

# SUCCESS

for a COMPONENTS  
MANUFACTURER

 ORACLE Platinum  
Partner

## Streamlining Reporting Capabilities Leads Major Auto Components Manufacturer to Implement Global System and Save Money

### The Challenge

In 2010, CheckPoint Consulting was asked to work with Oracle's Insight Team to analyze the needs for migrating Hyperion Enterprise to Hyperion Financial Management (HFM) for a leading auto components manufacturer. Their CFO had tasked the organization with remodeling their Chart of Accounts (COA) and management reporting capabilities. Early on it became apparent that there was some difficulty leveraging Enterprise Performance Management (EPM) to help streamline certain processes – specifically when it came to sub-systems and the General Ledger (G/L).

### The Solution

CheckPoint was quickly able to map out a two-pronged approach. First, the Insight Team concentrated on the COA and planning for deployment of Enterprise Resource Planning (ERP) focusing on ensuring near-term ROI out of an EPM initiative. Second, CheckPoint embarked on a six-week study to map out the requirements for the EPM portion and then followed up with a five-month engagement improving the COA.

### Benefits CheckPoint Helped Achieve

Through careful analysis of the client's needs, CheckPoint was able to help the client expand from their starting point of a corporate reporting focus to driving usage of EPM across all business units. This resulted in increased user adoption, leading to a true global reporting tool rather than simply a global consolidation tool.

When different needs within an account are identified; clients depend upon CheckPoint to provide the right person for each project item. As one of the largest private boutique firms in the country, CheckPoint is able to pull from a team of highly qualified and multi-certified consultants experienced in all aspects of Financial Consolidation & Reporting (HFM, FR, OBI, Essbase, FCM, FDM), Planning & Forecasting (Hyperion Planning, HSF), and Master Data Management (DRM, DRG). When working with the CheckPoint team clients notice a marked increase in which the speed of visioning and implementation take place. Timelines are accelerated – projects kick off more quickly and clients are up and running much sooner.

#### About CheckPoint

CheckPoint Consulting is one of the largest privately held boutique firms focused on providing complete Enterprise Performance Management (EPM) solutions to Fortune 1000 companies. With over 20 years of experience in the Oracle Hyperion space, Managing Partners Timothy J. Halk and Gregory M. Feld lead a team of highly qualified and multi-certified consultants experienced in all aspects of EPM and Business Analytics. As a Certified Oracle Platinum Partner, CheckPoint has successfully implemented hundreds of EPM solutions including Strategy Management, Financial Close and Reporting, Oracle Planning, Budgeting, and Forecasting, Oracle Profitability and Cost Management, and Oracle Business Intelligence Tools and Technology.

#### CheckPoint Consulting

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