



*Making sustainable business happen
{at scale}*

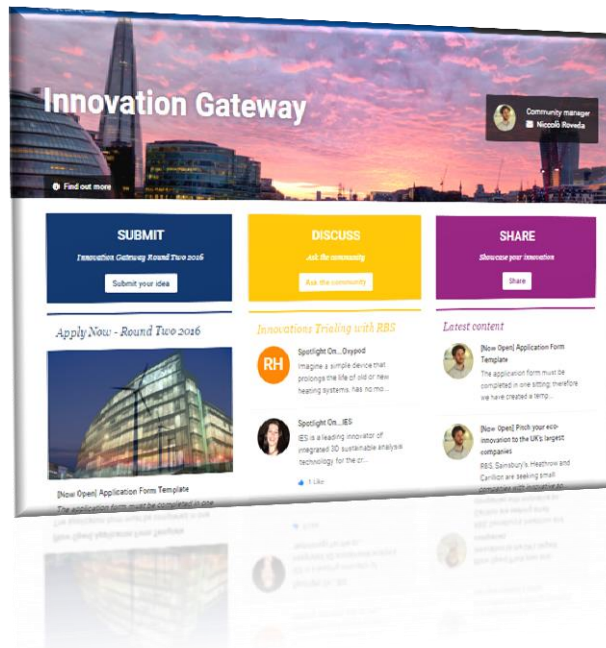
Innovation Gateway Commercial Property Platform

Matching global innovators with the leading property estates to accelerate energy & sustainability savings and progress

2degrees & Innovation Gateway



The World's leading collaboration platform and service for sustainable business.



A multi-corporate cleantech accelerator managed by 2degrees that matches energy, water and waste innovations with corporate buyers

Our Goal

The Innovation Gateway is on the hunt for impactful B2B cleantech innovations:

- From anywhere in the World
- Matching our partners' Innovation Challenges
- Feasible, Low Risk and Significant *
- Market Ready, Pilot Ready or at Concept Stage



** Feasible: Adequate payback and return on investment . Low risk: Low risk of failure, delay, disruption, integration challenges. Significant: worthwhile environmental footprint reduction.*

How It Works



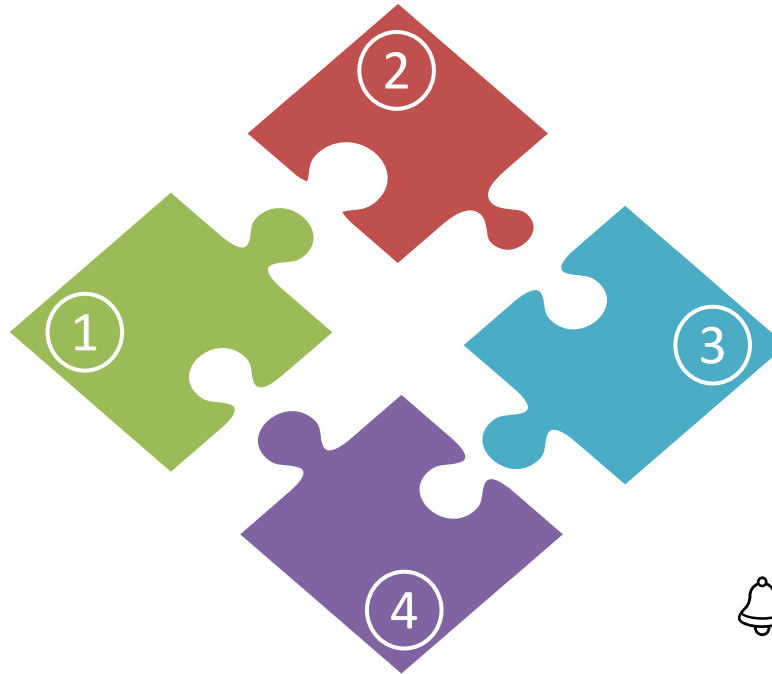
INNOVATION CALLS

2degrees creates 2-3 innovation rounds over the year, with different briefs each round, based on real customer needs from multiple corporate partners



CROWDSOURCING

2degrees invites its global network of innovators to submit solutions to the innovation briefs



SELECTION & PILOTS

Corporate partners select innovators, and pilot them, sharing results with each other

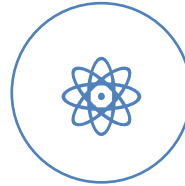


PITCH DAY

2degrees organizes a pitch day when the selected innovators pitch to corporate partners

What's in it for you

Real Problems
Innovation calls are curated
around real customer needs



Corporate Network

Innovators pitch
to multiple
buyers at the
same time



Feedback & Mentoring

Shortlisted innovators
are provided with
feedback and
mentoring before, at
and after pitch day



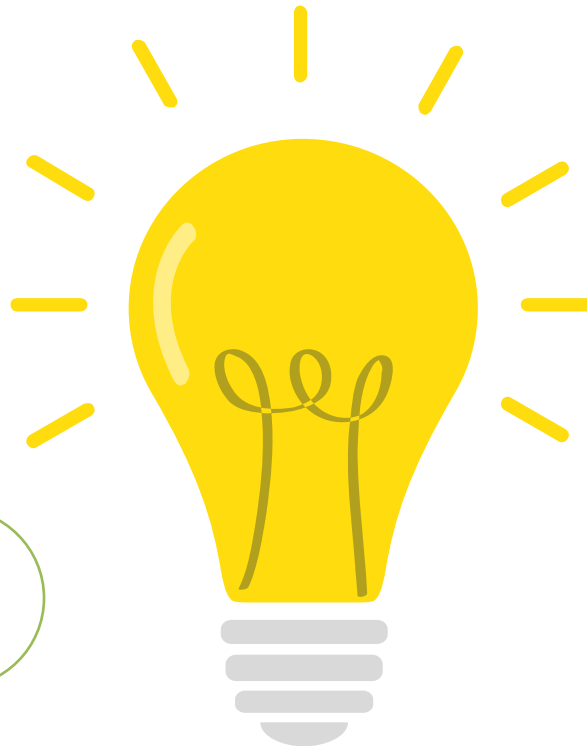
Pilots and Rollouts

Shortlisted
innovations are
offered pilots and
successful pilots get
the chance to roll out
their innovations



PR & Promotion

Winners are
announced to
the global
network



Our Results



GLOBAL SUBMISSIONS

500+ submissions



TRIALS & ROLLOUTS

50+ trials
5+ rollouts



ENVIRONMENTAL AND FINANCIAL ROI

40,000+ tonnes of CO₂,
200,000+ million litres of water
£7.5million+ per year



Our Partners



References

INNOVATORS

“The RBS Gogarburn trial report continues to be my no.1 sales tool, and we now have ongoing sales and trials to water utilities, shopping centres, hotels, stadiums and Houses of Parliament! “ **Nigel Bamford, Waterblade**

“The innovation Gateway has been of tremendous value to our business, giving us credibility, validating our product and getting us working with key buyers across corporates that we could never access before. So we found it amazing for us.” **John Gordon, Air2Eau**

“The Innovation Gateway has been absolutely fantastic as it's given us a chance, for the first time, to get into a really big organisation and have the product monitored seriously and this is absolutely key. The Innovation Gateway trial will be solid, reliable, proof of concept in a large organisation.....and that's magic.” **David Atkinson, Energy Effective**

CORPORATES

“There are 8 units installed in St Andrews Square, saving 7,000 litres of water per day amounting to 1.9 million litres of water saved p.a.– a staggering amount!” **Edward Nelligan, Ureco Trial**

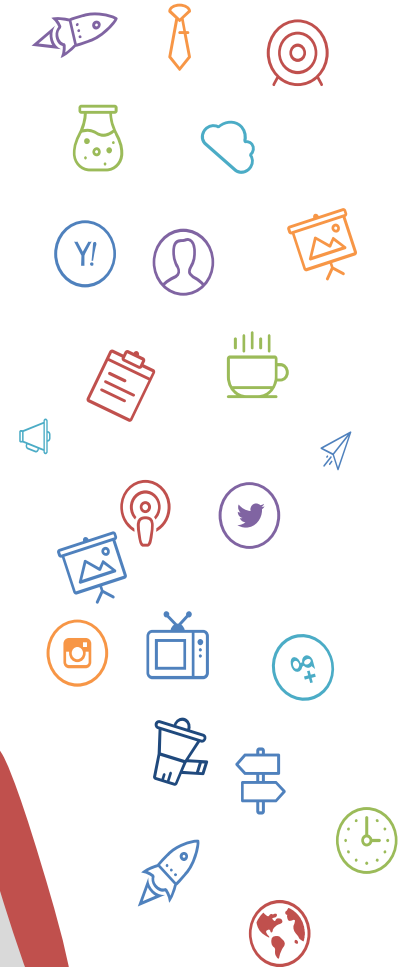
“The water savings have been unbelievable. There has been an 81% saving on the average flush and daily water use is down from 2,010 litres to 376 litres, an 81% reduction in water use” **George White, Propelair Trial, RBS Premier Place**

“Bristol Go Green was the perfect opportunity to introduce new, exciting and innovative ways to improve resource efficiency across our properties in Bristol, and we were blown away by the response from innovators” **Justin Cottle, Head of Property Operations, RBS**

Take Part!

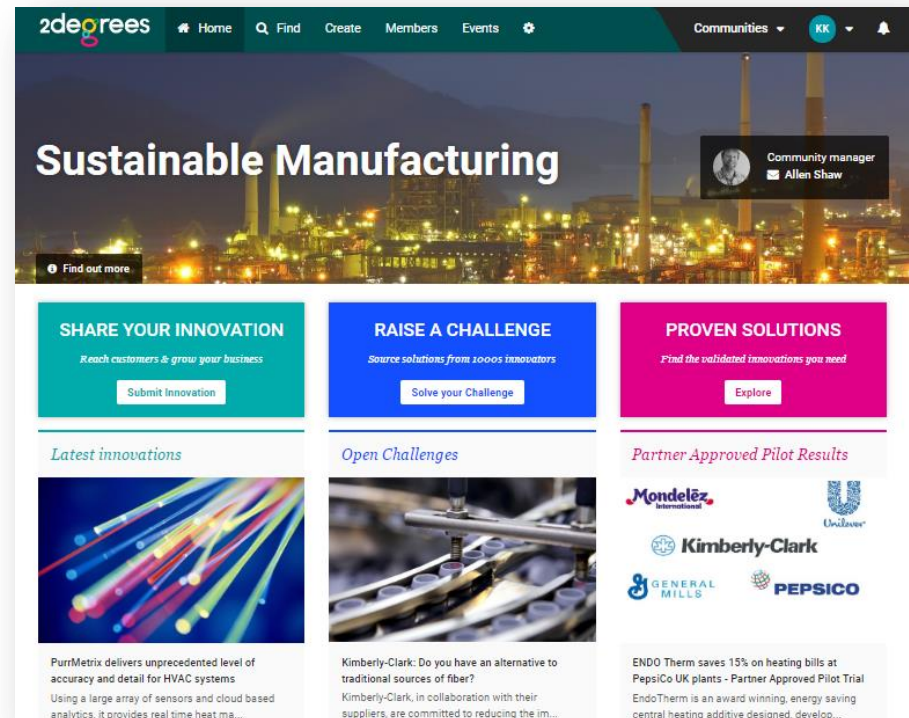
- Register and submit your eco-innovation today!
- Spread the word to fellow innovators and colleagues
- Keep in touch for the next Innovation Rounds (we run 2/3 per year!)

Find out more about the Innovation Gateway on: <http://innovationgateway.rbs.com>



Coming Soon

- Sustainable Manufacturing
- Smart Cities
- Food Retail
- Pharmaceuticals & Chemicals
- Apparel & Textiles





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About 2degrees: what we do

Our business:

2degrees is the leading digital collaboration platform and service provider for sustainable business.

We help clients cut costs, reduce risks and drive innovation across complex value chains.

Our digital platforms and managed services connect thousands of people on-line to solve problems, share best practice and find solutions to the greatest challenges faced by business today, particularly in the areas of energy, water, waste and carbon reductions.



1,300,000

Business interactions



50,000

Individual members



180

Countries represented



€100m

Operational savings

About 2degrees: who we work with

2degrees clients:

2degrees partner brands:



Check for accuracy