

# THE WORK PERKS

A GUIDE TO EURO LONDON APPOINTMENTS  
EMPLOYEE BENEFITS & INCENTIVES



**EURO LONDON**  
APPOINTMENTS



# EMPLOYEE BENEFITS



## LIFE ASSURANCE

4x gross annual basic salary



## CASH PLAN

Dental, optical, physiotherapy etc. to complement the health insurance



## PRIVATE HEALTH INSURANCE

Following 1 complete year's service



## WORKPLACE PENSION/ CONTRIBUTORY PENSION

Auto-enrolment / Following 1 year's service - up to 5% of salary



## YOUR BIRTHDAY OFF

As well as 23 days holiday per year (+1 day for each complete year of service to a maximum of 30 days)

## OPTIONAL



## CHILDCARE SUPPORT

Voucher scheme available via salary exchange to supplement monthly childcare costs.



## PERKBOX

We've signed you up for a wide range of extra perks such as great prices on cinema tickets and discounts in hundreds of restaurants and retailers. Activate your account and get involved.



## CYCLE TO WORK SCHEME

All Euro London employees have the opportunity to save on a new bicycle via salary exchange over a 12 month period.



## UP TO 3 DUVET DAYS

Built into your holiday entitlement, duvet days can be taken at short notice provided your team is at full strength and your workload can be covered. Notify your line manager as early as possible on the day to confirm it can be granted.

# T H E E X T R A S

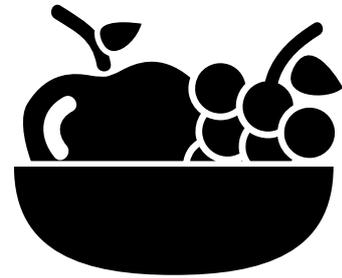


## **BEER O'CLOCK FRIDAYS**

See the weekend in by sharing beer, wine or a choice of soft drink with your colleagues.

## **FRUIT BOWL & ORGANIC DRINKS:**

The healthy stuff to balance the beer and pastries; organic tea, coffee and milk always available and mid-week fresh fruit drops.



## **MONDAY BREAKFAST:**

Get your week off to the best possible start with a choice of pastries

## **SOCIAL EVENTS:**

We have a social committee who are in charge of planning fun events for the year!



**CHARITY EVENTS:** We're proud of our colleagues and their commitment to charity. Euro London people take part in everything from bake sales to quizzes and fancy dress over the year as well as charity runs and swims to raise funds for great causes. We currently support [Rethink.org](http://Rethink.org).

**CASUAL FRIDAY:** For a £1 donation to our charity pot, every Friday you are welcome to swap your formal wear for some smart-casual attire!



# INCENTIVES

## LUNCH CLUB



Consultants with the largest number of bookings/starters (£10K minimum value) will dine out together from 12-2pm or from 5pm with a £20 per head budget. Outstanding performance from other Consultants or support colleagues may also be recognized through a Wildcard nomination. Managers are not invited to this one!



## DARTS

Top permanent and temporary billers of the month (£12.5k minimum) are to throw three darts to earn their points in cash (up to £180 prize available).



## BEAT YOUR BEST

All Consultants/Managers who beat their best ever monthly billings will receive vouchers to the value of £15.



## MONTHLY TARGET HITTERS HALF DAY

All Consultants/Managers who have hit and exceeded their agreed monthly placement/profit targets (provided these are proportionally commensurate with annual/quarterly target or TMI minimum standards) will down tools and depart for a half day on the last Friday of the month or first Friday after monthly figures are out.



## HEART'S DESIRE

All Consultants/Managers billing £37.5k or more across three consecutive months can treat themselves to their Heart's Desire up to a value of £250. Once £45k is exceeded you can choose to either upgrade to Business with Pleasure (see below) or stick with your Heart's Desire.



## BUSINESS WITH PLEASURE

All Consultants/Managers billing £45k or more across three consecutive months win a two night trip to an ELA Office location of their choice with travel and accommodation paid for.



## QUARTERLY TOP BILLERS CLUB

£40k+ in starters over the quarter wins you a place in this exclusive club that will enjoy a dinner out together to celebrate their success over the quarter (£60 per head). This will be held for each calendar quarter rather than any three consecutive months.



### **HALF YEARLY WEEKEND AWAY**

All Consultants/Managers billing £75k or more over the periods January to June or July to December will have £1000 to spend on a dream weekend away.



### **ANNUAL HOLIDAY**

All Consultants/Managers billing £150k or more during a calendar year can close the year in style with £2000 to spend on a 1-week holiday for two to a destination of their choice during December of that year. (NB this incentive supersedes the Half Yearly for July-December if both are achieved).



### **SUPERBILLERS CLUB**

All Consultants/Managers billing £200k or more during a calendar year can opt for extra luxury with an additional £2000 to spend on that 1-week holiday for two during December of that year.



### **SUPERBILLERS CLUB PLUS**

All Consultants/Managers billing £250k or more during a calendar year can opt for extra luxury with a total of £4000 to spend on that 1-week holiday for two during December of that year and will also receive £1000 spending money to make it as memorable as possible.



### **SUPERBILLERS CLUB GOLD**

All Consultants/Managers billing £300k or more during a calendar year can opt for extra luxury with a £5000 to spend on a 2-week holiday for two during December of that year and will also receive £1000 spending money to make it as memorable as possible.



### **ANNUAL BONUS**

Exceeding £120k in annual billings triggers an additional bonus of 1.75% (or £2,100) on top of the commission due; please see contract for full details.