

# CORPORATE FACT SHEET

# **About Reprints Desk**

Reprints Desk improves how journal articles and clinical reprints are accessed, procured, and legally used in evidence-based promotions, medical affairs, and scientific, technical, and medical (STM) research. Reprints Desk was founded in 2006 by President & CEO Peter Derycz, and is a wholly-owned subsidiary of Research Solutions, Inc. (RSSS).

# **About Research Solutions**

Research Solutions, Inc. (OTCQB:RSSS) is a pioneer in providing ondemand access to scientific, technical, and medical (STM) information for life science companies, academic institutions, and other research intensive organizations. We help our customers create and speed discoveries, save time and money, and remain copyright-compliant.

# **Products & Services**

Reprints Desk sells and supports Article Galaxy, a software-as-a-service (SaaS) research platform, Article Galaxy add-on Bibliogo, OpenAthens authentication from Eduserv, and Library Helpdesk Technology powered by ZenDesk®. Article Galaxy provides research-driven organizations and their knowledge workers – from student and professors to scientists, engineers and others – with the most simple, practical, flexible and helpful way to quickly access full-text scholarly journal content to fuel tomorrow's intellectual property and breakthrough innovations.

# **Executive Team**

- o Peter Derycz: CEO, President and Chairman of the Board.
- O Alan Urban: Chief Financial Officer.
- o Ian Palmer: Chief Sales & Marketing Officer.
- o Jan Peterson: Chief Publisher Relations Officer and Director.
- o Scott Ahlberg: Chief Operations Officer.
- Marc Nissan: Chief Technology Officer.
- o Tracy Forrester: Head of Reprints Operations.

# **Quick Facts**

- · Founded: 2006
- · Global Staff: 100
- FY2015: \$31.9M
- · Ticker Symbol: RSSS
- · Industry: R&D; Information Services

#### **Solutions**

- Article Galaxy research retrieval platform, providing one-click access to full-text journal content
- Library Portal for centralized access to all library resources
- Article Resolver to access, buy & rent papers at the point-of-discovery
- Library Help Desk as a staffed or unstaffed user ticketing system
- Medical Reprints for bulk article procurement
- Bibliogo for literature management, curating and collaboration
- OpenAthens cloud-based identity and content access management from Eduserve

# **Customers**

Our customers include 70 percent of the top 25 pharma companies in the world, and many more in biotechnology, medical devices, publishing and other research-driven organizations.

# Access To The World's Published Information

Any article, any publisher model, enhanced by direct publisher sourcing agreements, including Wiley-Blackwell, Springer Nature, Elsevier, IEEE, Informa, and many others.

# Milestones - A History of Innovation

As pioneers of information logistics for scholarly literature, we have a history of improving access to research one step at a time.

- 2006 » Founded by document delivery pioneer Peter Derycz.
- 2007 » Deal with Elsevier to sell DRM-free ScienceDirect articles.
- 2008 » First rights integration with Copyright Clearance Center; European office in Cologne opens.
- 2000 » First article link resolver launched.
- 2011 » Literature management software Bibliogo launched.
- 2013 » First open access filter and first article rental integration; Academic document delivery service launched.
- 2015 » Article Galaxy research retrieval platform launched Article Galaxy widget and link resolver introduced Integration with Odyssey, the ILLiad management system 24/7 tier-one customer support offered.

# **Awards**

- Ranked #1 in every document delivery vendor scorecard by industry analyst Outsell since 2008.
- EContent 100, the Top 100 Companies in the Digital Industry, multiple years.
- CODIE Software Awards 2012, Best Online Science and Technology Service.
- Pharma Voice 100, The Most Inspiring People in Life Sciences (CEO Peter Derycz).

# Worldwide Locations

# The Americas:

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