

## Exact Macola 10

# Business and Customer Transactions For Your Entire Make-To-Sell Cycle



## Exact Macola 10 – Core Business Functions

The Core Business Functions of Macola 10 mirror the primary functions businesses have to perform every day/week/month/year. These are the core transactions that propel your business, such as orders, shipping line-up, accounts payable and accounts receivable. Macola 10 Core Business Functions correlate to the primary business functions shown below.

- **Manufacturing** – Control product fabrication and assembly
- **Project Management** – Enable a seamless workflow
- **Distribution** – Ensure smooth distribution
- **Quality Management** – Verify product quality
- **Accounting and Finance** – Process orders and payments
- **Human Resource Management** – Schedule resources efficiently
- **Customer Relationship Management** – Manage customer data

## WHY MACOLA?

- **Over 40 years perfecting solutions for SMB** – we've been in business longer than most competitors
- **Over 4000 customers have relied on Exact Macola** – 4000 different customers have trusted us with their business
- **Grow into solution for no additional module cost** – Use what you need now and grow into greater functionality in the future without additional license and support charges
- **More functionality for less** – Exact Macola 10 includes not only basic ERP functionality, but also CRM, HRM, Document Management, and Quality Management. We give you more for less



Core Business Functions	Capabilities	
<b>Manufacturing</b>	<ul style="list-style-type: none"> <li>• Bill of Materials</li> <li>• Standard Costing</li> <li>• Manufacturing Cost Accounting</li> <li>• Product Routing</li> <li>• Shop Floor Control</li> </ul>	<ul style="list-style-type: none"> <li>• Master Scheduling</li> <li>• Materials Requirement Planning</li> <li>• Quoting and Estimating</li> <li>• Labor Performance</li> <li>• Production Order Processing</li> </ul>
<b>Project Management</b>	<ul style="list-style-type: none"> <li>• Adhere to Time lines</li> <li>• Quickly Identify Potential Delays</li> <li>• Improve Cross Company Collaboration</li> </ul>	<ul style="list-style-type: none"> <li>• Activity Tracking</li> <li>• Project Cost Accounting and Financial Reporting</li> </ul>
<b>Distribution</b>	<ul style="list-style-type: none"> <li>• Inventory Management</li> <li>• Order Entry</li> <li>• Purchase Order and Receiving</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced Distribution</li> <li>• Bar Coding Interface</li> <li>• EDI Interface</li> </ul>
<b>Quality Management</b>	<ul style="list-style-type: none"> <li>• Audit Processes</li> <li>• Data Integration</li> <li>• Dashboard Reporting</li> <li>• Training Tracking</li> </ul>	<ul style="list-style-type: none"> <li>• Tool and Gauge Maintenance</li> <li>• Preventative Maintenance</li> <li>• Corrective Action</li> </ul>
<b>Accounting and Finance</b>	<ul style="list-style-type: none"> <li>• General Ledger</li> <li>• Accounts Payable</li> <li>• Accounts Receivable</li> <li>• Assets and Depreciation</li> </ul>	<ul style="list-style-type: none"> <li>• Credit Card Processing</li> <li>• Financial Reporting</li> <li>• Cash Management</li> <li>• Payroll</li> </ul>
<b>Human Resource Management</b>	<ul style="list-style-type: none"> <li>• Employee Self-Service</li> <li>• Recruitment and Hiring</li> <li>• Onboarding</li> <li>• Training and Development</li> </ul>	<ul style="list-style-type: none"> <li>• Absence and Time off Management</li> <li>• Performance Appraisals</li> <li>• Exit Management</li> </ul>
<b>Customer Relationship Management</b>	<ul style="list-style-type: none"> <li>• Lead Management</li> <li>• Sales Team Management</li> <li>• Opportunity Management</li> </ul>	<ul style="list-style-type: none"> <li>• Customized Portals</li> <li>• Customer Retention</li> </ul>

Not all functions/capabilities are listed in the chart above. If you are seeking capabilities not shown above, please contact our sales department at 1-800-468-0834 to learn more.

## Exact Macola 10 - Core Business Functions Screenshots

Customer Snapshot



Item Card

### About Macola

Macola is ERP and business software that manufacturers and distributors use to automate, manage and grow their businesses. The software empowers companies to take control of cost and complexity at every critical stage from design through delivery and see all facets of their business from a single application.

Macola is an Exact product. Exact builds business software for SMEs and their accountants. Our innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow. Exact inspires businesses to grow. Our 1,600 employees love, share and support our customers' ambition. Like them, we aim high. Like them, we aspire to lead the way. That's how we know it's a bumpy road to success. And that's why we build software to help smooth it out, enabling our customers from all over the world to grow.

Macola. ERP and business software.