

the X factor

The newsletter about ergonomic health



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www.xybix.com

Dear Xybix Customer,

Summer is now upon us and as a country we have faced a very dynamic year. There have been several national stories of heroism, sadness, triumph and rebuilding. As a small family-owned company we want you to know that our customers are very important to us and because our products are made in America and shipped to people just like you, we are familiar with the unique challenges you face every day. From helping you to plan and rebuild after a natural disaster to answering questions after a pipe burst in your building, we are here to help you. Together we can have a healthy, safe summer and rest of the year. We hope you'll enjoy reading this issue of the Xybix XFactor newsletter.

Xybix is in the final stages of launching its' NEW Website



The new site offers simple, quick navigation and a new "Product Explorer", giving customers a NEW, fun and easy way of exploring all the unique features Xybix has to offer!

Some other features include a convenient way for our customers to "live chat" with our Customer Service Team. Xybix customers can browse and search for troubleshooting manuals, find answers to common questions, post a public question, as well as email Customer Service directly. Stay tuned for the many exciting changes the new website has to offer!

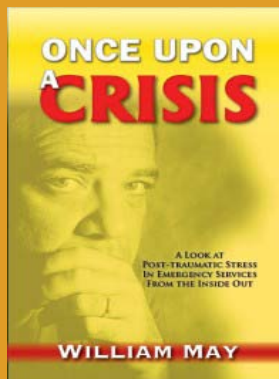
Once Upon A Crisis

A Must Read Book for the Emergency Service Worker

"Once Upon a Crisis" is an informative true story about a police officer cross-trained in law enforcement and emergency medicine that takes many unexpected twists and turns over a thirty year career. An up-close account of surviving a loss and taking a good look at post-traumatic stress from the inside out. A must read for emergency service workers, those close to them and anyone considering a career in the emergency response field.

Written by a Xybix employee's uncle, who is a retired police chief.

Available through Amazon, Barnes & Noble and other fine retailers.



Success Story #298:

Red River Regional Dispatch Center
Fargo, ND (May 2013)

Byron Sieber - Director



"The Red River Regional Dispatch Center (RRRDC) knew back in 2010 that they needed to upgrade their aging work stations. The current ones did not meet with the ergonomic needs of the employees and provided no environmental controls or safeguards. In addition, the current workspace was not optimal and the floor plan made for a constricted traffic pattern. Another issue was the unacceptable noise levels.

With a variety of furniture companies and new options available we knew that it was imperative for us to do a thorough job of researching all of the possibilities. Trade journals and national conferences provided a valid starting point, but the real test was seeing different workstations in use at other Public Safety Answering Points (PSAPs) and talking to the actual users.

Over the course of two years we saw firsthand the vast array of PSAP workstation offerings. In order to sort through all of the furniture vendors fairly, an extensive Request-For-Proposal (RFP) was drafted. After an administrative review process of the responses to the RFP, the company selected as the best candidate to meet our needs was Xybix Systems Inc.

From the start, Xybix Systems Inc. assigned a professional designer to work on our project who provided a number of floor

(continued...)

Xybix strives to be the best at what we do. Should you need to speak to an expert about your upcoming furniture project, please don't hesitate to contact us at 1.800.788.2810 or email us at info@xybix.com.

Mention this XFactor Newsletter for a chance to have your story featured in an upcoming edition.

-The Xybix Team

Xybix Welcomes
Steve Holan - VP Operations,
Catherine Miller - Designer,
Marty Ragusky - Director of Federal
Business Development

Steve Holan - Born and raised in Minnesota, Steve learned a lot from his father who was the owner of a larger woodworking manufacturing company with factories in several cities. After a job with a metal fabrication company, Steve moved to Seattle and at the age of 23, was the Vice President of Operations of his own cabinet company. Throughout the years, Steve has been known for improving sales, quality and delivering metrics. He has also co-founded two manufacturing businesses and designed and built two factories. Steve is married and has 4 children and 5 grandchildren all located in Seattle. He loves sports, the outdoors and the performing arts.



Catherine Miller - Raised in Ohio, Catherine attended the University of Cincinnati and received a Bachelor of Applied Science in Interior Design. After taking several childhood family vacations to Colorado, Utah and Wyoming Catherine decided to call Colorado home after earning her degree. Here she worked as a kitchen designer for 2.5 years. Catherine loves to back country snowboard and white water raft. She is an avid trail hiker, loves the outdoors, geckos and the sun.



Marty Ragusky - Currently living in Greensboro, NC but hoping to move back to NoVA, Marty is married and has two daughters (13 & 19 years old). He is a graduate of PSU and has an extensive background working in Government and Business Development. Marty also is a co-founder of a non-profit athletic association for disadvantaged youth in Durham, NC.

Red River Regional Dispatch
Center Fargo, ND (May 2013)

Byron Sieber - Director

plans to review, along with key decision making advice in coming up with the best possible room layout and design.

April 30th of 2013 our work stations arrived. As one can imagine, "live" installs are not the most desirable for everyone involved in this type of changeover. A high level of coordination between the Xybix installers, building management personnel, Motorola techs, CenturyLink techs, Fargo IT techs and RRRDC personnel was imperative for everything to go smoothly. Over the course of about five business days the old workstations were disassembled and removed and all eight of the new work stations were constructed with as little disruption to ongoing services as possible.

The final outcome was a pleasant surprise, as the amount of increased workspace became obvious and floor space increased in a room that didn't change in dimension. The functionality was everything that we planned for and the aesthetics of the room increased dramatically for the employees.

The final outcome of our Xybix work station project not only met our expectations but actually exceeded it. The RRRDC is now functioning. Dispatchers are afforded the workspace they need, the ability to make any adjustments necessary, and have the environmental/health safeguards of antimicrobial laminates and airborne germ eliminators. Our radio, telephone and computer technicians are very pleased with the design for working with their respective CPUs and cabling along with the enhanced power and cable management systems.

The overall comfort levels for the Dispatchers has greatly increased thus leading to higher worker satisfaction. As an administrator, the added safety and health related aspects of our work stations is expected to lead to fewer worker sick days thus leading to better services being provided to the public and all first responders in the field as well as long term cost savings.

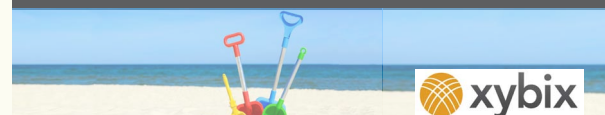


Have you noticed GREENGUARD is now part of UL Environment? This acquisition further advances its mission of promoting global sustainability, environmental health, and safety. Xybix's work stations are all UL GREENGUARD Certified, which is broadly recognized and accepted by sustainable building programs and building codes around the world.



Visit us at these upcoming trade shows:

- 2013 AZ APCO 7/5 Litchfield Park, AZ
- 2013 TN TACP 7/17-7/18 Kingsport, TN
- 2013 APCO 8/18-8/21 Anaheim, CA
- 2013 NC APCO/NENA 9/8-9/11 Sunset Beach, NC
- 2013 PA KEYSTONE 9/11-9/13 State College, PA
- 2013 ND APCO 9/16-9/19 Bismarck, ND



8207 SOUTHPARK CIRCLE, LITTLETON, COLORADO 80120
PHONE: 800.788.2810 • FAX 303.683.5454 • www.xybix.com