

## UNDERSTANDING PERSONALITY KEY

Add each A and B vertical columns.

Column beginning with question **#1** is your **COMMUNICATION** score. If you have a higher score in the **A** column, you are more **INTROVERTED**; if you have a higher score in column **B**, you are more **EXTROVERTED**.

Column beginning with question **#2** is your **PROBLEM SOLVING** score. If you have a higher score in the **A** column, you are more **INTUITIVE**; if you have a higher score in column **B**, you are more **SENSING**.

Column beginning with question **#3** is your **DECISION MAKING** score. If you have a higher score in the **A** column, you are more **THINKING**; if you have a higher score in column **B**, you are more **FEELING**.

Column beginning with question **#4** is your **FOCUS** score. If you have a higher score in the **A** column, you are more **JUDGING**; if you have a higher score in the **B** column, you are more **PERCEPTIVE**.