

SOLVING BUSINESS PROBLEMS WITH ORACLE PBCS

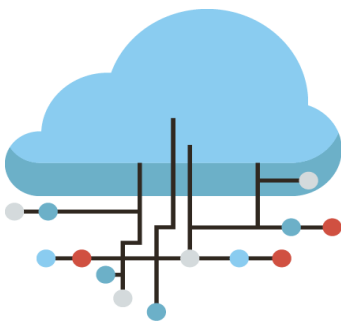


LEADING LIFE SCIENCES COMPANY RELIES ON ORACLE PBCS TO PROVIDE DATA FOR MANAGEMENT REPORTING AND ANALYSIS TO ITS FP&A TEAM ACROSS THE GLOBE.

The 300+ global FP&A team at a leading Life Sciences company was working with outdated and slow performing Hyperion technology that was controlled by other business units. To do their jobs in a timely manner, they needed immediate access to management reporting data, fast and reliable performance, and flexibility to control their models for analysis. The team wanted to breakaway from reliance upon other groups—e.g., IT—and take ownership of the system.

Oracle PBCS solved this problem by serving the global team, providing high performance to remote areas of the world. Even better, FP&A controlled and owned the solution thus eliminating reliance on any outside team.

PLAYING THE WAITING GAME



When it came time for management reporting and variance analysis, the global FP&A team had to sit on the sidelines, waiting for Accounting to complete the close before getting real numbers to work with. In addition, they had to wait for jobs, process, etc. or other teams to complete their tasks for the data they needed. Adding to this the technology and tools were outdated and slow as was the business process.




HOW WILL WE GET DATA FASTER AND ORGANIZED IN THE WAY WE WANT?

To do their jobs in a timely manner, the team needed a management reporting solution that allowed them to begin financial analysis before the consolidation is completed. They also wanted to improve access to financial data.

Oracle PBCS provided the means for the FP&A team to get data faster and organized in the way they want. PBCS now serves the global team, providing high performance to remote areas of the world. FP&A owns the solution. It requires minimal involvement from IT to implement and support. And the result is FP&A directly manages the process for loading and refreshing data.

ORACLE PBCS BENEFITS

 <p>NO CAPITAL INVESTMENT IN HARDWARE</p>	 <p>IMPLEMENTED WITH MINIMAL IT RESOURCES</p>	 <p>LIMITED RELIANCE ON OUTSIDE DEPARTMENTS</p>
 <p>FP&A TEAM OWNS THE DATA</p>	 <p>GLOBAL ACCESS AND CONNECTIVITY</p>	 <p>GLOBAL SALES MARGIN ANALYSIS</p>

WHY TOPDOWN CONSULTING

Our EPM and industry expertise has earned us a reputation for delivering powerful, flexible, scalable, elegant solutions that provide a rapid return on investment.

We have successfully delivered over 1000 implementations for more than 500 clients.

We use a structured and tailored process to ensure the delivered solution accommodates your current and future business needs, and is successfully adopted into your corporate culture.

Our consultants have an average 20 years combined Hyperion and Industry experience.

Our team includes leading solution architects and CPAs, finance executives, MBAs, analysts, system architects, and project managers.

80% of TopDown's business is from repeat clients.

As a trusted advisor for Global 2000 Companies, TopDown receives the majority of our business through client referrals.

TopDown is considered a thought leadership company—clients, referral sources, editors, Oracle, and even competitors recognize us as one of the foremost authorities on, and the go-to organization for, Enterprise Performance Management solutions and Oracle Hyperion applications.

A Sample Listing of Our Clients



Novelis

