or not you choose them as a vendor. How? **Pallet Consultants** offers businesses a free, no-obligation, assessment of their pallets and pallet programs. **Pallet Consultants** has experience with all kinds of



industries and warehouses of different sizes. We will walk through your facility with you to note supply chain strengths, weaknesses and solutions to your pallet issues. **Pallet Consultants** typically saves clients thousands of dollars on pallet costs alone. Schedule a free visit by calling (888) 782-2909 or (954) 946-2212.