



**PSMJ** | Resources, Inc.®

4<sup>th</sup> Annual  
**A/E/C INDUSTRY SUMMIT**

*PSMJ's Annual A/E/C Industry Summit attracts the industry's most successful and forward-thinking firm leaders from across America.*

*This event gives you the opportunity to connect face-to-face with top-level decision makers.*

**SAN FRANCISCO, CA 2015**

**DECEMBER 3-4, 2015 / PRE-CONFERENCES DECEMBER 2, 2015**





## WHO exhibits?

Sponsors of the A/E/C Industry Summit provide a wide range of valuable products and services to the architecture and engineering industry. Our sponsors join us because they want direct access to the top-level A/E/C firm leaders and decision makers. As a sponsor, you get prime exposure to CEOs, CFOs, COOs and others, at the industry's leading event. You will also receive unparalleled lead generation leading up to the event.

## WHAT your investment includes

- **Your tabletop at the Industry Summit**
- **Your website link on our Industry Summit webpage**
- **Your listing in the event notebook**
- **Your guest post on our PSMJ blog**
- **Your logo on all Industry Summit hard mail pieces**
- **Your logo on all Industry Summit promotional emails**
- **Complimentary registration for yourself and guest**
- **PSMJ Pulse magazine advertisement**
- **Inclusion in our Summit Press Release**
- **Attendance at the Awards Presentation Dinner**

## WHEN and WHERE?

**DECEMBER 2-4, 2015**

**Parc 55 San Francisco - A Hilton Hotel, San Francisco CA**

## WHY sponsor?

Create powerful face-to-face connections at the industry's leading event. Be associated with the A/E/C industry's most recognised name for management insight and information. At the 2015 A/E/C Industry Summit, you'll have the opportunity to engage with the industry's leading brightest and most successful minds.

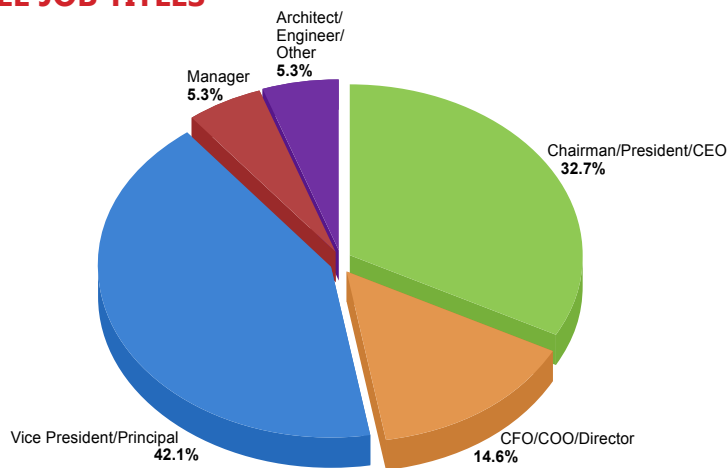




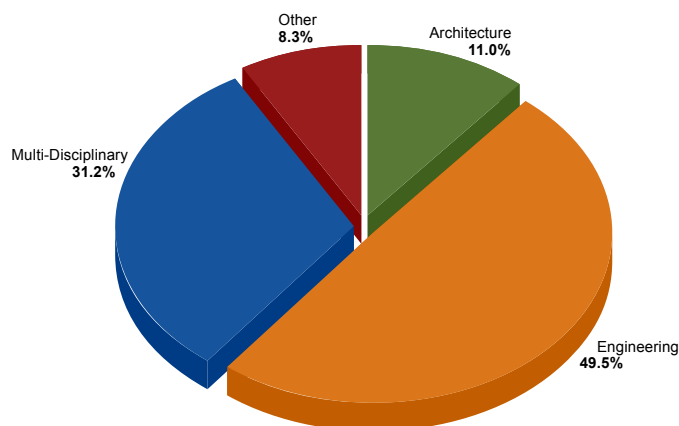
# ATTENDEE Profile

Our attendees have more than \$2 billion in collective purchasing power.

## ATTENDEE JOB TITLES

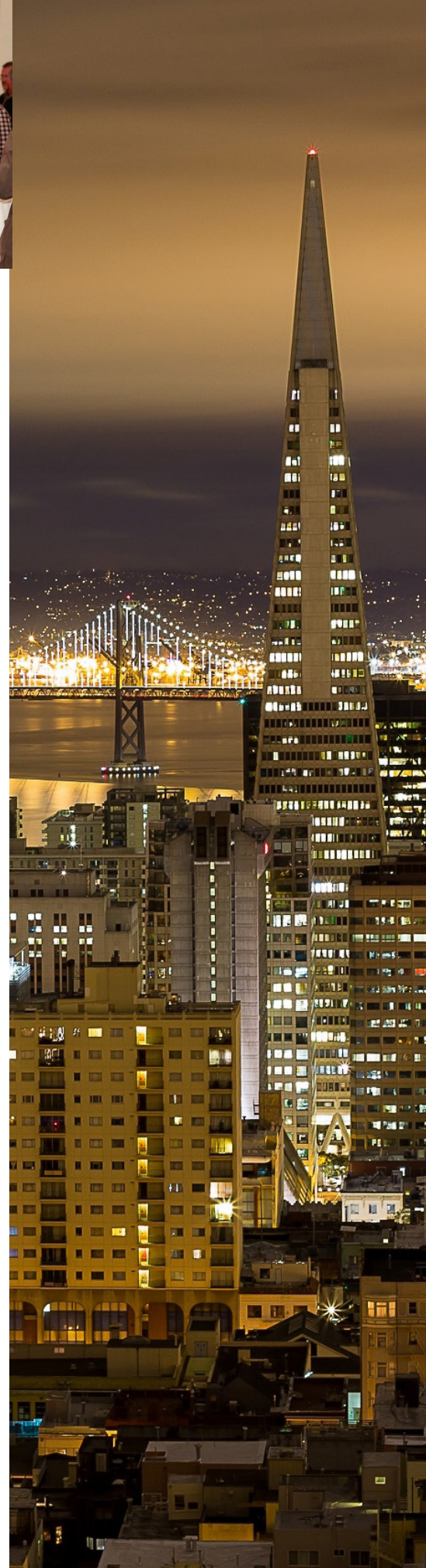


## FIRM TYPES REPRESENTED



***PSMJ offers many opportunities that can be customized to meet your lead generation and sales goals.***

***Contact Heather Cotton on 617 965 0055 or email her at [hcotton@psmj.com](mailto:hcotton@psmj.com).***





# EXHIBITOR/ATTENDEE QUOTES FROM THE PSMJ INDUSTRY SUMMIT 2014:

*"As a sponsor, the return on your investment is enormous. The PSMJ team do an awesome job to make sure that you are visible and get enough opportunities to talk to the attendees."*

**Ikhlaq Bhat - Marketing Manager**  
**BQE Software, Inc.**

*"PSMJ is a valued partner to Deltek. In addition to the A/E/C Industry Summit, our joint webinars are excellent opportunities to showcase Deltek's expertise to the A&E industry."*

**Jon Bornstein - Field Marketing**  
**Deltek**

*"The PSMJ A/E/C Industry Summit is one of the best networking events of the year. We have sponsored the last two years and have met several new clients as a result of our attendance. PSMJ is a great organization to collaborate with and always ensures that we get value from our sponsorship investment."*

**June R. Jewell, CPA - President**  
**AEC Business Solutions**

*"Best investment in my business this year."*

**Lino Belli - President**  
**Belli Architectural Group**

*"My compliments for the excellent A/E/C Industry Summit! I've been to a lot of conferences over the years, but I don't recall one with such consistent high-level thinking and high-level attendees. Every session I attend was good-to-excellent. Great work!"*

**Scott D. Butcher, FSMPs, CPSM - Vice President**  
**JDB Engineering, Inc.**

*"Still pumped from all the great experience-sharing presented by PSMJ and the CEO winners. You guys are the best. Love what you are doing for our industry and how you are working to help us all become better."*

**Lawrence Thomas, P.E. - President/Partner**  
**TES Engineering**

*"I was impressed with the expertise shared, and the networking opportunities that the Summit produced. I will recommend to colleagues."*

**Jenn Flentge - Marketing Director**  
**SGM Engineering, Inc.**

*"I have not found another conference that provides so much relevant information in such a short time. I look forward to the opportunity to learn and work on our firm."*

**James Kleingers - President**  
**The Kleingers Group**

*"This was my 2nd year in a row attending the PSMJ Industry Summit. I plan to make it an annual event. The seminar is a wealth of information for trends and leading indicators in the A/E industry. Our firm has successfully used this information for strategic planning. The summit also offers great networking opportunities for industry leaders who face similar challenges in our business. It's an opportunity to capture lessons learned and proven success strategies no matter the size, focus, or location of your firm."*

**T. Keith Hill, P.E. - Exec. VP/COO**  
**Baskerville-Donovan, Inc.**

# SAMPLE OF FIRMS WHO ATTENDED THE PSMJ INDUSTRY SUMMIT 2014:

**Koffel Associates Inc**  
**The Jholdas Group, Inc.**  
**Belli Architectural Group**  
**Efficiency Engineering, Inc.**  
**AEI Engineering, LLC**  
**Gavel & Dorn Engineering, PLLC**  
**Johnson Braund, Inc.**  
**Keshavarz & Associates Inc.**  
**Brown Engineers**  
**LDA Engineering**  
**Gladstone Design Inc**  
**Shelmarc Engineering LLC**  
**A2H, Inc**  
**Great West Engineering, Inc.**  
**Klein and Hoffman, Inc.**  
**MKSK**  
**Paradigm Design Inc**  
**Rodgers Consulting Inc**  
**Staffelbach Design Associates, Inc.**  
**American Engineers, Inc.**  
**Baskerville-Donovan, Inc.**  
**HVJ Associates, Inc.**  
**Jones & DeMille Engineering**  
**The Kleingers Group**  
**TES Engineering**  
**ADF Engineering**  
**Becht Engineering Co., Inc.**  
**Looney Ricks Kiss Architects, Inc.**  
**Duplantis Design Group PC**  
**Hurt & Proffitt, Inc.**  
**TSP**  
**SSFM International, Inc.**  
**Sunrise Engineering Inc**  
**Alan Plummer Associates Inc**  
**Dunaway Associates LP**  
**BWBR Architects, Inc.**  
**TWD Technologies**  
**DBR Engineering Consultants Inc**  
**Wright-Pierce**  
**GAI Consultants, Inc.**  
**Binkley & Barfield Inc.**  
**Soil & Materials Engineers Inc**  
**Fuss & O'Neill, Inc.**  
**Klohn Crippen Berger Ltd.**  
**Shive Hattery Inc**  
**Read Jones Christoffersen Ltd**  
**Burns & McDonnell**  
**CRB Consulting Engineers Inc**  
**Foth & Van Dyke, LLC**  
**Pennoni Associates, Inc.**  
**Dewberry**  
**Gannett Fleming, Inc.**  
**Stantec**